

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

001-32492

(Commission File Number)

LAZARD LTD

(Exact name of registrant as specified in its charter)

Bermuda

(State or Other Jurisdiction of Incorporation
or Organization)

98-0437848

(I.R.S. Employer Identification No.)

Clarendon House

2 Church Street

Hamilton HM11, Bermuda

(Address of principal executive offices)

Registrant's telephone number: (441) 295-1422

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 12, 2005, there were 37.5 million shares of the registrant's Class A common stock and one share of the registrant's Class B common stock outstanding.

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Unless the context otherwise requires, “Lazard,” “we,” “our” and “us” refer to Lazard Ltd, a Bermuda exempted company, and its subsidiaries, including Lazard Group LLC, a Delaware limited liability company formerly named Lazard LLC, and its subsidiaries.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Condensed Consolidated Financial Statements (Unaudited)*

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* These condensed consolidated financial statements reflect the historical results of operations and financial position of Lazard Ltd, including consolidation of its investment in Lazard Group LLC, formerly known as Lazard LLC and referred to herein as "Lazard Group," for all periods presented. Prior to May 10, 2005, the date of Lazard Ltd's equity public offering (as defined in Note 1 of the accompanying Notes to Unaudited Condensed Consolidated Financial Statements), the consolidated financial statements included herein represent the financial statements of Lazard Group. The results of operations and financial condition for certain businesses that Lazard Group no longer owns are reported as discontinued operations. The historical condensed consolidated financial statements do not reflect what the results of operations and financial position of Lazard Ltd or Lazard Group would have been had these companies been stand-alone, public companies for the periods presented. Specifically, prior to May 10, 2005, the historical results of operations of Lazard Group do not give effect to the following matters:

- Payment for services rendered by Lazard Group's managing directors, which, as a result of Lazard Group operating as a limited liability company, historically has been accounted for as distributions from members' capital, or in some cases as minority interest, rather than as compensation and benefits expense. Therefore, prior to May 10, 2005, Lazard Group's operating income included within the accompanying unaudited condensed consolidated financial statements historically has not reflected payments for services rendered by its managing directors. Subsequent to the consummation of the equity public offering and financing transactions, as described in Note 2 of the accompanying Notes to Unaudited Condensed Consolidated Financial Statements, Lazard Ltd now includes all payments for services rendered by its managing directors in compensation and benefits and distributions to holders of profit participation interests in Lazard Group ("profit participation members").
- U.S. corporate federal income taxes, because Lazard Group has operated in the U.S. as a limited liability company that was treated as a partnership for U.S. federal income tax purposes. As a result, Lazard Group's income has not been subject to U.S. federal income taxes. Taxes related to income earned by partnerships represent obligations of the individual partners. Outside the U.S., Lazard Group historically has operated principally through subsidiary corporations and has been subject to local income taxes. Prior to May 10, 2005, income taxes reflected within Lazard Group's results of operations included within the accompanying unaudited condensed consolidated financial statements are attributable to taxes incurred in non-U.S. entities and to New York City Unincorporated Business Tax ("UBT") attributable to Lazard Group's operations apportioned to New York City. Subsequent to the equity public offering, the unaudited condensed consolidated financial statements of Lazard Ltd include U.S. federal income taxes on its allocable share of the results of operations of Lazard Group, giving effect to the post equity public offering structure.

LAZARD LTD
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
DECEMBER 31, 2004 AND JUNE 30, 2005
(UNAUDITED)
(\$ in thousands)

| | December 31, 2004 | June 30, 2005 |
|--|----------------------|---------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 305,753 | \$ 320,784 |
| Cash and securities segregated for regulatory purposes | 11,260 | 23,328 |
| Marketable investments | 112,467 | 11,146 |
| Securities purchased under agreements to resell | 2,029 | 15,115 |
| Securities owned—at fair value: | | |
| Bonds—Corporate | 329,695 | 292,794 |
| Non-U.S. Government and agency securities | 53,528 | 29,865 |
| Equities | 3,726 | 4,587 |
| | <u>386,949</u> | <u>327,246</u> |
| Swaps and other contractual agreements | 666 | 268 |
| Receivables—net: | | |
| Fees | 282,642 | 264,640 |
| Customers | 95,440 | 83,639 |
| Banks | 346,283 | 629,617 |
| Related parties | | 43,078 |
| Other | 3,002 | 1,931 |
| | <u>727,367</u> | <u>1,022,905</u> |
| Long-term investments | 145,718 | 87,602 |
| Other investments | 13,019 | 8,313 |
| Property—net of accumulated amortization and depreciation of \$151,309 and \$148,519 | 199,453 | 173,933 |
| Goodwill | 17,205 | 16,283 |
| Other assets | 88,663 | 91,867 |
| Assets of discontinued operations | 1,488,675 | |
| | <u>\$ 3,499,224</u> | <u>\$ 2,098,790</u> |

See notes to unaudited condensed consolidated financial statements.

LAZARD LTD
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION—(Continued)
DECEMBER 31, 2004 AND JUNE 30, 2005
(UNAUDITED)
(\$ in thousands)

| | December 31, 2004 | June 30, 2005 |
|---|----------------------|------------------|
| LIABILITIES AND MEMBERS' AND STOCKHOLDERS' EQUITY (DEFICIENCY) | | |
| Securities sold under agreements to repurchase | \$52,037 | \$15,055 |
| Swaps and other contractual agreements | 4,619 | 5,787 |
| Payables: | | |
| Banks | 379,797 | 745,206 |
| Customers | 130,895 | 149,284 |
| Brokers and dealers | 54 | 10 |
| Related parties | | 55,088 |
| | 510,746 | 949,588 |
| Accrued compensation and benefits | 152,651 | 176,972 |
| Senior borrowings | 67,497 | 1,017,699 |
| Capital lease obligations | 51,546 | 38,537 |
| Other liabilities | 595,000 | 554,021 |
| Subordinated borrowings | 200,000 | 200,000 |
| Mandatorily redeemable preferred stock | 100,000 | |
| Liabilities of discontinued operations | 1,222,420 | |
| | 2,956,516 | 2,957,659 |
| Total liabilities | | |
| Commitments and contingencies | | |
| Minority interest | 157,910 | 99,874 |
| MEMBERS' AND STOCKHOLDERS' EQUITY (DEFICIENCY) | | |
| Members' equity | 366,740 | |
| Common stock: | | |
| Class A, par value \$.01 per share, (500,000,000 shares authorized, 37,500,000 shares issued and outstanding) | | 375 |
| Class B, par value \$.01 per share, (1 share authorized, 1 share issued and outstanding) | | — |
| Additional paid-in-capital | | (950,276) |
| Accumulated other comprehensive income (loss), net of tax | 18,058 | (20,208) |
| Retained earnings | | 11,366 |
| | 384,798 | |
| Total members' equity | | |
| Total stockholders' equity (deficiency) | | (958,743) |
| Total liabilities, minority interest, and members' and stockholders' equity (deficiency) | \$3,499,224 | \$2,098,790 |

See notes to unaudited condensed consolidated financial statements.

LAZARD LTD
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
FOR THE THREE MONTH AND SIX MONTH PERIODS ENDED JUNE 30, 2004 AND 2005
(UNAUDITED)
(\$ and shares in thousands, except for net income per share data)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-----------------|------------------------------|------------------|
| | 2004 | 2005 | 2004 | 2005 |
| REVENUE | | | | |
| Investment banking and other advisory fees | \$161,535 | \$208,663 | \$263,123 | \$363,698 |
| Money management fees | 97,580 | 100,348 | 186,846 | 201,225 |
| Commissions | 3,483 | 3,941 | 7,330 | 7,785 |
| Trading gains and losses—net | 351 | 3,179 | 1,177 | 2,549 |
| Underwriting | 7,352 | 2,775 | 10,228 | 5,529 |
| Investment gains and losses, non-trading—net | 3,283 | 4,802 | 6,596 | 2,914 |
| Interest income | 6,509 | 7,502 | 13,572 | 14,050 |
| Other | 6,338 | 5,188 | 11,239 | 8,655 |
| Total revenue | 286,431 | 336,398 | 500,111 | 606,405 |
| Interest expense | 9,916 | 19,035 | 20,141 | 28,943 |
| Net revenue | 276,515 | 317,363 | 479,970 | 577,462 |
| OPERATING EXPENSES | | | | |
| Compensation and benefits (and, commencing May 10, 2005, distributions to profit participation members)(*) | 107,916 | 161,148 | 219,963 | 267,029 |
| Premises and occupancy costs | 18,332 | 17,477 | 36,605 | 33,860 |
| Professional fees | 10,121 | 14,737 | 20,675 | 23,595 |
| Travel and entertainment | 12,353 | 11,130 | 24,537 | 20,105 |
| Communications and information services | 6,846 | 6,850 | 14,351 | 14,892 |
| Equipment costs | 5,584 | 4,736 | 10,086 | 9,568 |
| Other | 7,789 | 11,565 | 17,900 | 20,424 |
| Total operating expenses | 168,941 | 227,643 | 344,117 | 389,473 |
| OPERATING INCOME FROM CONTINUING OPERATIONS(*) | 107,574 | 89,720 | 135,853 | 187,989 |
| Provision for income taxes(*) | 14,951 | 25,463 | 12,342 | 33,266 |
| INCOME FROM CONTINUING OPERATIONS BEFORE MINORITY INTEREST(*) | 92,623 | 64,257 | 123,511 | 154,723 |
| Minority interest | 25,746 | 26,346 | 40,710 | 36,606 |
| INCOME FROM CONTINUING OPERATIONS(*) | 66,877 | 37,911 | 82,801 | 118,117 |
| INCOME (LOSS) FROM DISCONTINUED OPERATIONS(*) (net of income tax provision (benefit) of \$ (90), \$2,824, \$398 and \$3,077) | 6,979 | (10,318) | 6,108 | (17,168) |
| EXTRAORDINARY GAIN | 5,507 | — | 5,507 | — |
| NET INCOME (NET INCOME ALLOCABLE TO MEMBERS OF LAZARD GROUP PRIOR TO MAY 10, 2005)(*) | \$79,363 | \$27,593 | \$94,416 | \$100,949 |
| WEIGHTED AVERAGE COMMON SHARES OUTSTANDING: | | | | |
| Basic | — | 37,500 | — | 37,500 |
| Diluted | — | 100,000 | — | 100,000 |
| NET INCOME PER SHARE—BASIC: | | | | |
| Income from continuing operations | — | \$0.30 | — | \$0.30 |
| NET INCOME PER SHARE—DILUTED: | | | | |
| Income from continuing operations | — | \$0.30 | — | \$0.30 |

(*) Excludes, as applicable, with respect to periods ended prior to May 10, 2005 (a) payments for services rendered by Lazard Group's managing directors, which, as a result of Lazard Group operating as a limited liability company, historically has been accounted for as distributions from members' capital, or in some cases as minority interest, rather than as compensation and benefits expense, and (b) U.S. corporate federal income taxes, since Lazard Group has operated in the U.S. as a limited liability company that was treated as a partnership for U.S. federal income tax purposes.

See notes to unaudited condensed consolidated financial statements.

