

## MONTHLY ASSETS UNDER MANAGEMENT

(\$ in millions)

2021	Jan-2021	Feb-2021	Mar-2021	Apr-2021	May-2021	June-2021	July-2021	Aug-2021	Sept-2021	Oct-2021	Nov-2021	Dec-2021
<b>Total AUM</b>												
Opening Balance	\$258,642	\$255,182	\$260,681	\$264,852	\$274,356	\$278,552	\$277,378	\$278,352	\$282,815	\$272,572	\$279,675	\$267,399
Net Flows	(1,093)	195	(781)	(80)	(1,088)	340	(1,057)	(17)	(1,257)	(585)	(3,111)	(3,039)
Market Apprec/(Deprec)	(1,249)	5,573	8,156	6,861	3,373	1,908	2,197	4,982	(6,341)	7,221	(5,785)	8,488
FX Movement	(1,118)	(269)	(3,204)	2,723	1,911	(3,422)	(166)	(502)	(2,645)	467	(3,380)	891
<b>Ending Balance</b>	<b>\$255,182</b>	<b>\$260,681</b>	<b>\$264,852</b>	<b>\$274,356</b>	<b>\$278,552</b>	<b>\$277,378</b>	<b>\$278,352</b>	<b>\$282,815</b>	<b>\$272,572</b>	<b>\$279,675</b>	<b>\$267,399</b>	<b>\$273,739</b>
Equity	\$206,246	\$209,807	\$215,459	\$222,715	\$226,025	\$224,559	\$224,992	\$228,838	\$219,268	\$225,865	\$214,605	\$221,006
Fixed Income	43,872	45,572	44,249	46,301	47,057	47,150	47,661	48,217	47,187	47,703	46,481	46,286
Other	5,064	5,302	5,144	5,340	5,470	5,669	5,699	5,760	6,117	6,107	6,313	6,447
<b>Ending Balance</b>	<b>\$255,182</b>	<b>\$260,681</b>	<b>\$264,852</b>	<b>\$274,356</b>	<b>\$278,552</b>	<b>\$277,378</b>	<b>\$278,352</b>	<b>\$282,815</b>	<b>\$272,572</b>	<b>\$279,675</b>	<b>\$267,399</b>	<b>\$273,739</b>
2022	Jan-2022	Feb-2022	Mar-2022	Apr-2022	May-2022	June-2022	July-2022	Aug-2022	Sept-2022	Oct-2022	Nov-2022	Dec-2022
<b>Total AUM</b>												
Opening Balance	\$273,739	\$258,689	\$251,569	\$252,675	\$236,625	\$235,952	\$216,626	\$225,095	\$216,969	\$197,766	\$204,584	\$221,031
Net Flows	(4,111)	(2,116)	(298)	(1,158)	(955)	(2,536)	(295)	(737)	(974)	(1,804)	135	(2,066)
Market Apprec/(Deprec)	(9,489)	(5,331)	2,375	(8,965)	(1,141)	(13,091)	9,768	(5,176)	(14,848)	8,026	12,060	(5,732)
FX Movement	(1,450)	327	(971)	(5,927)	1,423	(3,699)	(1,004)	(2,213)	(3,381)	596	4,252	2,892
<b>Ending Balance</b>	<b>\$258,689</b>	<b>\$251,569</b>	<b>\$252,675</b>	<b>\$236,625</b>	<b>\$235,952</b>	<b>\$216,626</b>	<b>\$225,095</b>	<b>\$216,969</b>	<b>\$197,766</b>	<b>\$204,584</b>	<b>\$221,031</b>	<b>\$216,125</b>
Equity	\$206,588	\$200,119	\$201,027	\$187,686	\$187,148	\$170,274	\$178,368	\$170,699	\$153,709	\$160,201	\$173,578	\$167,395
Fixed Income	45,812	44,948	44,984	42,256	42,117	39,929	40,649	40,065	38,312	39,009	42,130	43,386
Other	6,289	6,502	6,664	6,683	6,687	6,423	6,078	6,205	5,745	5,374	5,323	5,344
