LAZARD

MONTHLY ASSETS UNDER MANAGEMENT (\$ in millions)

	2017	Jan-2017	Feb-2017	Mar-2017	Apr-2017	May-2017	Jun-2017	Jul-2017	Aug-2017	Sept-2017	Oct-2017	Nov-2017	Dec-2017
Total AUM		20	= 911	= 011				· · ·	g = • · ·	pv.,			
	Opening Balance	\$197,910	\$204,977	\$207,832	\$215,178	\$220,866	\$227,009	\$225,761	\$232,352	\$235,801	\$238,125	\$241,044	\$245,384
	Net Flows	1,324	(920)	2,899	391	163	(919)	(615)	1,294	(664)	(499)	1,428	(792)
	Market Apprec/(Deprec)	3,149	3,970	4,011	4,055	4,293	(1,125)	4,258	1,948	3,510	5,420	871	3,504
	FX Movement	2,594	(195)	436	1,242	1,687	796	2,948	207	(522)	(2,002)	2,041	1,363
	Ending Balance	\$204,977	\$207,832	\$215,178	\$220,866	\$227,009	\$225,761	\$232,352	\$235,801	\$238,125	\$241,044	\$245,384	\$249,459
	Equity	\$168,927	\$171,977	\$178,979	\$184,112	\$189,461	\$188,091	\$194,067	\$196,399	\$198,521	\$202,567	\$206,190	\$209,358
	Fixed Income	32,024	31,834	32,218	32,424	33,176	33,165	33,792	34,881	35,037	33,847	34,377	35,080
	Other	4,026	4,021	3,981	4,330	4,372	4,505	4,493	4,521	4,567	4,630	4,817	5,021
	Ending Balance	\$204,977	\$207,832	\$215,178	\$220,866	\$227,009	\$225,761	\$232,352	\$235,801	\$238,125	\$241,044	\$245,384	\$249,459
	2018	Jan-2018	Feb-2018	Mar-2018	Apr-2018	May-2018	Jun-2018	Jul-2018	Aug-2018	Sept-2018	Oct-2018	Nov-2018	Dec-2018
Total AUM	2010	00.11 2010			7-40-1-0-1-0			<u> </u>		- Сорт 2010	001 2010		
	Opening Balance	\$249,459	\$263,482	\$253,925	\$251,680	\$249,345	\$244,326	\$237,876	\$243,836	\$240,355	\$240,087	\$224,697	\$225,779
	Net Flows	1,160	260	987	(1,540)	4	(2,310)	744	28	(1,060)	(4)	(1,704)	(1,463)
	Market Apprec/(Deprec)	7,829	(7,259)	(3,368)	2,356	(1,736)	(2,446)	4,893	(1,206)	721	(13,139)	2,160	(10,103)
	FX Movement	5,034	(2,558)	136	(3,151)	(3,287)	(1,694)	323	(2,303)	71	(2,247)	626	521
	Ending Balance	\$263,482	\$253,925	\$251,680	\$249,345	\$244,326	\$237,876	\$243,836	\$240,355	\$240,087	\$224,697	\$225,779	\$214,734
	Equity	\$221,964	\$212,817	\$210,077	\$208,483	\$204,418	\$198,841	\$203,904	\$200,951	\$201,006	\$186,016	\$187,950	\$176,998
	Fixed Income	36,607	36,236	36,656	36,070	35,072	34,065	35,217	34,685	34,390	33,866	32,948	32,938
	Other	4,911	4,872	4,947	4,792	4,836	4,970	4,715	4,719	4,691	4,815	4,881	4,798
	Ending Balance	\$263,482	\$253,925	\$251,680	\$249,345	\$244,326	\$237,876	\$243,836	\$240,355	\$240,087	\$224,697	\$225,779	\$214,734
	2019	Jan-2019	Feb-2019	Mar-2019	Apr-2019	May-2019	June-2019	July-2019	Aug-2019	Sept-2019	Oct-2019	Nov-2019	Dec-2019
		<u> </u>			7 ·p. — • · •	,		July	710.9 _0.0		000 = 010	1101 2010	
Total AUM													
Total AUM	Opening Balance	\$214,734	\$229,977	\$234,401	\$234,979	\$239,643	\$228,665	\$237,466	\$234,843	\$228,813	\$230,874	\$235,846	\$236,744
Total AUM	Opening Balance Net Flows	\$214,734 742	\$229,977 165	\$234,401 (869)	\$234,979 (1,286)	\$239,643 (1,417)	\$228,665 (2,543)	\$237,466 (2,021)	\$234,843 (432)	\$228,813 (1,932)	\$230,874 (533)	\$235,846 (1,544)	\$236,744 2,596
Total AUM	Net Flows Market Apprec/(Deprec)	742 12,652	165 5,499	(869) 2,937	(1,286) 6,564	(1,417) (8,697)	(2,543) 9,035	(2,021) 1,524	(432) (3,844)	(1,932) 4,515	(533) 2,902	(1,544) 3,834	2,596 6,058
Total AUM	Net Flows	742	165	(869)	(1,286)	(1,417)	(2,543)	(2,021)	(432)	(1,932)	(533)	(1,544)	2,596
Total AUM	Net Flows Market Apprec/(Deprec)	742 12,652	165 5,499	(869) 2,937	(1,286) 6,564	(1,417) (8,697)	(2,543) 9,035	(2,021) 1,524	(432) (3,844)	(1,932) 4,515	(533) 2,902	(1,544) 3,834	2,596 6,058
Total AUM	Net Flows Market Apprec/(Deprec) FX Movement	742 12,652 1,849	165 5,499 (1,240)	(869) 2,937 (1,490)	(1,286) 6,564 (614)	(1,417) (8,697) (864)	(2,543) 9,035 2,309	(2,021) 1,524 (2,126)	(432) (3,844) (1,754)	(1,932) 4,515 (522)	(533) 2,902 2,603	(1,544) 3,834 (1,392)	2,596 6,058 2,841