LAZARD LTD
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE SIX MONTH PERIODS ENDED JUNE 30, 2004 AND 2005
(UNAUDITED)
(\$ in thousands)

| | Six Months Ended June 30, | |
|---|------------------------------|------------------|
| | 2004 | 2005 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income (net income allocable to members of Lazard Group prior to May 10, 2005) | \$ 94,416 | \$100,949 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Noncash charges included in net income: | | |
| Depreciation and amortization | 7,042 | 7,895 |
| Minority interest | 40,710 | 36,606 |
| (Increase) decrease in operating assets: | | |
| Cash and securities segregated for regulatory purposes | 1,098 | (13,385) |
| Securities purchased under agreements to resell | 115,146 | (14,135) |
| Securities owned, at fair value and swaps and other contractual agreements | (41,767) | 18,111 |
| Receivables | (247,598) | (366,965) |
| Marketable and long-term investments | 124,676 | 160,039 |
| Other assets | (98) | (137) |
| Assets of discontinued operations | (60,880) | 1,485,363 |
| Increase (decrease) in operating liabilities: | | |
| Securities sold under agreements to repurchase | 6,420 | (33,062) |
| Securities sold, not yet purchased, at fair value and swaps and other contractual agreements | (2,804) | 1,525 |
| Payables | 34,086 | 516,530 |
| Accrued employee compensation and other liabilities | 77,071 | 8,506 |
| Liabilities of discontinued operations | 131,526 | (1,223,257) |
| | <u>279,044</u> | <u>684,583</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Additions to property | (5,363) | (1,833) |
| Disposals and retirements of property | 971 | 829 |
| | <u>(4,392)</u> | <u>(1,004)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from issuance of Class A Common Stock, net of expenses of \$65,844 | | 871,656 |
| Proceeds from issuance of Class B Common Stock | | 1 |
| Proceeds from issuance of equity security units, net of expenses of \$15,941 | | 421,559 |
| Distributions to members and capital withdrawals | (273,059) | (421,382) |
| Purchase contracts relating to equity security units | | (6,013) |
| Settlement of interest rate hedge | | (10,844) |
| Redemption of historical partner interests (including mandatorily redeemable preferred stock of \$100,000) | | (1,617,032) |
| Distribution of separated business | | (248,384) |
| Distribution to LAZ-MD Holdings and LFCM Holdings | | (150,000) |
| Indemnity from LFCM Holdings relating to U.K. pension | | 54,203 |
| Proceeds from issuance of Lazard Group senior notes, net of original issue discount and other expenses of \$4,010 | | 545,990 |
| Proceeds from other senior borrowings | 8,043 | 14,418 |
| Repayment of senior borrowings, including make-whole payment of \$7,650 | | (59,366) |
| Repayment of senior borrowings of discontinued operations | (2,410) | |
| Repayment of capital lease obligations | (7,035) | (7,668) |
| Capital contributions and distributions relating to minority interest stockholders, net | (92,059) | (48,112) |
| | <u>(366,520)</u> | <u>(660,974)</u> |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH | 16,278 | (7,574) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (75,590) | 15,031 |
| CASH AND CASH EQUIVALENTS—January 1 | 242,032 | 305,753 |
| CASH AND CASH EQUIVALENTS—June 30 | <u>\$166,442</u> | <u>\$320,784</u> |

See notes to unaudited condensed consolidated financial statements.

LAZARD LTD

**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' AND STOCKHOLDERS' EQUITY (DEFICIENCY)
FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2005
(UNAUDITED)
(\$ in thousands)**

| | Members' Equity | Common Stock | | Additional Paid-in- Capital | Accumulated Other Comprehensive Income (Loss), Net of Tax | Retained Earnings | Total Members' and Stockholders' Equity (Deficiency) |
|--|--------------------|--------------|--------|-----------------------------------|---|----------------------|---|
| | | Shares | \$ | | | | |
| Balance—January 1, 2005 | \$ 366,740 | | | | \$ 18,058 | | \$384,798 |
| Comprehensive income (loss): | | | | | | | |
| Net income allocable to members for the period January 1, 2005 through May 9, 2005 | 89,583 | | | | | | 89,583 |
| Net income available for Class A Common Stockholders for the period May 10, 2005 through June 30, 2005 | | | | | | \$ 11,366 | 11,366 |
| Net income for the period January 1, 2005 through June 30, 2005 | | | | | | | 100,949 |
| Other comprehensive income (loss)—net of tax: | | | | | | | |
| Currency translation adjustments | | | | | (27,422) | | (27,422) |
| Interest rate hedge | | | | | (10,844) | | (10,844) |
| Comprehensive income (loss) | | | | | | | 62,683 |
| Distribution of net assets of separated businesses | (248,384) | | | | | | (248,384) |
| Indemnity from LFCM Holdings relating to U.K. pension | 54,203 | | | | | | 54,203 |
| Net proceeds from issuance of Class A Common Stock in equity public offering, including \$32,921 issued in cashless exchange | | 37,500,000 | \$ 375 | \$871,281 | | | 871,656 |
| Issuance of Class B Common Stock | | 1 | — | 1 | | | 1 |
| Distributions and withdrawals to members | (421,382) | | | | | | (421,382) |
| Redemption of historical partner interests | (1,517,032) | | | | | | (1,517,032) |
| Costs related to issuance of purchase contracts associated with equity security units | | | | (12,086) | | | (12,086) |
| Present value of purchase contracts associated with equity security units | | | | (6,013) | | | (6,013) |
| Distribution to LAZ-MD Holdings and LFCM Holdings | (150,000) | | | | | | (150,000) |
| Adjustment to reclassify minority interest share of net income for the period May 10, 2005 through June 30, 2005 to additional paid-in-capital | | | | 22,813 | | | 22,813 |
| Transfer to additional paid-in capital | 1,826,272 | | | (1,826,272) | | | — |
| Balance—June 30, 2005 | \$ — | 37,500,001 | \$ 375 | \$ (950,276) | \$ (20,208) | \$ 11,366 | \$(958,743) |

See notes to unaudited condensed consolidated financial statements.

LAZARD LTD

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

1. BASIS OF PRESENTATION AND ORGANIZATION

Organization

The accompanying unaudited condensed consolidated financial statements of Lazard Ltd and subsidiaries (collectively referred to as “Lazard” or the “Company”) including, subsequent to May 10, 2005, consolidation of Lazard Ltd’s investment in Lazard Group LLC (a Delaware limited liability company, formerly known as Lazard LLC and collectively referred to with its subsidiaries as “Lazard Group”) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) regarding interim financial reporting. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the U.S. (“U.S. GAAP”) for complete financial statements and should be read in conjunction with the audited consolidated financial statements and notes thereto included in Lazard Ltd’s Registration Statement on Form S-1 (File No. 333-121407) declared effective by the SEC on May 4, 2005 (the “Registration Statement”) for the initial public offering of shares of Lazard Ltd’s Class A common stock, par value \$0.01 per share (“Class A Common Stock”). The accompanying unaudited condensed consolidated financial statements reflect all adjustments, which are, in the opinion of management, necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods presented. Preparing financial statements requires management to make estimates and assumptions that affect the amounts that are reported in the financial statements and the accompanying disclosures. Although these estimates are based on management’s best knowledge of current events and actions that Lazard may undertake in the future, actual results may be different than the estimates. The consolidated results of operations for the three month and six month periods ended June 30, 2005 are not necessarily indicative of the results to be expected for any future period or the full fiscal year.

Lazard Ltd is a Bermuda holding company that was incorporated in October 2004. Lazard Ltd issued on May 10, 2005, at \$25 per share, 34,183,162 shares of its Class A Common Stock in a registered initial public offering (the “equity public offering”) pursuant to the Registration Statement. In addition, on May 10, 2005, pursuant to the IXIS Placements (see Note 2) and the cashless exchange of certain of our chief executive officer’s interests in Lazard Group with Lazard Ltd, Lazard Ltd issued 2,000,000 shares of its Class A Common Stock and 1,316,838 shares of its Class A Common Stock, respectively. These issuances, together with the 34,183,162 shares of Class A Common Stock issued pursuant to the equity public offering, resulted in Lazard Ltd having 37,500,000 shares of its Class A Common Stock outstanding. Lazard Ltd, through a number of newly-formed, wholly-owned subsidiaries, contributed the net proceeds from the equity public offering, along with the net proceeds it received from the financing transactions (as described in Note 2), to Lazard Group in exchange for 37,500,000 Lazard Group common membership interests, representing 37.5% of all outstanding Lazard Group common interests as of May 10, 2005 (and as of June 30, 2005), and, through its control of the managing member of Lazard Group, controls Lazard Group.

Lazard Group LLC is governed by an Operating Agreement (the “Operating Agreement”), dated as of May 10, 2005.

Lazard Ltd’s sole operating asset is its ownership of 37.5% of the common membership interest of Lazard Group and its managing member interest of Lazard Group, whose current principal activities are divided into two business segments:

- Financial Advisory, which includes providing advice on mergers, acquisitions, restructurings and other financial matters, and
- Asset Management, which includes the management of equity and fixed income securities and merchant banking funds.

LAZARD LTD

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

In addition, Lazard Group records selected other activities in Corporate, including cash and marketable investments, certain long-term investments, and the commercial banking activities of Lazard Group's Paris-based Lazard Frères Banque SA ("LFB"). LFB is a registered bank regulated by the Banque de France. LFB's primary operations include the management of the treasury positions of Lazard Group's Paris House through its money market desk and, to a lesser extent, credit activities relating to securing loans granted to clients of Lazard Frères Gestion SAS ("LFG") and custodial oversight over assets of various clients. In addition, LFB also operates many support functions of the Paris House. Lazard Group also allocates outstanding indebtedness to Corporate.

Prior to May 10, 2005, Lazard Group also had a business segment called Capital Markets and Other, which consisted of equity, fixed income and convertibles sales and trading, broking, research and underwriting services and merchant banking fund management activities outside of France as well as other specified non-operating assets and liabilities. As described below, this business segment's assets and liabilities (referred to below as the "separated businesses") were separated from Lazard Group on May 10, 2005, and the assets, liabilities and operating results of this former segment are reflected as discontinued operations for all periods prior to May 10, 2005. We refer to the transfer of the separated business as the "separation."

The condensed consolidated financial statements include Lazard Ltd, Lazard Group and Lazard Group's principal operating subsidiaries: Lazard Frères & Co. LLC ("LFNY"), a New York limited liability company, along with its subsidiaries, including Lazard Asset Management LLC and its subsidiaries (collectively referred to as "LAM"); Lazard Frères SAS and Maison Lazard SAS, French limited liability companies, along with their respective subsidiaries, including LFB and LFG (collectively referred to as "LFP"); and Lazard & Co., Limited ("LCL"), through Lazard & Co., Holdings Limited, an English private limited company ("LCH"); together with their jointly-owned affiliates and subsidiaries.

The Separation and Recapitalization Transactions

On May 10, 2005, Lazard completed the separation and recapitalization transactions, including the financing transactions described in Note 2.

The Separation

In the separation, Lazard Group transferred the separated businesses to LFCM Holdings LLC ("LFCM Holdings") through several steps. First, LAZ-MD Holdings LLC ("LAZ-MD Holdings") was formed as the new holding company for Lazard Group. Pursuant to this formation, all of the persons who were members of Lazard Group prior to the formation became members of LAZ-MD Holdings and ceased to hold any membership interests in Lazard Group. Lazard Group then contributed the separated businesses to LFCM Holdings, which was then a subsidiary of Lazard Group, and distributed all of the LFCM Holdings interests to LAZ-MD Holdings. After the redemption of the historical partners described below, LAZ-MD Holdings distributed all of the LFCM Holdings interests to its members. Accordingly, after the separation, LFCM Holdings was wholly owned by the members of LAZ-MD Holdings, including Lazard Group's managing directors at the time of the separation.

In the separation, Lazard Group retained all of Lazard's Financial Advisory and Asset Management businesses. In addition, under the business alliance agreement, dated as of May 10, 2005, between Lazard Group and LFCM Holdings (the "business alliance agreement"), Lazard Group was granted the option to acquire the North American and European merchant banking businesses of LFCM Holdings (see Note 4).

LAZARD LTD

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

The Recapitalization

On the same day as the separation, LAZ-MD Holdings and Lazard Group effected a recapitalization of their companies. The recapitalization had three principal parts—the financing transactions, the redemption of the historical partner interests and mandatorily redeemable preferred interests of Lazard Group and the issuance of LAZ-MD Holdings exchangeable interests to working members. “Historical partners” refers to certain former members of Lazard Group that existed prior to the recapitalization, which consisted of Eurazeo S.A., descendants and relations of Lazard Group’s founders, several historical partners of Lazard Group’s predecessor entities, several current and former managing directors and the other members of these classes. “Working members” refers to members of Lazard Group that existed prior to the recapitalization, which consisted of current and former managing directors of Lazard Group and the separated businesses.

The Financing Transactions

On May 10, 2005, Lazard completed the financing transactions, which consisted of:

- the equity public offering,
- the initial offering of equity security units (the “ESU offering”),
- the private offering of Lazard Group senior notes, and
- the private placement of securities to IXIS—Corporate & Investment Bank (“IXIS”).

For a further description of the financing transactions, see Note 2.

Lazard used the net proceeds from the financing transactions primarily to:

- redeem Lazard Group membership interests, including Lazard Group’s mandatorily redeemable preferred stock, held by the historical partners for \$1,617,032 (including the value of our chief executive officer’s historical interests (\$32,921), which were exchanged for shares of Class A Common Stock in lieu of cash, and the exchange of certain of these membership interests for specific Lazard Group long-term investments valued at \$39,774),
- capitalize LFCM Holdings and LAZ-MD Holdings in the amount of \$67,000 and \$83,000, respectively,
- repay the 7.53% senior notes due 2011 in aggregate principal amount of \$50,000 as well as a related “make-whole” payment of \$7,650, and
- pay transaction fees and expenses.