<b>Ending Balance</b>	<b>\$258,689</b>	<b>\$251,569</b>	<b>\$252,675</b>	<b>\$236,625</b>	<b>\$235,952</b>	<b>\$216,626</b>	<b>\$225,095</b>	<b>\$216,969</b>	<b>\$197,766</b>	<b>\$204,584</b>	<b>\$221,031</b>	<b>\$216,125</b>
2023	Jan-2023	Feb-2023	Mar-2023	Apr-2023	May-2023	June-2023	July-2023	Aug-2023	Sept-2023	Oct-2023	Nov-2023	Dec-2023
<b>Total AUM</b>												
Opening Balance	\$216,125	\$230,635	\$224,158	\$232,140	\$234,643	\$229,968	\$239,340	\$244,438	\$237,340	\$228,264	\$220,073	\$235,924
Net Flows	961	(784)	2,822	(142)	(911)	56	(1,103)	(383)	(508)	(2,408)	(1,300)	158
Market Apprec/(Deprec)	11,564	(2,771)	2,827	2,005	(844)	7,676	4,533	(4,391)	(5,893)	(5,283)	13,686	8,542
FX Movement	1,985	(2,922)	2,333	640	(2,920)	1,640	1,668	(2,324)	(2,675)	(500)	3,465	2,027
<b>Ending Balance</b>	<b>\$230,635</b>	<b>\$224,158</b>	<b>\$232,140</b>	<b>\$234,643</b>	<b>\$229,968</b>	<b>\$239,340</b>	<b>\$244,438</b>	<b>\$237,340</b>	<b>\$228,264</b>	<b>\$220,073</b>	<b>\$235,924</b>	<b>\$246,651</b>
Equity	\$179,416	\$174,020	\$178,628	\$180,245	\$176,530	\$184,725	\$189,183	\$182,848	\$174,748	\$167,335	\$181,386	\$190,138
Fixed Income	45,865	44,807	45,461	46,034	45,178	45,851	46,780	46,070	45,178	44,711	46,491	48,107
Other	5,354	5,331	8,051	8,364	8,260	8,764	8,475	8,422	8,338	8,027	8,047	8,406
<b>Ending Balance</b>	<b>\$230,635</b>	<b>\$224,158</b>	<b>\$232,140</b>	<b>\$234,643</b>	<b>\$229,968</b>	<b>\$239,340</b>	<b>\$244,438</b>	<b>\$237,340</b>	<b>\$228,264</b>	<b>\$220,073</b>	<b>\$235,924</b>	<b>\$246,651</b>
2024	Jan-2024	Feb-2024	Mar-2024	Apr-2024	May-2024	June-2024	July-2024	Aug-2024 <sup>(1)</sup>				
<b>Total AUM</b>												
Opening Balance	\$246,651	\$243,846	\$248,031	\$250,432	\$240,805	\$245,008	\$244,670	\$246,104				
Net Flows	(2,096)	(2,017)	(2,517)	(3,614)	(1,566)	(1,419)	(3,590)	(7,533)				
Market Apprec/(Deprec)	1,639	6,996	5,336	(4,369)	4,382	2,519	3,549	2,805				
FX Movement	(2,348)	(794)	(418)	(1,644)	1,387	(1,438)	1,475	2,965				
<b>Ending Balance</b>	<b>\$243,846</b>	<b>\$248,031</b>	<b>\$250,432</b>	<b>\$240,805</b>	<b>\$245,008</b>	<b>\$244,670</b>	<b>\$246,104</b>	<b>\$244,341</b>				
Equity	\$188,360	\$192,669	\$195,253	\$187,582	\$190,820	\$190,426	\$192,176	\$188,764				
Fixed Income	47,398	47,277	47,220	45,399	46,362	46,111	45,775	46,633				
Other	8,088	8,085	7,959	7,824	7,826	8,133	8,153	8,944				
<b>Ending Balance</b>	<b>\$243,846</b>	<b>\$248,031</b>	<b>\$250,432</b>	<b>\$240,805</b>	<b>\$245,008</b>	<b>\$244,670</b>	<b>\$246,104</b>	<b>\$244,341</b>				