Total AUM	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income	742 12,652 1,849 \$229,977 \$190,365 34,749	165 5,499 (1,240) \$234,401 \$194,788 34,696	(869) 2,937 (1,490) \$234,979 \$195,095 35,008	(1,286) 6,564 (614) \$239,643 \$199,268 35,163	(1,417) (8,697) (864) \$228,665 \$188,130 35,302	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171	(432) (3,844) (1,754) \$228,813 \$187,221 36,844	(1,932) 4,515 (522) \$230,874 \$188,455 37,722	(533) 2,902 2,603 \$235,846 \$193,611 37,564	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336	2,596 6,058 2,841 \$248,239 \$205,541 38,263
Total AUM	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity	742 12,652 1,849 \$229,977 \$190,365	165 5,499 (1,240) \$234,401 \$194,788	(869) 2,937 (1,490) \$234,979 \$195,095	(1,286) 6,564 (614) \$239,643 \$199,268	(1,417) (8,697) (864) \$228,665 \$188,130	(2,543) 9,035 2,309 \$237,466 \$195,858	(2,021) 1,524 (2,126) \$234,843 \$192,804	(432) (3,844) (1,754) \$228,813 \$187,221	(1,932) 4,515 (522) \$230,874 \$188,455	(533) 2,902 2,603 \$235,846 \$193,611	(1,544) 3,834 (1,392) \$236,744 \$194,932	2,596 6,058 2,841 \$248,239 \$205,541
Total AUM	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income	742 12,652 1,849 \$229,977 \$190,365 34,749	165 5,499 (1,240) \$234,401 \$194,788 34,696	(869) 2,937 (1,490) \$234,979 \$195,095 35,008	(1,286) 6,564 (614) \$239,643 \$199,268 35,163	(1,417) (8,697) (864) \$228,665 \$188,130 35,302	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171	(432) (3,844) (1,754) \$228,813 \$187,221 36,844	(1,932) 4,515 (522) \$230,874 \$188,455 37,722	(533) 2,902 2,603 \$235,846 \$193,611 37,564	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336	2,596 6,058 2,841 \$248,239 \$205,541 38,263
Total AUM	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
Total AUM	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance Net Flows	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020 \$248,239 (1,471)	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020 \$243,581 (868)	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020 \$226,828 (2,574)	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020 \$193,048 (2,604)	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020 \$204,576 (2,209)	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856 (1,155)	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020 \$214,704 (1,399)	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾ \$222,511 540	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance Net Flows Market Apprec/(Deprec)	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020 \$248,239 (1,471) (1,084)	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020 \$243,581 (868) (14,001)	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020 \$226,828 (2,574) (28,602)	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020 \$193,048 (2,604) 13,514	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020 \$204,576 (2,209) 7,514	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856 (1,155) 4,151	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020 \$214,704 (1,399) 4,535	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾ \$222,511 540 8,160	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance Net Flows Market Apprec/(Deprec) FX Movement	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020 \$248,239 (1,471) (1,084) (2,103)	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020 \$243,581 (868) (14,001) (1,884)	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020 \$226,828 (2,574) (28,602) (2,604)	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020 \$193,048 (2,604) 13,514 618	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020 \$204,576 (2,209) 7,514 975	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856 (1,155) 4,151 852	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020 \$214,704 (1,399) 4,535 4,671	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾ \$222,511 540 8,160 1,068	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance Net Flows Market Apprec/(Deprec)	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020 \$248,239 (1,471) (1,084)	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020 \$243,581 (868) (14,001)	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020 \$226,828 (2,574) (28,602)	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020 \$193,048 (2,604) 13,514	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020 \$204,576 (2,209) 7,514	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856 (1,155) 4,151	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020 \$214,704 (1,399) 4,535	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾ \$222,511 540 8,160	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance Net Flows Market Apprec/(Deprec) FX Movement	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020 \$248,239 (1,471) (1,084) (2,103)	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020 \$243,581 (868) (14,001) (1,884)	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020 \$226,828 (2,574) (28,602) (2,604)	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020 \$193,048 (2,604) 13,514 618	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020 \$204,576 (2,209) 7,514 975	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856 (1,155) 4,151 852	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020 \$214,704 (1,399) 4,535 4,671	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾ \$222,511 540 8,160 1,068	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance Net Flows Market Apprec/(Deprec) FX Movement Ending Balance	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020 \$248,239 (1,471) (1,084) (2,103) \$243,581	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020 \$243,581 (868) (14,001) (1,884) \$226,828	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020 \$226,828 (2,574) (28,602) (2,604) \$193,048	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020 \$193,048 (2,604) 13,514 618 \$204,576	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020 \$204,576 (2,209) 7,514 975 \$210,856	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856 (1,155) 4,151 852 \$214,704	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020 \$214,704 (1,399) 4,535 4,671 \$222,511	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾ \$222,511 540 8,160 1,068 \$232,279	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020 \$248,239 (1,471) (1,084) (2,103) \$243,581 \$200,411	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020 \$243,581 (868) (14,001) (1,884) \$226,828	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020 \$226,828 (2,574) (28,602) (2,604) \$193,048	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020 \$193,048 (2,604) 13,514 618 \$204,576 \$165,492	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020 \$204,576 (2,209) 7,514 975 \$210,856 \$170,642	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856 (1,155) 4,151 852 \$214,704 \$173,515	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020 \$214,704 (1,399) 4,535 4,671 \$222,511 \$178,639	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾ \$222,511 540 8,160 1,068 \$232,279 \$187,301	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435
	Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income Other Ending Balance 2020 Opening Balance Net Flows Market Apprec/(Deprec) FX Movement Ending Balance Equity Fixed Income	742 12,652 1,849 \$229,977 \$190,365 34,749 4,863 \$229,977 Jan-2020 \$248,239 (1,471) (1,084) (2,103) \$243,581 \$200,411 38,692	165 5,499 (1,240) \$234,401 \$194,788 34,696 4,917 \$234,401 Feb-2020 \$243,581 (868) (14,001) (1,884) \$226,828 \$184,038 38,421	(869) 2,937 (1,490) \$234,979 \$195,095 35,008 4,876 \$234,979 Mar-2020 \$226,828 (2,574) (28,602) (2,604) \$193,048 \$154,641 34,321	(1,286) 6,564 (614) \$239,643 \$199,268 35,163 5,212 \$239,643 Apr-2020 \$193,048 (2,604) 13,514 618 \$204,576 \$165,492 34,954	(1,417) (8,697) (864) \$228,665 \$188,130 35,302 5,233 \$228,665 May-2020 \$204,576 (2,209) 7,514 975 \$210,856 \$170,642 36,032	(2,543) 9,035 2,309 \$237,466 \$195,858 36,589 5,019 \$237,466 June-2020 \$210,856 (1,155) 4,151 852 \$214,704 \$173,515 36,884	(2,021) 1,524 (2,126) \$234,843 \$192,804 37,171 4,868 \$234,843 July-2020 \$214,704 (1,399) 4,535 4,671 \$222,511 \$178,639 39,374	(432) (3,844) (1,754) \$228,813 \$187,221 36,844 4,748 \$228,813 Aug-2020 ⁽¹⁾ \$222,511 540 8,160 1,068 \$232,279 \$187,301 40,402	(1,932) 4,515 (522) \$230,874 \$188,455 37,722 4,697	(533) 2,902 2,603 \$235,846 \$193,611 37,564 4,671	(1,544) 3,834 (1,392) \$236,744 \$194,932 37,336 4,476	2,596 6,058 2,841 \$248,239 \$205,541 38,263 4,435

⁽¹⁾ Preliminary - subject to review

LAZARD

QUARTERLY & FULL YEAR ASSETS UNDER MANAGEMENT

(\$ in millions)						
	2017	Q1	Q2	Q3	Q4	FY
Total AUM	Opening Balance	\$197,910	\$215,178	\$225,761	\$238,125	\$197,910
	Net Flows	3,303	(365)	15	137	3,090
	Market Apprec/(Deprec)	11,130	7,223	9,716	9,795	37,864
	FX Movement	2,835	3,725	2,633	1,402	10,595
	Ending Balance	\$215,178	\$225,761	\$238,125	\$249,459	\$249,459
	Equity	\$178,979	\$188,091	\$198,521	\$209,358	\$209,358
	Fixed Income	32,218	33,165	35,037	35,080	35,080
	Other	3,981	4,505	4,567	5,021	5,021
	Ending Balance	\$215,178	\$225,761	\$238,125	\$249,459	\$249,459
	2018	Q1	Q2	Q3	Q4	FY
Total AUM	_					
	Opening Balance	\$249,459	\$251,680	\$237,876	\$240,087	\$249,459
	Net Flows	2,407	(3,846)	(288)	(3,171)	(4,898)
	Market Apprec/(Deprec) FX Movement	(2,798)	(1,826)	4,408	(21,082)	(21,298)
		2,612	(8,132)	(1,909)	(1,100)	(8,529)
	Ending Balance	<u>\$251,680</u>	\$237,876	\$240,087	\$214,734	\$214,734
	Equity	\$210,077	\$198,841	\$201,006	\$176,998	\$176,998
	Fixed Income	36,656	34,065	34,390	32,938	32,938
	Other	4,947	4,970	4,691	4,798	4,798
	Ending Balance	\$251,680	\$237,876	\$240,087	\$214,734	\$214,734
	2019	Q1	Q2	Q3	Q4	FY
Total AUM	Onaning Palanca	¢244.724	¢224.070	¢227.466	¢220.074	¢244.724
	Opening Balance Net Flows	\$214,734 38	\$234,979 (5,246)	\$237,466 (4,385)	\$230,874 519	\$214,734 (9,074)
	Market Apprec/(Deprec)	21,088	6,902	2,195	12,794	(9,074) 42,979
	FX Movement	(881)	831	(4,402)	4,052	(400)
	Ending Balance	\$234,979	\$237,466	\$230,874	\$248,239	\$248,239
	Equity	\$195,095	\$195,858	\$188,455	\$205,541	\$205,541
	Fixed Income	35,008	36,589	37,722	38,263	38,263
	Other	4,876	5,019	4,697	4,435	4,435
	Ending Balance	\$234,979	\$237,466	\$230,874	\$248,239	\$248,239
	2020	Q1	Q2			
Total AUM	O a sala a Dala a sa	#0.40.000	# 400 040			
	Opening Balance	\$248,239	\$193,048			
	Net Flows	(4,913)	(5,968)			
	Market Apprec/(Deprec) FX Movement	(43,687) (6,591)	25,179 2,445			
	Ending Balance	\$193,048	\$214,704			
	Equity	154,641	173,515			
	Fixed Income	34,321	36,884			
	Other	4,086	4,305			
	Ending Balance	\$193,048	\$214,704			