The Redemption of the Historical Partners’ Interests

As noted above, a primary purpose of the financing transactions was the redemption of the historical partners’ interests. Prior to the separation and recapitalization, Lazard Group had three general classes of membership interests:

- the working member interests, which were owned by working members and consisted of capital and the right to participate in profit and goodwill of Lazard Group,
- the historical partner interests, which were owned by the historical partners and consisted of capital and the right to participate in profit and goodwill of Lazard Group, and
- the mandatorily redeemable preferred interests, which were owned by certain of the historical partners and consisted of the right to a preferred dividend of 8% per annum and a fixed liquidation amount.

As part of the recapitalization transactions, historical partner interests and preferred interests generally were redeemed for cash.

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Exchange of Working Member Interests for LAZ-MD Holdings Interests

In connection with the formation of LAZ-MD Holdings, the working member interests were exchanged with LAZ-MD Holdings for limited liability company interests in LAZ-MD Holdings. Each holder of a working member interest at the time of the separation and recapitalization transactions received, in exchange for his or her working member interest, a redeemable capital interest in LAZ-MD Holdings consisting of an equivalent amount of capital of LAZ-MD Holdings, an exchangeable interest in LAZ-MD Holdings and, if applicable, a right to receive distributions from LAZ-MD Holdings. The former holders of working member interests hold all of the limited liability company interests in LAZ-MD Holdings.

The separation and recapitalization transactions were consummated pursuant to the master separation agreement, dated as of May 10, 2005, by and among Lazard Ltd, Lazard Group, LAZ-MD Holdings and LFCM Holdings.

Basis of Presentation

The Company prepared an assessment that considered quantitative factors and qualitative factors that included, but was not limited to, the structure and purpose of the separation and recapitalization transactions, corporate governance and the controlling parties of Lazard Group and management concluded that Lazard Ltd is the entity that is most closely associated with Lazard Group and therefore should consolidate the operations of Lazard Group. Accordingly, the unaudited consolidated financial statements as of December 31, 2004 and for the three month and six month periods ended June 30, 2004 relates to Lazard Group and its subsidiaries. The unaudited consolidated financial statements as of June 30, 2005 reflect the consolidated statement of financial condition of Lazard Ltd. The unaudited consolidated statements of income for the three month and six month periods ended June 30, 2005 and cash flows for the six month period ended June 30, 2005 reflect the consolidated operating results of Lazard Group and its subsidiaries prior to May 10, 2005, and, from May 10, 2005 through June 30, 2005, reflect the consolidated operating results of Lazard Ltd and its subsidiaries.

The accompanying unaudited consolidated historical financial statements do not reflect what the results of operations and financial position of the Company would have been had it been a stand-alone, public company prior to May 10, 2005. In addition, the results of operations for periods until the equity public offering on May 10, 2005 are not comparable to results of operations for subsequent periods as described below.

- Payments for services rendered by the Company's managing directors, which, as a result of Lazard Group operating as a limited liability company, historically had been accounted for as distributions from members' capital, or in some cases as minority interest, rather than as compensation and benefits expense, and distributions to profit participation members. As a result, prior to May 10, 2005, Lazard Group's operating income included within the accompanying unaudited consolidated financial statements historically has not reflected payments for services rendered by its managing directors. Subsequent to the consummation of the equity public offering and the financing transactions as described in Note 2 below, the Company now includes all payments for services rendered by its managing directors and distributions to profit participation members in compensation and benefits expense.
- Payments for services rendered by managing directors of LAM (and employee members of LAM) had, prior to May 10, 2005, been accounted for as minority interest expense and since that date such payments, together with distributions to profit participation members, have been included within compensation and benefits expense.
- The Company's income has not been subject to U.S. corporate federal income taxes, because Lazard Group operated in the U.S. as a limited liability company that was treated as a partnership for U.S.

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federal income tax purposes. As a result, Lazard Group's income had not been subject to U.S. federal income taxes. Taxes related to income earned by partnerships represent obligations of the individual partners. Outside the U.S., Lazard Group historically had operated principally through subsidiary corporations and had been subject to local income taxes. Prior to May 10, 2005, income taxes reflected within Lazard Group's results of operations included within the accompanying unaudited consolidated financial statements are attributable to taxes incurred in non-U.S. entities and to New York City Unincorporated Business Taxes ("UBT") apportioned to New York City. Subsequent to the equity public offering, the consolidated financial statements of Lazard Ltd include the federal income taxes on its allocable share of the results of operations of Lazard Group, giving effect to the post equity public offering structure.

- Commencing May 10, 2005, the unaudited consolidated statements of income include a 62.5% minority interest expense to reflect LAZ-MD Holdings' ownership interest of Lazard Group's common interests. Prior to May 10, 2005, there was no such minority interest expense, as Lazard Ltd had no interest in Lazard Group and all net income prior to that date was allocable to the then members of Lazard Group.

In accordance with U.S. GAAP, the assets and liabilities of the separated businesses have been segregated and reported as "assets of discontinued operations" and "liabilities of discontinued operations" respectively, in the condensed consolidated statement of financial condition as of December 31, 2004, and the related results of operations are reported as discontinued operations in the condensed consolidated statements of income for all periods presented. See Note 15 for additional information relating to discontinued operations.

Certain 2004 amounts have been reclassified to conform to the manner of presentation in 2005. The December 31, 2004 condensed consolidated statement of financial condition includes a reclassification of \$44,171 from cash and securities segregated for regulatory purposes to cash and cash equivalents and other investments of \$40,270 and \$3,901, respectively. Each of these reclassifications were also reflected in the 2004 condensed consolidated statement of cash flows.

2. EQUITY PUBLIC OFFERING AND FINANCING TRANSACTIONS

Equity Public Offering—As described above, on May 10, 2005, Lazard Ltd consummated its equity public offering pursuant to the Registration Statement. The aggregate gross proceeds relating to the offering amounted to \$854,579, and net proceeds to Lazard Ltd, after \$65,844 of expenses incurred by Lazard Ltd in connection with the issuance and distribution of the Class A Common Stock (including underwriting discounts and commission, expenses paid to the underwriters and certain other expenses), was \$788,735. Lazard Ltd contributed all the net proceeds from this offering to Lazard Group in exchange for a controlling interest in Lazard Group.

Other Financing Transactions—On May 10, 2005, Lazard also completed the other financing transactions which are described below.

ESU Offering—Concurrently with the equity public offering, Lazard Ltd issued, for \$25 per unit, equity security units (the "ESUs") for an aggregate offering amount of \$287,500 (and net proceeds of \$276,535) in the ESU offering. Each unit consists of (a) a contract which obligates holders to purchase, and Lazard Ltd to sell, on May 15, 2008, a number of newly-issued shares of Class A Common Stock equal to a settlement rate based on the trading price of Class A Common Stock during a period preceding that date and (b) a 1/40, or 2.5%, ownership interest in a senior note of an affiliate, Lazard Group Finance LLC, a Delaware limited liability company ("Lazard Group Finance"), with a principal amount of \$1 (the "Lazard Group Finance senior notes").

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Lazard Ltd will make quarterly contract adjustment payments on the purchase contracts at an annual rate of 0.505% commencing August 15, 2005, subject to its right to defer these payments. In general, during any period in which it defers contract adjustment payments, Lazard Ltd cannot declare or pay dividends on, make distributions with respect to, or redeem, purchase or acquire, or make a liquidation payment with respect to, any of its capital stock. In connection with the quarterly contract adjustment payments on the purchase contracts, Lazard Ltd recorded a liability as of May 10, 2005 for \$6,013 for the present value of such payments (including the similar contract adjustment payments related to IXIS as described below), with a corresponding charge to additional paid-in-capital. The liability will accrete over the three year period ending May 15, 2008, with a corresponding charge to interest expense.

The Lazard Group Finance senior notes, which bear interest at annual rate of 6.12%, will mature (a) in the event of a successful remarketing, on any date no earlier than May 15, 2010 and no later than May 15, 2035, as we may elect, (b) in the event of a failed remarketing, on May 15, 2008 (the “stock purchase date”) and (c) otherwise on May 15, 2035. Lazard Group Finance used the proceeds from the ESU offering to purchase senior notes from Lazard Group (the “Lazard Group notes”) with a principal amount of \$287,500. The Lazard Group notes, which have substantially similar terms to the Lazard Group Finance senior notes, are pledged to secure the obligations of the Lazard Group Finance senior notes.

The ability of Lazard Group Finance to pay its obligations under the Lazard Group Finance senior notes depends on its ability to obtain interest and principal payments on the Lazard Group notes. Various financing arrangements, charter provisions and regulatory requirements may impose certain restrictions on the ability of Lazard Group to transfer funds to Lazard Group Finance in the form of principal and interest payments, loans or advances. There are no provisions in either the Lazard Group Finance indenture or the Lazard Group Finance senior notes that protect the holders in the event that Lazard Group incurs substantial additional indebtedness.

Upon a remarketing of the Lazard Group Finance senior notes, in which the applicable interest rate, payment dates and maturity date on the notes will be reset and the notes remarketed, the interest rate, payment dates and maturity date on the Lazard Group notes also will be reset on the same terms such that the interest rate, payment dates and maturity date on the Lazard Group notes are the same as those for the Lazard Group Finance senior notes.

Prior to the issuance of the Class A Common Stock upon settlement of the purchase contracts, the ESUs will be reflected in Lazard Ltd’s diluted net income per share using the treasury stock method, and would be dilutive when the weighted-average market price of Class A Common Stock is greater than or equal to \$30 per share, the threshold appreciation price. See Note 9 below for additional information regarding net income per share.

IXIS Placements—Under the IXIS placements, IXIS, which is a subsidiary of Caisse Nationale des Caisses d’Epargne, purchased an aggregate of \$200,000 of Lazard Ltd securities on May 10, 2005, \$150,000 of which were equity security units (the “IXIS ESU placement”) and \$50,000 of which were shares of Class A Common Stock. The terms of the equity security units issued in connection with the IXIS ESU placement are the same as the equity security units described above. The price per security paid by IXIS was equal, in the case of shares of Class A Common Stock, to the price per share in the equity public offering and, in the case of equity security units, the price per unit in the ESU offering. Lazard Group Finance used the net proceeds from the IXIS ESU placement to purchase Lazard Group notes with a principal amount of \$150,000. Lazard Ltd contributed the net proceeds from the sale of Class A Common Stock to Lazard Group.

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Lazard Group Senior Notes—Concurrent with the equity public offering, Lazard Group issued, in a private placement, \$550,000 aggregate principal amount of 7.125% senior notes due May 15, 2015 (the “Lazard Group senior notes”). The Lazard Group senior notes were issued net of original issue discount of \$435. Interest on the notes is due May 15 and November 15 of each year, commencing on November 15, 2005. The notes are unsecured. A registration rights agreement, dated as of May 10, 2005, among Lazard Group and the initial purchasers of the Lazard Group senior notes provides the holders of the Lazard Group senior notes with registration rights. In that agreement Lazard Group agreed to register the offer and sale, in exchange for the privately-placed notes, substantially identical notes (the “exchange notes”). In connection therewith, on July 21, 2005, Lazard Group filed a registration statement on Form S-4 with the SEC to register the offer and sale of the exchange notes. As of the date of the filing of this Form 10-Q, the Form S-4 has not yet been declared effective by the SEC.

The indenture governing the Lazard Group senior notes contains covenants that limit Lazard Group’s ability and that of its subsidiaries, subject to important exceptions and qualifications, to, among other things, create a lien on any shares of capital stock of any designated subsidiary, and consolidate, merge or transfer all or substantially all of its assets and the assets of its subsidiaries. The indenture also contains a customary make-whole provision in the event of early redemption.

In connection with the issuance of the Lazard Group senior notes, on April 1, 2005, Lazard Group entered into an interest rate forward agreement with a bank for a notional amount of \$650,000. By entering into this interest rate forward agreement, Lazard Group was able to ensure that the base rate (excluding market-driven credit spreads) on the Lazard Group senior notes would be no greater than 4.5%. Lazard Group settled the interest rate forward agreement with the bank as of May 9, 2005, which required a payment by Lazard Group of \$13,004. Of this amount, \$11,003 was deemed to be the effective portion of the hedge and has been recorded within other comprehensive income (loss) and will be amortized as a charge to interest expense over the ten year term of the Lazard Group senior notes. The remaining \$2,001 was charged to interest expense. In addition, of the amount recorded as other comprehensive income, \$159 was amortized during the period May 10, 2005 through June 30, 2005 and is included within interest expense.