(1) Preliminary - subject to review

## QUARTERLY & FULL YEAR ASSETS UNDER MANAGEMENT

(\$ in millions)

2021	Q1	Q2	Q3	Q4	FY
<b>Total AUM</b>					
Opening Balance	\$258,642	\$264,852	\$277,378	\$272,572	\$258,642
Net Flows	(1,679)	(828)	(2,331)	(6,735)	(11,573)
Market Apprec/(Deprec)	12,480	12,142	838	9,924	35,384
FX Movement	(4,591)	1,212	(3,313)	(2,022)	(8,714)
<b>Ending Balance</b>	<b>\$264,852</b>	<b>\$277,378</b>	<b>\$272,572</b>	<b>\$273,739</b>	<b>\$273,739</b>
Equity	215,459	224,559	219,268	\$221,006	221,006
Fixed Income	44,249	47,150	47,187	46,286	46,286
Other	5,144	5,669	6,117	6,447	6,447
<b>Ending Balance</b>	<b>\$264,852</b>	<b>\$277,378</b>	<b>\$272,572</b>	<b>\$273,739</b>	<b>\$273,739</b>
<b>2022</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>FY</b>
<b>Total AUM</b>					
Opening Balance	\$273,739	\$252,675	\$216,626	\$197,766	\$273,739
Net Flows	(6,525)	(4,649)	(2,006)	(3,735)	(16,915)
Market Apprec/(Deprec)	(12,445)	(23,201)	(10,256)	14,354	(31,544)
FX Movement	(2,094)	(8,199)	(6,598)	7,740	(9,155)
<b>Ending Balance</b>	<b>\$252,675</b>	<b>\$216,626</b>	<b>\$197,766</b>	<b>\$216,125</b>	<b>\$216,125</b>
Equity	\$201,027	\$170,274	\$153,709	\$167,395	\$167,395
Fixed Income	44,984	39,929	38,312	43,386	43,386
Other	6,664	6,423	5,745	5,344	5,344
<b>Ending Balance</b>	<b>\$252,675</b>	<b>\$216,626</b>	<b>\$197,766</b>	<b>\$216,125</b>	<b>\$216,125</b>
<b>2023</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>FY</b>
<b>Total AUM</b>					
Opening Balance	\$216,125	\$232,140	\$239,340	\$228,264	\$216,125
Net Flows	2,999	(997)	(1,994)	(3,550)	(3,542)
Market Apprec/(Deprec)	11,620	8,837	(5,751)	16,945	31,651
FX Movement	1,396	(640)	(3,331)	4,992	2,417
<b>Ending Balance</b>	<b>\$232,140</b>	<b>\$239,340</b>	<b>\$228,264</b>	<b>\$246,651</b>	<b>\$246,651</b>
Equity	\$178,628	\$184,725	\$174,748	\$190,138	\$190,138
Fixed Income	45,461	45,851	45,178	48,107	48,107
Other	8,051	8,764	8,338	8,406	8,406
<b>Ending Balance</b>	<b>\$232,140</b>	<b>\$239,340</b>	<b>\$228,264</b>	<b>\$246,651</b>	<b>\$246,651</b>
<b>2024</b>	<b>Q1</b>	<b>Q2</b>			
<b>Total AUM</b>					
Opening Balance	\$246,651	\$250,432			
Net Flows	(6,630)	(6,599)			
Market Apprec/(Deprec)	13,971	2,532			
FX Movement	(3,560)	(1,695)			
<b>Ending Balance</b>	<b>\$250,432</b>	<b>\$244,670</b>			
Equity	\$195,253	\$190,426			
Fixed Income	47,220	46,111			
Other	7,959	8,133			
<b>Ending Balance</b>	<b>\$250,432</b>	<b>\$244,670</b>			