Credit Facilities—Concurrent with the equity public offering, Lazard Group entered into a five year, \$125,000 senior revolving credit facility with a group of lenders. As of June 30, 2005, \$10,000 was outstanding under this credit facility. In addition, Lazard Group entered into a commitment letter dated April 14, 2005 that provides that, subject to customary conditions precedent for transactions of this nature, including regulatory approval, a group of lenders will provide a separate \$25,000 subordinated credit facility for LFNYS, our U.S. broker dealer subsidiary. The LFNYS facility will be a four-year revolving credit facility, and then converts to a term loan facility for an additional year. This commitment letter, as extended, expires September 29, 2005. Both the \$125,000 senior revolving credit facility and the \$25,000 subordinated credit facility bear interest at either a Eurodollar or Federal Funds rate, plus an applicable margin, which varies from 125 to 200 basis points, depending on Lazard Group’s rating as determined by designated rating agencies.

The senior revolving credit facility contains customary affirmative and negative covenants and events of default for facilities of this type, and we expect that the LFNYS facility will as well. The senior revolving credit facility, among other things, limits the ability of the borrower to incur debt, grant liens, pay dividends, enter into mergers or to sell all or substantially all of its assets and contains financial covenants that must be maintained. We expect that the LFNYS facility will contain similar restrictions and covenants for a facility of its type. Upon approval by the NASD, the LFNYS facility will qualify as a satisfactory subordination agreement in accordance with the applicable NASD rules and regulations.

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3. STRATEGIC ALLIANCE IN ITALY

Alliance in Italy—In September 2002, the Company and Banca Intesa S.p.A. (“Intesa”) announced an agreement to form a strategic alliance (the “Strategic Alliance”), pursuant to which, in January 2003, Intesa effectively became a 40% partner in the Company’s business in Italy. Pursuant to the terms of the Strategic Alliance, Intesa made a \$100,000 investment in the Company’s business in Italy, and purchased a \$50,000 subordinated promissory note issued by the Company’s business in Italy. The subordinated promissory note has a scheduled maturity in 2078 (subject to extension), with interest payable annually at the rate of 3.0% per annum.

From time to time, Lazard Group has considered appropriate modifications to its joint venture relationship with Intesa. Lazard has held various discussions with Intesa in connection with the separation and recapitalization transactions, including Lazard Ltd’s recent equity public offering, and prior to consummation of the equity public offering, Intesa notified Lazard of its intention not to extend the term of the joint venture relationship beyond the expiration date of December 31, 2007. As a result, under the terms of the strategic alliance, unless Lazard and Intesa otherwise agree, Lazard will repurchase Intesa’s 40% interest in our business in Italy and repay its related \$50,000 subordinated promissory note for an aggregate amount of approximately \$150,000 on or prior to February 4, 2008. Based on the current performance of the joint venture, we do not currently expect an expiration of the joint venture in these circumstances to have a material adverse effect on our operating results.

As part of these negotiations and discussions, Lazard Group recently received a letter from Intesa informing Lazard Group of its intention to commence arbitration proceedings in order to obtain an order declaring Intesa’s right to early termination of the joint venture arrangements and the ineffectiveness of those arrangements on equitable grounds, as a result of the separation and recapitalization transactions and management changes at our Italian business. In the letter, Intesa stated that pending the determination of any arbitration, it intended to continue to perform in accordance with the joint venture arrangements until the initial expiration date of December 31, 2007. If at the end of an arbitration proceeding, it were to be determined that Intesa was entitled to early termination on the grounds alleged, Lazard would be obligated to repurchase their interest and note at that time if any such determination were finally made before Lazard repurchases such interest and note in connection with the end of the term of the joint venture on December 31, 2007.

In addition to its direct investment in Lazard’s business in Italy, Intesa also purchased a \$150,000 subordinated convertible promissory note from a wholly-owned subsidiary of Lazard Group. If in an appropriate forum it were to be determined that Intesa was entitled to early termination on the grounds alleged, the \$150,000 convertible promissory note could become immediately due and payable. Intesa has also asserted its intention to seek damages relating to such termination or ineffectiveness.

Lazard believes that the allegations are without merit and, in the event an action is actually brought, intends to defend and protect its rights and interests with respect to these matters and the joint venture arrangements vigorously. Lazard also expects to pursue any and all related claims that it may have, including with respect to the nonperformance by Intesa of certain of its obligations under the arrangements, in connection with any such action, and to seek damages with respect to those claims.

4. LAZARD ALTERNATIVE INVESTMENTS

Lazard Group and LFCM Holdings entered into a business alliance agreement that granted Lazard Group the option to acquire the North American and European fund management activities of Lazard Alternative Investments Holdings LLC (“LAI”), the subsidiary of LFCM Holdings that owns and operates LFCM Holdings’ merchant banking activities. This option is exercisable at any time prior to the ninth anniversary of the

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consummation of the equity public offering, for a total price of \$10,000. The option may be exercised by Lazard Group in two parts, consisting of an \$8,000 option to purchase the North American merchant banking activities and a \$2,000 option to purchase the European merchant banking activities. LAI's merchant banking activities consist of the merchant banking management and general partner entities, together with Lazard Group's direct investments in related funds that were transferred to LFCM Holdings pursuant to or in anticipation of the separation.

The business alliance agreement provides Lazard Group with certain governance rights with respect to LAI and provides for support by LFCM Holdings of the business of LAI. With respect to historical investments and funds transferred to LFCM Holdings as part of the separation, profits realized prior to the option exercise are for the account of LFCM Holdings, whereas profits realized after the exercise of the option are for the account of Lazard Group. Lazard Group intends to invest capital in future funds to be managed by LFCM Holdings' subsidiaries and is entitled to receive incentive fee payments from such funds, as well as profits related to such investments, if any, irrespective of whether it exercises its purchase option.

On February 25, 2005, Lazard Group formed a new private equity fund, Corporate Partners II Limited, with \$1,000,000 of institutional capital commitments and a \$100,000 capital commitment from Lazard Group, the principal portion of which may require funding at any time through 2010. Pursuant to the master separation and business alliance agreements entered into between Lazard Group and LFCM Holdings, this fund is managed by a subsidiary of LFCM Holdings, and Lazard Group retained a capital commitment to the fund and is entitled to receive the carried interest distributions made by the fund (other than the carried interest distributions made to investment professionals who manage the fund).

5. EMPLOYEE BENEFIT PLANS

Lazard Ltd, through its subsidiaries provides certain retirement and other post-employment benefits to certain of its employees through defined contribution and defined benefit pension plans and other post-retirement benefit plans. Expenses incurred related to the defined benefit pension plans, the defined benefit pension plan supplement and the post-retirement health care plans for the three month and six month periods ended June 30, 2004 and 2005 are shown in the table below.

| | <u>Pension Plans</u> | <u>Pension Plan Supplement</u> | <u>Post- Retirement Medical Plans</u> |
|--|--------------------------|------------------------------------|---|
| Three month period ended June 30, 2004 | | | |
| Service cost | \$ 3,077 | \$ 85 | \$ 455 |
| Interest cost | 4,233 | 32 | 400 |
| Expected return on plan assets | (4,590) | | |
| Amortization of transition (asset) obligation | (28) | | |
| Amortization of prior service cost | 122 | 22 | |
| Recognized actuarial (gain) loss | 454 | (1) | 14 |
| Net periodic benefit cost (credit) | <u>\$ 3,268</u> | <u>\$ 138</u> | <u>\$ 869</u> |
| The net benefit cost (credit) is related to continuing and discontinued operations as follows: | | | |
| Continuing operations | \$ 2,990 | \$ 91 | \$ 682 |
| Discontinued operations | 278 | 47 | 187 |
| | <u>\$ 3,268</u> | <u>\$ 138</u> | <u>\$ 869</u> |

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| | Pension Plans | Pension Plan Supplement | Post- Retirement Medical Plans |
|--|------------------|----------------------------|--------------------------------------|
| Three month period ended June 30, 2005 | | | |
| Service cost | \$ 1,960 | | \$ 42 |
| Interest cost | 6,657 | \$ 22 | 151 |
| Expected return on plan assets | (6,855) | | |
| Amortization of prior service cost | (112) | | (482) |
| Recognized actuarial (gain) loss | 829 | (3) | 142 |
| Net periodic benefit cost (credit) | 2,479 | 19 | (147) |
| Settlements (curtailments) | 3,960 | | (1,713) |
| Total benefit cost (credit) | \$ 6,439 | \$ 19 | \$ (1,860) |
| The net benefit cost (credit) is related to continuing and discontinued operations as follows: | | | |
| Continuing operations | \$ 3,346 | \$ 14 | \$ (2,357) |
| Discontinued operations | 3,093 | 5 | 497 |
| | \$ 6,439 | \$ 19 | \$ (1,860) |
| Six month period ended June 30, 2004 | | | |
| Service cost | \$ 7,707 | \$ 170 | \$ 909 |
| Interest cost | 11,185 | 67 | 801 |
| Expected return on plan assets | (12,110) | | |
| Amortization of transition (asset) obligation | (58) | | |
| Amortization of prior service cost | 258 | 44 | |
| Recognized actuarial (gain) loss | 1,145 | (6) | 28 |
| Net periodic benefit cost (credit) | \$ 8,127 | \$ 275 | \$ 1,738 |
| The net benefit cost (credit) is related to continuing and discontinued operations as follows: | | | |
| Continuing operations | \$ 7,571 | \$ 179 | \$ 1,365 |
| Discontinued operations | 556 | 96 | 373 |
| | \$ 8,127 | \$ 275 | \$ 1,738 |
| Six month period ended June 30, 2005 | | | |
| Service cost | \$ 3,958 | | \$ 131 |
| Interest cost | 13,431 | \$ 44 | 286 |
| Expected return on plan assets | (13,828) | | |
| Amortization of prior service cost | (227) | | (964) |
| Recognized actuarial (gain) loss | 1,673 | (6) | 253 |
| Net periodic benefit cost (credit) | 5,007 | 38 | (294) |
| Settlements (curtailments) | 3,960 | | (4,015) |
| Total benefit cost (credit) | \$ 8,967 | \$ 38 | \$ (4,309) |
| The net benefit cost (credit) is related to continuing and discontinued operations as follows: | | | |
| Continuing operations | \$ 5,906 | \$ 27 | \$ (4,759) |
| Discontinued operations | 3,061 | 11 | 450 |
| | \$ 8,967 | \$ 38 | \$ (4,309) |

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The Company has the right to amend or terminate its benefit plans at any time, subject to the terms of such plans and applicable law. Recent amendments and terminations are described below.

Amendments to LFNy Employee Benefit Plans

- **LFNY Defined Benefit Pension Plan and Pension Plan Supplement**—Effective as of January 31, 2005, the LFNy Employees' Pension Plan and the Employees' Pension Plan Supplement were amended to cease future benefit accruals and future participation. As a result of such amendment, active participants will continue to receive credit for service completed after January 31, 2005 for purposes of vesting; however, future service will not count for purposes of future benefit accruals under the plans. Vested benefits for active participants as of January 31, 2005 will be retained.
- **LFNY Defined Contribution Plan**—Effective January 1, 2005, the LFNy Defined Contribution Plan (the "401(k) Plan") was amended to implement an employer match to participant pre-tax contributions. LFNy will match 100% of pre-tax contributions to the 401(k) Plan, excluding catch-up contributions, up to 4% of eligible compensation. Participants will be 100% vested in all employer-matching contributions after three years of service. Any service accrued prior to January 1, 2005 will count toward this three-year vesting requirement.
- **LFNY Post-Retirement Medical Plan**—Effective December 31, 2005, post-retirement health care benefits will no longer be offered to those members and employees hired on or after the effective date and for those members and employees hired before the effective date who attain the age of 40 after December 31, 2005. In addition, effective January 1, 2006, the cost sharing policy will change for those who qualify for the benefit.

LFNY Defined Benefit Pension Plan and Post-Retirement Medical Plan Settlement Transaction—As a result of the separation and in accordance with SFAS No. 88, *Employers' Accounting for Settlement and Curtailments of Defined Benefit Pension Plans and for Termination Benefits*, the Company recorded a charge of \$4,505 (\$3,960 and \$545 relating to pension and post-retirement medical plan obligations, respectively), for the three month and six month periods ended June 30, 2005 for the estimated cost relating to the settlement of pension and post-retirement medical plan obligations and special termination benefits to employees in the separated businesses. Of this amount, \$3,670 is included in income (loss) from discontinued operations and \$835 is included in compensation and benefits expense.

Termination of LCH's Post-Retirement Medical Plan—In April 2004, LCH announced a plan to terminate its Post-Retirement Medical Plan. As a result of such action, benefits available to eligible active employees and retirees will cease on February 28, 2007. In accordance with SFAS No. 106, *Employers' Accounting for Post-Retirement Benefits Other Than Pensions*, the Company is recognizing the effect of such termination, which resulted in a reduction in the Company's accumulated post-retirement benefit obligation of approximately \$24,000, the effect of which will reduce employee compensation and benefits expense over the period ending February 2007. For the three month and six month periods ended June 30, 2005, compensation and benefits expense was reduced by approximately \$2,300 and \$4,600 respectively, related to the effect of such termination.

Employer Contributions and Indemnities from LFCM Holdings—As reflected in Lazard Group's December 31, 2004 consolidated financial statements, Lazard Group's principal U.K. pension plans had a combined deficit of approximately \$95,000 (or approximately 49.2 million British pounds). This deficit would ordinarily be funded over time. Lazard Group has been in discussions with the trustees of the pension plans aimed at reaching agreement regarding a deficit reduction plan. In May 2005, "Heads of Terms" were agreed between Lazard Group and the trustees of the plans dealing with a plan for future funding of the deficit as well as

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with asset allocation. In the third quarter of 2005, Lazard Group expects to execute a final agreement with the trustees. Irrespective of the terms in the final executed agreement, in considering their duties to beneficiaries, the trustees also have the power to change the asset allocation. Any changes in the asset allocation could increase or decrease the unfunded liability that would be funded over time, depending on asset mix, any increase in liabilities and investment returns. It is also the case that the pensions regulator in the U.K. may have the power to require contributions to be made to plans, and to impose support in respect of the funding of plans by related companies other than the direct obligors. As part of the separation, Lazard Group made a contribution to LFCM Holdings of \$55,000 in connection with the provision by LFCM Holdings of support relating to U.K. pension liabilities and other indemnities.

Contributions of approximately \$31,000 (or 16.4 million British pounds) were made to Lazard Group's defined benefit pension plans in the U.K in 2005. Of such amount, approximately 1.6 million British pounds was contributed during the three month period ended March 31, 2005 and the remainder was contributed on June 1, 2005 when LFCM Holdings satisfied its obligation to reimburse 15.0 million British pounds to Lazard Group.

Lazard Group will make further payments amounting to 16.4 million British pounds on June 1, 2006, 8.2 million British pounds on June 1, 2007 and 8.2 million British pounds on June 1, 2008. Relating to the June 1, 2006 payment, Lazard Group recorded a receivable of approximately \$26,800 from LFCM Holdings (see Note 12) relating to the 15.0 million British pounds which LFCM Holdings is obligated to reimburse Lazard Group.

6. VARIABLE INTEREST ENTITIES

In January 2003, the Financial Accounting Standards Board ("FASB") issued Financial Interpretation No. ("FIN") 46, which provides additional guidance on the application of Accounting Research Bulletin No. 51, Consolidated Financial Statements, for enterprises that have interests in entities that meet the definition of a Variable Interest Entity ("VIE"). On December 24, 2003, the FASB issued FIN 46R, *Consolidation of Certain Variable Interest Entities—an interpretation of ARB No. 51*, which requires that an entity consolidate a VIE if that enterprise has a variable interest that will absorb a majority of the VIE's expected losses, receive a majority of the VIE's expected residual returns, or both.

Lazard is involved with various entities in the normal course of business that are VIEs and hold variable interests in such VIEs. Transactions associated with these entities primarily include investment management, real estate and private equity investments. Those VIEs for which Lazard was the primary beneficiary were consolidated at December 31, 2004 in accordance with FIN 46R. Those VIEs included company sponsored venture capital investment vehicles established in connection with Lazard's compensation plans. In connection with the separation, Lazard Group transferred its general partnership interests in those VIEs to a subsidiary of LFCM Holdings. Lazard Group has determined that it is no longer the primary beneficiary with respect to those VIEs and, as a result, the Company no longer consolidates such VIEs.

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7. SENIOR BORROWINGS

Senior borrowings are comprised of the following as of December 31, 2004 and June 30, 2005:

| | Principal Amount | Maturity Date | Annual Interest Rate | Outstanding as of | |
|---|------------------|---------------|----------------------|-------------------|---------------------|
| | | | | December 31, 2004 | June 30, 2005 |
| Third Parties | | | | | |
| Lazard Group senior notes | \$ 550,000 | 2015 | 7.125% | | \$ 550,000 |
| Lazard Group 7.53% notes (repaid May, 2005) | 50,000 | 2011 | 7.53% | \$ 50,000 | |
| Other | | Various | 2.3% - 8.6% | 17,497 | 30,199 |
| Total | | | | 67,497 | 580,199 |
| Related Parties | | | | | |
| Lazard Group notes issued to Lazard Group Finance in connection with issuance of the ESUs | 437,500 | 2035 | 6.12% | | 437,500 |
| Total | | | | — | 437,500 |
| Total Senior Borrowings | | | | \$ 67,497 | \$ 1,017,699 |

8. INCOME TAXES

Prior to May 10, 2005, the Company was not subject to U.S. federal income taxes. However, the Company was subject to UBT attributable to its operations apportioned to New York City. In addition, certain non-U.S. subsidiaries of the Company were subject to income taxes in their local jurisdictions. Commencing May 10, 2005, a portion of the Company's income is also subject to U.S. federal income tax and the Company's provision for income taxes is accounted for under the provisions of SFAS No. 109—*Accounting for Income Taxes*.

Deferred income taxes reflect the net tax effects of temporary differences between the book and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when such differences are expected to reverse. Such temporary differences are reflected in deferred tax assets and liabilities and are included in "other assets" and "other liabilities," respectively, on the condensed consolidated statements of financial condition.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will be realized. The ultimate realization of the deferred tax assets is dependent upon the generation of future taxable income during the periods in which temporary differences become deductible. Management considers the level of historical taxable income, scheduled reversals of deferred taxes, projected future taxable income and tax planning strategies that can be implemented by the Company in making this assessment.

The provision for income taxes for the three month and six month periods ended June 30, 2004 and 2005 was \$14,951, \$25,463, \$12,342 and \$33,266, respectively. The difference between the U.S. federal statutory tax rate of 35% and Lazard's projected effective tax rate of 28% on its 37.5% share of Lazard Group's income for the period May 10, 2005 through December 31, 2005 is primarily due to earnings attributable to Lazard's non-U.S. affiliates being taxed at rates lower than the U.S. federal statutory tax rate and is partially offset by U.S. state and local income taxes, including UBT, which are incremental to the U.S. federal statutory tax rate. For the six month period ended June 30, 2005, the effective tax rate on income from continuing operations, as presented, is lower than the projected effective income tax rate because a significant portion of income from continuing operations for that period was earned prior to May 10, 2005 and is not subject to federal income taxes.

LAZARD LTD**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)**
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

At June 30, 2005, in connection with the consolidation of Lazard Group and Lazard Ltd, and the redemption of the historical and working member interests, Lazard Ltd recorded deferred tax assets of \$32,000 and \$239,000, respectively, with such amounts fully offset by a valuation allowance. The valuation allowance is primarily attributable to uncertainty of realizing the benefits of the book versus tax basis differences. The realization of the deferred tax assets depends, among other factors, on the future geographic mix of the earnings of Lazard Group and on Lazard Group meeting certain statutory limitations on amortization deductions.

Tax Receivable Agreement

The redemption of historical partner interests in connection with the separation and recapitalization has resulted, and the exchanges of LAZ-MD Holdings exchangeable interests for shares of Class A Common Stock may result, in increases in the tax basis of the tangible and intangible assets of Lazard Group attributable to Lazard Ltd's interest in Lazard Group. The tax receivable agreement, dated as of May 10, 2005, with LAZ-MD Holdings requires Lazard to pay LAZ-MD Holdings 85% of the cash savings, if any, in U.S. federal, state and local income tax or franchise tax that Lazard actually realizes as a result of the increases in tax basis and of certain other tax benefits related to Lazard entering into the agreement. Lazard would benefit from the remaining 15% of any cash savings realized. As of June 30, 2005, due to the existence of the deferred tax asset valuation allowance described above, no amounts have been recorded as a result of this agreement.

9. NET INCOME PER SHARE

The Company's net income for the three month and six month periods ended June 30, 2005 consists of the following:

| | Three Month Period Ended June 30, 2005 | Six Month Period Ended June 30, 2005 |
|--|---|---|
| Net income allocable to members of Lazard Group (for the period January 1, 2005 through May 9, 2005) | \$16,227 | \$ 89,583 |
| Net income available for Class A Common Stockholders (for the period May 10, 2005 through June 30, 2005) | 11,366 | 11,366 |
| Total | \$27,593 | \$100,949 |

Historical net income per share information is not applicable for reporting periods prior to the consummation of the equity public offering.

The calculation of basic and diluted net income per share amounts is described below.

Basic Net Income Per Share

Numerator—utilizes income from continuing operations commencing May 10, 2005, the date of the consummation of the equity public offering. There was no income from discontinued operations or extraordinary items subsequent to May 10, 2005.

Denominator—utilizes the 37,500,000 shares of Class A Common Stock issued concurrent with the equity public offering.

LAZARD LTD

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)**Diluted Net Income Per Share**

Numerator—utilizes income from continuing operations commencing May 10, 2005, the date of the consummation of the equity public offering, as in the basic net income per share calculation described above, plus, on an as-if-exchanged basis, amounts applicable to LAZ-MD Holdings exchangeable interests, and corporate tax related thereto, in the respective reporting period.

Denominator—utilizes the 37,500,000 shares of Class A Common Stock as in the basic net income per share calculation described above, plus, on an as-if-exchanged basis, 62,500,000 shares of Class A Common Stock relating to LAZ-MD Holdings exchangeable interests.

The computations of basic and diluted net income per share are set forth below:

| | Three Months Ended | Six Months Ended |
|---|-----------------------|---------------------|
| | June 30, 2005 | |
| Basic Net Income Per Share | | |
| Numerator: | | |
| Income from continuing operations commencing May 10, 2005 | \$11,366 | \$11,366 |
| Denominator: | | |
| Average number of shares of Class A Common Stock outstanding between May 10, 2005 and June 30, 2005 | 37,500,000 | 37,500,000 |
| Basic Net Income Per Share | \$0.30 | \$0.30 |
| Diluted Net Income Per Share | | |
| Numerator: | | |
| Income from continuing operations commencing May 10, 2005 | \$11,366 | \$11,366 |
| Add (deduct): | | |
| Amounts applicable to LAZ-MD Holdings' share of Lazard Group net income | 22,813 | 22,813 |
| Additional corporate tax | (3,726) | (3,726) |
| Total | \$30,453 | \$30,453 |
| Denominator: | | |
| Average number of shares of Class A Common Stock, as reported for basic above | 37,500,000 | 37,500,000 |
| Add: | | |
| Shares issuable relating to LAZ-MD Holdings exchangeable interests | 62,500,000 | 62,500,000 |
| Total | 100,000,000 | 100,000,000 |
| Diluted Net Income Per Share | \$0.30 | \$0.30 |

10. MINORITY INTEREST

The Company consolidates various LAM related general partnership interests that it controls but does not wholly own, its business in Italy which through a strategic alliance is owned 40% by Intesa and the operations of LAM because the Company controls LAM. As a result of consolidating these companies, the Company recognizes the portion of income not associated with the Company's ownership as minority interest.

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NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

Also, as described in Note 1, commencing May 10, 2005, the Company no longer recognizes payments for services rendered by the managing directors of LAM (and employee members of LAM) as charges to minority interest. Effective May 10, 2005, those charges are now included in compensation and benefits and distributions to profit participation members. In addition, commencing May 10, 2005, the Company records a charge to minority interest expense relating to LAZ-MD Holdings' 62.5% ownership interest in Lazard Group, with such expense amounting to \$22,813 for the period May 10, 2005 through June 30, 2005. Accordingly, for these reasons, amounts recorded as minority interest expense for periods prior to May 10, 2005 are not comparable to amounts recorded as minority interest expense for periods commencing May 10, 2005.

The Company classifies LAZ-MD Holdings' 62.5% ownership of Lazard Group's common membership interests as of June 30, 2005 as a reduction of Lazard Ltd's additional paid-in capital rather than as minority interest, since such minority interest (amounting to \$598,203) is negative.

11. COMMITMENTS AND CONTINGENCIES

Commitments—Lazard has various leases and other contractual commitments arising in the ordinary course of business. In the opinion of management, the fulfillment of such commitments in accordance with their terms will not have a material adverse effect on Lazard's consolidated financial position or results of operations.

At June 30, 2005, Lazard recorded a liability of approximately \$17,300, for abandoned leased space in 2005. In accordance with SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*, this liability, recorded on the cease-use date, was determined based on the fair value of the liability for costs that will continue to be incurred for the remaining term of the lease without economic benefit to Lazard, based on the remaining lease rentals, reduced by estimated sublease rentals. As part of the separation, LFCM Holdings is providing certain indemnities, including up to a maximum of \$29,000 relating to the costs of excess space in the U.K. The amount due from LFCM Holdings under the lease indemnity of \$11,000 as of June 30, 2005 was recorded within "receivables - related parties" on the condensed consolidated statement of financial condition at June 30, 2005. See Note 12 for additional information regarding amounts due to and from related parties. The remaining \$6,300 not covered by the indemnity is included in "income (loss) from discontinued operations" on the condensed consolidated statements of income for the six month period ended June 30, 2005.

Legal—Lazard's businesses, as well as the financial services industry generally, are subject to extensive regulation throughout the world. Lazard is involved in a number of judicial, regulatory and arbitration proceedings and inquiries concerning matters arising in connection with the conduct of our businesses. Management believes, based on currently available information, that the results of such matters, in the aggregate, will not have a material adverse effect on its financial condition but might be material to its operating results for any particular period, depending, in part, upon the operating results for such period.

Lazard has received a request for information from the NASD as part of what it understands to be an industry investigation relating to gifts and gratuities, which is focused primarily on Lazard's former Capital Markets business, which business was transferred to LFCM Holdings as a part of the separation. In addition, Lazard has received requests for information from the SEC and the U.S. Attorney's Office for the District of Massachusetts seeking information concerning gifts and entertainment involving an unaffiliated mutual fund company, which are also focused on that same business. Lazard believes that other broker-dealers have also received requests for information. In the course of an internal review of these matters, prior to the separation, there were personnel changes in Lazard's former Capital Markets business, including resignations by individuals who were formerly associated with such separated business. These investigations are continuing and Lazard

LAZARD LTD**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)**
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

cannot predict their potential outcomes, which outcomes, if any, could include regulatory consequences. Accordingly, Lazard Group has not recorded an accrual for losses related to any such judicial, regulatory or arbitration proceedings.

Lazard Ltd and Goldman Sachs & Co., the lead underwriter of Lazard Ltd's equity public offering of its Class A Common Stock, as well as several members of Lazard Ltd's management and board of directors, have been named as defendants in several putative class action lawsuits and a putative stockholder derivative lawsuit filed in the U.S. District Court for the Southern District of New York, and in a putative class action lawsuit and a putative stockholder derivative lawsuit filed in the Supreme Court of the State of New York. The defendants have moved to remove the putative class action lawsuit filed in the Supreme Court of the State of New York to the U.S. District Court for the Eastern District of New York. The putative class action lawsuits purport to have been filed on behalf of persons who purchased securities of Lazard Ltd in connection with the equity public offering or in the open market. The putative class actions allege various violations of the federal securities laws and seek, inter alia, compensatory damages, rescission or rescissory damages and other unspecified equitable, injunctive or other relief. The putative derivative actions purport to be brought on behalf of Lazard Ltd against its directors and Goldman Sachs & Co. and allege, among other things, that the directors breached their fiduciary duties to Lazard Ltd in connection with matters related to the equity public offering and seek compensatory damages, punitive damages and other unspecified equitable or other relief. We believe that the suits are without merit and intend to defend them vigorously.

For a description of recent developments involving Lazard Group's relationship with Intesa see Note 3.

12. DUE FROM (TO) RELATED PARTIES

Amounts due from and to related parties as of June 30, 2005 are set forth below (there were no such amounts at December 31, 2004):

| | <u>Receivables</u> | <u>Payables</u> |
|--|--------------------|-------------------|
| LFCM Holdings | \$43,078 | \$38,811 |
| LAZ-MD Holdings | | 12,409 |
| Lazard Group Finance (excludes senior debt—see Note 7) | | 3,868 |
| | <u> </u> | <u> </u> |
| Totals | <u>\$43,078</u> | <u>\$55,088</u> |

LFCM Holdings

LFCM Holdings owns and operates the separated businesses and is owned by the working members, including Lazard's managing directors who are also members of LAZ-MD Holdings. In addition to the master separation agreement which effected the separation and recapitalization discussed in Note 1, LFCM Holdings entered into an insurance matters agreement and a license agreement that addressed various business matters associated with the separation, as well as several other agreements discussed below.

Under the employee benefits agreement, dated as of May 10, 2005, by and among Lazard Ltd, Lazard Group, LAZ-MD Holdings and LFCM Holdings, LFCM Holdings generally assumed, as of the completion of the separation and recapitalization transactions, all outstanding and future liabilities in respect of the current and former employees of the separated businesses. Lazard retained all accrued liabilities under, and assets of, the pension plans in the U.S. and the U.K. as well as the 401(k) plan accounts of the inactive employees of LFCM Holdings and its subsidiaries. See Note 5 for additional information regarding employer contributions and indemnities from LFCM Holdings.

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NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

Pursuant to the administrative services agreement dated as of May 10, 2005, by and among LAZ-MD Holdings, LFCM Holdings and Lazard Group (the “administrative services agreement”), Lazard Group provides selected administrative and support services to LAZ-MD Holdings and LFCM Holdings, such as cash management and debt service administration, accounting and financing activities, tax, payroll, human resources administration, financial transaction support, information technology, public communications, data processing, procurement, real estate management, and other general administrative functions. Lazard Group intends to charge for these services based on Lazard Group’s cost allocation methodology. Notwithstanding Lazard Group’s providing data processing services, Lazard Group will not provide any security administration services, as such services are being transferred to LFCM Holdings.

The services provided by Lazard Group to LFCM Holdings and by LFCM Holdings to Lazard Group under the administrative services agreement generally will be provided until December 31, 2008. LFCM Holdings and Lazard Group have a right to terminate the services earlier if there is a change of control of either party or the business alliance provided in the business alliance agreement expires or is terminated. The party receiving a service may also terminate a service earlier upon 180 days’ notice as long as the receiving party pays the service provider an additional three months of service fee for terminated service.

The business alliance agreement provides that Lazard Group will refer to LFCM Holdings selected opportunities for underwriting and distribution of securities. In addition Lazard Group will provide assistance in the execution of any such referred business. In exchange for the referral obligation and assistance, Lazard Group will receive a referral fee from LFCM Holdings equal to approximately half of the revenue obtained by LFCM Holdings in respect of any underwriting or distribution opportunity. In addition, LFCM Holdings will refer opportunities in the Financial Advisory and Asset Management businesses to Lazard Group. In exchange for this referral, LFCM Holdings will be entitled to a customary finders’ fee from Lazard Group. The business alliance agreement further provides that, during the term of the business alliance, LFNY and LAM Securities, subsidiaries of Lazard, will introduce execution and settlement transactions to newly-formed broker-dealer entities affiliated with LFCM Holdings. The term of the business alliance will expire on the fifth anniversary of the equity public offering, subject to periodic automatic renewal, unless either party elects to terminate in connection with any such renewal or elects to terminate on account of a change of control of either party.

As discussed in Note 4, the business alliance agreement granted Lazard Group options to acquire the North American and European merchant banking activities of LAI.

For the period May 10, 2005 through June 30, 2005, amounts recorded by Lazard Group relating to administrative and support services and referral fees for underwriting transactions were not significant.

Receivables from LFCM Holdings include approximately \$11,000 related to the lease indemnity (see Note 11) and approximately \$26,800 related to the U.K. pension indemnity (see Note 5). Payables to LFCM Holdings include amounts due to LFCM Holdings relating to the separation.

LAZ-MD Holdings

LAZ-MD Holdings holds a 62.5% common interest in Lazard Group and Lazard Ltd holds the remaining 37.5% common interest. Additionally, LAZ-MD Holdings is the sole owner of the one issued and outstanding share of Class B Common Stock (the “Class B Common Stock”) of Lazard Ltd. The Class B Common Stock provides LAZ-MD Holdings with approximately 62.5% of the voting power but no economic rights in Lazard Ltd. Subject to certain limitations, LAZ-MD Holdings exchangeable interests are exchangeable for Class A Common Stock. However, the Class B Common Stock will represent no less than 50.1% of the voting power until December 31, 2007.

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NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

Lazard Group provides selected administrative and support services to LAZ-MD Holdings through the administrative services agreement as discussed above. Lazard Group intends to charge for these services based on Lazard Group's cost allocation methodology. Notwithstanding Lazard Group's providing data processing services, Lazard Group will not provide any security administration services, as such services are being transferred to LFCM Holdings.

Pursuant to the administrative services agreement, Lazard Group also provides tax services to LAZ-MD Holdings. The services provided by Lazard Group to LAZ-MD Holdings will generally be provided until December 31, 2014, unless terminated earlier because of a change of control of either party. For the period May 10, 2005 through June 30, 2005, Lazard's charges to LAZ-MD Holdings for such services were not material. The balance due to LAZ-MD Holdings at June 30, 2005 is primarily related to tax advances made on behalf of managing directors of Lazard Group, with such advances serving to reduce the accrued compensation payable otherwise due to such managing directors.

Lazard Group Finance

As further discussed in Note 2, Lazard Group Finance purchased Lazard Group notes and will receive periodic interest payments from Lazard Group. For the period May 10, 2005 through June 30, 2005, Lazard has accrued \$3,868 of interest payable to Lazard Group Finance relating to the Lazard Group notes.

13. MEMBERS' EQUITY

Pursuant to Lazard Group's operating agreement as in effect prior to the amended and restated Operating Agreement, Lazard Group allocated and distributed to its members a substantial portion of its distributable profits in three monthly installments, as soon as practicable after the end of each fiscal year. Such installment distributions usually began in February. In addition, other periodic distributions to members included, as applicable, capital withdrawals, fixed return on members' equity and income tax advances made on behalf of members.

In connection with the consummation of the equity public offering (as discussed in Note 2), during the six month period ended June 30, 2005, members' equity was reduced by approximately \$145,000 for the repurchase of working member interests prior to consummation of the equity public offering.

14. REGULATORY AUTHORITIES

LFNY is a U.S. registered broker-dealer and is subject to the net capital requirements of Rule 15c3-1 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The minimum required net capital is \$5. LFNY's regulatory net capital at June 30, 2005 was \$36,705, which exceeded the minimum requirement by \$36,700.

Certain U.K. subsidiaries of Lazard Group, namely LCL, Lazard Brothers & Co., Limited, Lazard Fund Managers Limited and Lazard Asset Management Limited (the "U.K. Subsidiaries") are regulated by the Financial Services Authority (the "FSA"). Recent changes to FSA rules, result in LCL being required to calculate its consolidated regulatory net capital on a basis consistent with U.K. statutory reporting. As a result, the assets and liabilities of certain of LCL's subsidiaries, which are not regulated by the FSA are now required to be included in LCL's calculation of consolidated regulatory net capital. The Company has entered into discussion with the FSA regarding treatment under the new rules of certain pre-existing financial arrangements of such subsidiaries. Pursuant to the new rules, the Company presently estimates that at June 30, 2005, the aggregate regulatory net capital of the U.K. subsidiaries was \$170,188, which exceeded the minimum requirement by \$31,293. The results of the discussions with the FSA may, however, have a material adverse impact on these amounts.

LAZARD LTD**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)**
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

The Financial Advisory activities of Lazard Frères SAS (“LF”) and its wholly-owned subsidiaries, including LFB, are authorized by the Comité des Etablissements de Crédit et des Entreprises d’Investissement and are regulated by the Comité de la Réglementation Bancaire et Financière. Supervision is exercised by the Commission Bancaire, which is responsible, in liaison with the Banque de France, for ensuring compliance with the regulations. In this context LF has the status of a bank holding company (“Compagnie Financière”) and LFB is a registered bank (“Etablissement de Crédit”). In addition, the investment services activities of the Paris group, exercised through LFB and other subsidiaries, primarily LFG (asset management) and Fonds Partenaires Gestion (private equity, merchant banking), are subject to regulation and supervision by the Autorité des Marchés Financiers. At June 30, 2005, the consolidated regulatory net capital of LF was \$138,215, which exceeded the minimum requirement set for regulatory capital levels by \$49,731.

Certain other U.S. and non-U.S. subsidiaries are subject to various other capital adequacy requirements promulgated by various regulatory and exchange authorities in the countries in which they operate. At June 30, 2005, for those subsidiaries with regulatory capital requirements, aggregate net capital of those subsidiaries were \$33,911, which exceeded the minimum required capital by \$23,969.

At June 30, 2005, each of these subsidiaries individually were in compliance with its regulatory capital requirements.

15. DISCONTINUED OPERATIONS

In connection with the separation discussed in Note 1, on May 10, 2005 the Company transferred its Capital Markets and Other segment to LFCM Holdings. The disposal qualifies as a discontinued operation under SFAS No. 144—*Accounting for the Impairment or Disposal of Long-Lived Assets*. Because these operations were distributed to the working members of Lazard Group, no gain or loss was recognized on the disposal.

Operating results of the Capital Markets and Other segment were as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-------------|------------------------------|-------------|
| | 2004 | 2005 | 2004 | 2005 |
| Net revenue | \$51,070 | \$ 2,799 | \$93,204 | \$ 40,678 |
| Pre-tax income (loss) | \$ 6,889 | \$ (7,494) | \$ 6,506 | \$ (14,091) |
| Income taxes (benefit) | (90) | 2,824 | 398 | 3,077 |
| Income (loss) from discontinued operations (net of tax) | \$ 6,979 | \$ (10,318) | \$ 6,108 | \$ (17,168) |

16. SEGMENT OPERATING RESULTS

The Company’s reportable segments offer different products and services and are managed separately as different levels and types of expertise are required to effectively manage the segments’ transactions. Each segment is reviewed to determine the allocation of resources and to assess its performance. Prior to May 10, 2005, the Company’s business results were categorized into the following three segments: Financial Advisory, Asset Management and Capital Markets and Other. On May 10, 2005 the Capital Markets and Other segment was disposed of in connection with the separation discussed in Note 1. Consequently, subsequent to May 10, 2005, the Company has two segments: Financial Advisory which includes providing advice on mergers, acquisitions, restructurings and other financial matters; and Asset Management which includes the management of equity and fixed income securities and merchant banking funds. Capital Markets and Other consisted of

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NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

| | For the six month period ended June 30, 2004 | | | | |
|---|--|-------------------------|-----------------------|------------------|--------------|
| <u>Net Revenue and Operating Income</u> | <u>Financial Advisory</u> | <u>Asset Management</u> | <u>Segment Totals</u> | <u>Corporate</u> | <u>Total</u> |
| Net Revenue | \$ 275,571 | \$ 200,687 | \$ 476,258 | \$ 3,712 | \$ 479,970 |
| Operating Income (Loss) | \$ 58,745 | \$ 67,806 | \$ 126,551 | \$ 9,302 | \$ 135,853 |

| | For the six month period ended June 30, 2005 | | | | |
|---|--|-------------------------|-----------------------|------------------|--------------|
| <u>Net Revenue and Operating Income</u> | <u>Financial Advisory</u> | <u>Asset Management</u> | <u>Segment Totals</u> | <u>Corporate</u> | <u>Total</u> |
| Net Revenue | \$ 368,825 | \$ 215,701 | \$ 584,526 | \$ (7,064) | \$ 577,462 |
| Operating Income (Loss) | \$ 130,940 | \$ 61,665 | \$ 192,605 | \$ (4,616) | \$ 187,989 |

| | As of December 31, 2004 and June 30, 2005 | | | | |
|-----------------------|---|-------------------------|-----------------------|------------------|--------------|
| <u>Total Assets</u> | <u>Financial Advisory</u> | <u>Asset Management</u> | <u>Segment Totals</u> | <u>Corporate</u> | <u>Total</u> |
| December 31, 2004 (*) | \$ 380,331 | \$ 245,449 | \$ 625,780 | \$ 1,384,769 | \$ 2,010,549 |
| June 30, 2005 | \$ 273,399 | \$ 250,241 | \$ 523,640 | \$ 1,575,150 | \$ 2,098,790 |

(*) Excludes assets of discontinued operations of \$1,488,675 at December 31, 2004.

17. PANMURE GORDON AND EXTRAORDINARY GAIN

In January 2004, a subsidiary of the Company acquired certain assets, net of certain liabilities, of West LB Panmure Limited, an unrelated entity in the U.K. Subsequent to the acquisition, the acquired business became part of the Company's Capital Markets and Other segment, operating as Panmure Gordon, a division of LCL. Panmure Gordon provides clients with corporate finance advisory services, corporate broking capabilities and equity sales and trading. The total purchase price allocated to the net assets of the business acquired was \$1,580 related to legal costs incurred to complete the transaction. The fair value of the net assets acquired exceeded the purchase price of those net assets by \$5,658. In accordance with SFAS No. 141, *Business Combinations*, the Company recognized an extraordinary gain of \$5,507 after reducing long-lived assets, principally representing property, to \$0.

On April 26, 2005, Lazard Group completed the sale of Panmure Gordon & Co., Limited ("Panmure Gordon") to Durlacher Corporation PLC, a U.K. broking firm ("Durlacher"). As part of the April 2005 transaction, Lazard Group received an ownership interest of 32.8% in Durlacher, which was transferred to LFCM Holdings in connection with the separation. Lazard Group and LFCM Holdings have agreed to share any cash proceeds, to be derived prior to May 2013, from any subsequent sale by LFCM Holdings of the shares it owns in Durlacher.

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NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS —(Continued)
(dollars in thousands, except per share or membership interest amounts, unless otherwise noted)

18. NEW ACCOUNTING PRONOUNCEMENTS

On May 30, 2005, the FASB issued SFAS No. 154, which changes the requirements for the accounting and reporting of a change in accounting principle. SFAS No. 154 applies to all voluntary changes in accounting principle as well as to changes required by an accounting pronouncement that does not include specific transition provisions.

SFAS No. 154 eliminates the requirement in APB Opinion No. 20, *Accounting Changes*, to include the cumulative effect of changes in accounting principle in the income statement in the period of change. Instead, to enhance the comparability of prior period financial statements, SFAS No. 154 requires that changes in accounting principle be retrospectively applied. Under retrospective application, the new accounting principle is applied as of the beginning of the first period presented as if that principle had always been used. The cumulative effect of the change is reflected in the carrying value of assets and liabilities as of the first period presented and the offsetting adjustments are recorded to opening retained earnings. Each period presented is adjusted to reflect the period-specific effects of applying the change. Although retrospective application is similar to restating prior periods, SFAS No. 154 gives the treatment a new name to differentiate it from restatement for the correction of an error. Only direct effects of the change will be included in the retrospective application; all indirect effects will be recognized in the period of change. If it is impracticable to determine the cumulative effect for all prior periods, the new accounting principle should be applied as if it were adopted prospectively from the earliest date practicable.

Additionally, under SFAS No. 154, a change in reporting entity is also retrospectively applied as of the beginning of the first period presented. Any correction of an error continues to be reported by restating prior period financial statements as of the beginning of the first period presented.

SFAS No. 154 applies to (a) financial statements of business enterprises and not-for-profit organizations and (b) historical summaries of information based on primary financial statements that include an accounting period in which an accounting change or error correction is reflected.

SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. Early adoption is permitted for accounting changes and corrections of errors made in fiscal years beginning after the date the Statement was issued. The Statement does not change the transition provisions of any existing accounting pronouncements, including those that are in a transition phase as of the effective date of the Statement. The adoption of SFAS No. 154 is not expected to have a material impact on the financial condition, results of operations, or cash flows of Lazard.

19. SUBSEQUENT EVENT

In July 2005 LFCM Holdings formed a new private equity fund. The first closing of the fund has the ability to raise up to a maximum of \$550 million of capital commitments, including a minimum and maximum capital commitment from us of \$10 million to approximately \$27 million, respectively, the principal portion of which will require funding at any time through 2008.

Item 1A. Unaudited Pro Forma Financial Information

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|--|-------------|
| Unaudited Pro Forma Condensed Consolidated Statements of Income For The Three Month and The Six Month Periods Ended June 30, 2004 and 2005 | 32 |

The following unaudited pro forma condensed consolidated statements of income for the three month and the six month periods ended June 30, 2004 and 2005 present the consolidated results of operations of Lazard Group and Lazard Ltd assuming that the separation and recapitalization transactions, including the equity public offering and the financing transactions, had been completed as of January 1, 2004. The pro forma adjustments are based on available information and upon assumptions that our management believes are reasonable in order to reflect, on a pro forma basis, the impact of the separation and recapitalization transactions, including the equity public offering and the financing transactions, on the historical financial information of Lazard. The adjustments are described in the notes to the unaudited pro forma condensed consolidated statements of income and principally include the matters set forth below.

- The separation, which is described in more detail in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the accompanying Notes to Condensed Consolidated Financial Statements.
- Payment for services rendered by Lazard Group’s managing directors, which, as a result of Lazard Group operating as a limited liability company, historically has been accounted for as distributions from members’ capital, or in some cases as minority interest, rather than as compensation and benefits expense. As a result, prior to May 10, 2005, Lazard Group’s operating income included within the accompanying consolidated financial statements historically has not reflected payments for services rendered by its managing directors. As a result of the consummation of the equity public offering, as described in Note 2 of the accompanying Notes to Unaudited Condensed Consolidated Financial Statements, Lazard now includes all payments for services rendered by our managing directors in compensation and benefits expense and distributions to profit participation members.
- U.S. corporate federal income taxes, since Lazard Group has operated in the U.S. as a limited liability company that was treated as a partnership for U.S. federal income tax purposes. As a result, Lazard Group’s income has not been subject to U.S. federal income taxes. Taxes related to income earned by partnerships represent obligations of the individual partners. Outside the U.S., Lazard Group historically has operated principally through subsidiary corporations and has been subject to local income taxes. Prior to May 10, 2005, income taxes reflected within Lazard Group’s results of operations included within the accompanying consolidated financial statements are attributable to taxes incurred in non-U.S. entities and to UBT attributable to Lazard Group’s operations apportioned to New York City. Subsequent to the equity public offering, the consolidated financial statements of Lazard Ltd include U.S. federal income taxes on its allocable share of Lazard Group’s results of operations, giving effect to the post equity public offering structure.
- Minority interest expense reflecting ownership by LAZ-MD Holdings, a Delaware limited liability company, of 62.5% of the Lazard Group common membership interests outstanding immediately after the equity public offering and the separation and recapitalization transactions. LAZ-MD Holdings is a holding company that is owned by current and former managing directors of Lazard Group.
- The use of proceeds from the financing transactions.
- The net incremental expense related to the financing transactions and the exclusion of certain one-time equity public offering-related costs.

The unaudited pro forma financial information of Lazard Ltd should be read together with the Registration Statement and the accompanying “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and Lazard’s historical unaudited condensed consolidated financial statements and the related notes included elsewhere herein. Prior to May 10, 2005, the historical consolidated financial data reflected in the

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accompanying unaudited pro forma financial information represent historical consolidated financial data of Lazard Group. Such historical consolidated financial data of Lazard Group reflects the historical results of continuing operations, with the separated businesses presented as discontinued operations.

The pro forma consolidated financial information are included for informational purposes only and do not purport to reflect the results of operations of Lazard Group or Lazard Ltd that would have occurred had they operated as separate, independent companies during the periods presented. Actual results might have differed from pro forma results if Lazard Group or Lazard Ltd had operated independently. The pro forma consolidated financial information should not be relied upon as being indicative of Lazard Group or Lazard Ltd's results of operations had the transactions described in connection with the separation and recapitalization transactions, including the equity public offering and the financing transactions, been completed on January 1, 2004. The pro forma consolidated financial information also does not project the results of operations for any future period or date.

LAZARD LTD
UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Three Month Period Ended June 30, 2004

| | Pro Forma Adjustments | | | | Total | Pro Forma Adjustments For The Other Financing Transactions | Lazard Ltd Pro Forma, as Adjusted | Pro Forma Adjustments For The Equity Public Offering | Lazard Ltd Pro Forma, as Adjusted |
|--|-----------------------|--------------|-----------|---------------|-----------------|--|-----------------------------------|--|-----------------------------------|
| | Historical | Separation | Subtotal | Other | | | | | |
| (\$ in thousands, except per share data) | | | | | | | | | |
| Total revenues | \$ 286,431 | | \$286,431 | | \$286,431 | | \$ 286,431 | | \$286,431 |
| Interest expense | (9,916)(a) | | (9,916) | | (9,916) | | (23,860) | | (23,860) |
| Net revenues | 276,515 | | 276,515 | | 276,515 | (13,944) | 262,571 | | 262,571 |
| Operating Expenses: | | | | | | | | | |
| Compensation and benefits | 107,916 | | 107,916 | \$ 54,270 (c) | 162,186 | | 162,186 | | 162,186 |
| Premises and occupancy costs | 18,332 | | 18,332 | | 18,332 | | 18,332 | | 18,332 |
| Professional fees | 10,121 | | 10,121 | | 10,121 | | 10,121 | | 10,121 |
| Travel and entertainment | 12,353 | | 12,353 | | 12,353 | | 12,353 | | 12,353 |
| Other | 20,219 | | 20,219 | | 20,219 | | 20,219 | | 20,219 |
| Operating expenses | 168,941 | | 168,941 | 54,270 | 223,211 | | 223,211 | | 223,211 |
| Income from continuing operations | | | | | | | | | |
| before income taxes and minority interest | 107,574 | | 107,574 | (54,270) | 53,304 | (13,944) | 39,360 | | 39,360 |
| Provision (benefit) for income taxes | 14,951 | | 14,951 | 4,445 (d) | 19,396 | (13,492)(f) | 5,904 | \$1,918 (g) | 7,822 |
| Income from continuing operations before minority interest | 92,623 | | 92,623 | (58,715) | 33,908 | (452) | 33,456 | (1,918) | 31,538 |
| Minority interest | 25,746 | | 25,746 | (22,150)(c) | 3,596 | | 3,596 | 18,662 (h) | 22,258 |
| Income from continuing operations (net of income taxes) | 66,877 | | 66,877 | (36,565) | 30,312 | (452) | 29,860 | (20,580) | 9,280 |
| Income from discontinued operations | | | | | | | | | |
| Extraordinary gain (net of income taxes) | 6,979 | (\$6,979)(b) | | | | | | | |
| Extraordinary gain | 5,507 | (5,507)(b) | | | | | | | |
| Net income | \$79,363 | (\$12,486) | \$66,877 | (\$36,565) | \$30,312 | (\$452) | \$29,860 | (\$20,580) | \$9,280 |
| Weighted average shares outstanding: | | | | | | | | | |
| Basic | | | | | 100,000,000 (i) | | | | 37,500,000 (k) |
| Diluted | | | | | 100,000,000 (i) | | | | 100,000,000 (k) |
| Net income per share: | | | | | | | | | |
| Basic | | | | | \$0.30 (j) | | | | \$0.25 (l) |
| Diluted | | | | | \$0.30 (j) | | | | \$0.25 (l) |

See Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income

LAZARD LTD
UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Three Month Period Ended June 30, 2005

| | Pro Forma Adjustments | | | Total | Pro Forma Adjustments For The Other Financing Transactions | Lazard Ltd Pro Forma, as Adjusted | Pro Forma Adjustments For The Equity Public Offering | Lazard Ltd Pro Forma, as Adjusted |
|--|-----------------------|---------------|-----------|--------------|--|-----------------------------------|--|-----------------------------------|
| | Historical | Separation | Subtotal | | | | | |
| (\$ in thousands, except per share data) | | | | | | | | |
| Total revenues | \$ 336,398 | | \$336,398 | | \$336,398 | \$ 336,398 | | \$336,398 |
| Interest expense | (19,035) (a) | | (19,035) | \$ 1,661 (m) | (17,374) | (8,683) (e) | | (26,057) |
| Net revenues | 317,363 | | 317,363 | 1,661 | 319,024 | (8,683) | | 310,341 |
| Operating Expenses: | | | | | | | | |
| Compensation and benefits, and, commencing May 10, 2005, distributions to profit participation members | 161,148 | | 161,148 | 28,678 (c) | 189,826 | | | 189,826 |
| Premises and occupancy costs | 17,477 | | 17,477 | | 17,477 | | | 17,477 |
| Professional fees | 14,737 | | 14,737 | (2,935) (m) | 11,802 | | | 11,802 |
| Travel and entertainment | 11,130 | | 11,130 | | 11,130 | | | 11,130 |
| Other | 23,151 | | 23,151 | | 23,151 | | | 23,151 |
| Operating expenses | 227,643 | | 227,643 | 25,743 | 253,386 | | | 253,386 |
| Income from continuing operations before income taxes and minority interest | 89,720 | | 89,720 | (24,082) | 65,638 | (8,683) | | 56,955 |
| Provision (benefit) for income taxes | 25,463 | | 25,463 | 474 (d) | 25,937 | (6,352) (f) | | 19,585 |
| Income from continuing operations before minority interest | 64,257 | | 64,257 | (24,556) | 39,701 | (2,331) | | 37,370 |
| Minority interest | 26,346 | | 26,346 | 5,453 (c) | 31,799 | | | 31,799 |
| Income from continuing operations | 37,911 | | 37,911 | (30,009) | 7,902 | (2,331) | | 5,571 |
| Income from discontinued operations (net of income taxes) | (10,318) | \$ 10,318 (b) | | | | | | 6,396 |
| Net income | \$ 27,593 | \$ 10,318 | \$ 37,911 | (\$30,009) | \$7,902 | (\$2,331) | \$ 5,571 | \$6,396 |
| Weighted average shares outstanding: | | | | | | | | |
| Basic | | | | | 100,000,000 (i) | | | 37,500,000 (k) |
| Diluted | | | | | 100,000,000 (i) | | | 100,000,000 (k) |
| Net income per share: | | | | | | | | |
| Basic | | | | | \$0.08 (j) | | | \$0.32 (l) |
| Diluted | | | | | \$0.08 (j) | | | \$0.32 (l) |

See Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income

LAZARD LTD
UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Six Month Period Ended June 30, 2004

| | Pro Forma Adjustments | | | Total | Pro Forma Adjustments For The Other Financing Transactions | Lazard Ltd Pro Forma, as Adjusted | Pro Forma Adjustments For The Equity Public Offering | Lazard Ltd Pro Forma, as Adjusted |
|---|-----------------------|--------------|-----------|---------------|--|-----------------------------------|--|-----------------------------------|
| | Historical | Separation | Subtotal | | | | | |
| (\$ in thousands, except per share data) | | | | | | | | |
| Total revenues | \$ 500,111 | | \$500,111 | | \$500,111 | \$ 500,111 | | \$500,111 |
| Interest expense | (20,141)(a) | | (20,141) | | (20,141) | (48,028) | | (48,028) |
| Net revenues | 479,970 | | 479,970 | | 479,970 | (27,887) | | 452,083 |
| Operating Expenses: | | | | | | | | |
| Compensation and benefits | 219,963 | | 219,963 | \$ 62,383 (c) | 282,346 | 282,346 | | 282,346 |
| Premises and occupancy costs | 36,605 | | 36,605 | | 36,605 | 36,605 | | 36,605 |
| Professional fees | 20,675 | | 20,675 | | 20,675 | 20,675 | | 20,675 |
| Travel and entertainment | 24,537 | | 24,537 | | 24,537 | 24,537 | | 24,537 |
| Other | 42,337 | | 42,337 | | 42,337 | 42,337 | | 42,337 |
| Operating expenses | 344,117 | | 344,117 | 62,383 | 406,500 | 406,500 | | 406,500 |
| Income from continuing operations before income taxes and minority interest | 135,853 | | 135,853 | (62,383) | 73,470 | (27,887) | | 45,583 |
| Provision (benefit) for income taxes | 12,342 | | 12,342 | 2,469 (d) | 14,811 | (7,974) (f) | 6,837 | \$2,222 (g) |
| Income from continuing operations before minority interest | 123,511 | | 123,511 | (64,852) | 58,659 | (19,913) | | 38,746 |
| Minority interest | 40,710 | | 40,710 | (40,838)(c) | (128) | | (128) | 24,296 (h) |
| Income from continuing operations | 82,801 | | 82,801 | (24,014) | 58,787 | (19,913) | 38,874 | (26,518) |
| Income from discontinued operations (net of income taxes) | 6,108 | (\$6,108)(b) | | | | | | |
| Extraordinary gain | 5,507 | (5,507)(b) | | | | | | |
| Net income | \$94,416 | (\$11,615) | \$82,801 | (\$24,014) | \$58,787 | (\$19,913) | \$38,874 | (\$26,518) |
| Weighted average shares outstanding: | | | | | | | | |
| Basic | | | | | 100,000,000 (i) | | | 37,500,000 (k) |
| Diluted | | | | | 100,000,000 (i) | | | 100,000,000 (k) |
| Net income per share: | | | | | | | | |
| Basic | | | | | \$0.59 (j) | | | \$0.33 (l) |
| Diluted | | | | | \$0.59 (j) | | | \$0.33 (l) |

See Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income

LAZARD LTD
UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Six Month Period Ended June 30, 2005

| | Pro Forma Adjustments | | | | Total | Pro Forma Adjustments For The Other Financing Transactions | Lazard Ltd Pro Forma, as Adjusted | Pro Forma Adjustments For The Equity Public Offering | Lazard Ltd Pro Forma, as Adjusted |
|---|-----------------------|---------------|------------|-------------|----------------|--|-----------------------------------|--|-----------------------------------|
| | Historical | Separation | Subtotal | Other | | | | | |
| (\$ in thousands, except per share data) | | | | | | | | | |
| Total revenues | \$ 606,405 | | \$606,405 | | \$606,405 | | \$ 606,405 | | \$606,405 |
| Interest expense | (28,943)(a) | | (28,943) | \$1,661 (m) | (27,282) | \$ (22,626)(e) | (49,908) | | (49,908) |
| Net revenues | 577,462 | | 577,462 | 1,661 | 579,123 | (22,626) | 556,497 | | 556,497 |
| Operating Expenses: | | | | | | | | | |
| Compensation and benefits, and commencing May 10, 2005, distributions to profit participation members | 267,029 | | 267,029 | 75,476 (c) | 342,505 | | 342,505 | | 342,505 |
| Premises and occupancy costs | 33,860 | | 33,860 | | 33,860 | | 33,860 | | 33,860 |
| Professional fees | 23,595 | | 23,595 | (2,935)(m) | 20,660 | | 20,660 | | 20,660 |
| Travel and entertainment | 20,105 | | 20,105 | | 20,105 | | 20,105 | | 20,105 |
| Other | 44,884 | | 44,884 | | 44,884 | | 44,884 | | 44,884 |
| Operating expenses | 389,473 | | 389,473 | 72,541 | 462,014 | | 462,014 | | 462,014 |
| Income from continuing operations before income taxes and minority interest | 187,989 | | 187,989 | (70,880) | 117,109 | (22,626) | 94,483 | | 94,483 |
| Provision (benefit) for income taxes | 33,266 | | 33,266 | 463 (d) | 33,729 | (8,515)(f) | 25,214 | \$(946)(g) | 24,268 |
| Income from continuing operations before minority interest | 154,723 | | 154,723 | (71,343) | 83,380 | (14,111) | 69,269 | 946 | 70,215 |
| Minority interest | 36,606 | | 36,606 | (9,081)(c) | 27,525 | | 27,525 | 18,987 (h) | 46,512 |
| Income from continuing operations | 118,117 | | 118,117 | (62,262) | 55,855 | (14,111) | 41,744 | (18,041) | 23,703 |
| Income from discontinued operations (net of income taxes) | (17,168) | \$ 17,168 (b) | | | | | | | |
| Net income | \$ 100,949 | \$ 17,168 | \$ 118,117 | \$(62,262) | \$55,855 | \$ (14,111) | \$41,744 | \$ (18,041) | \$23,703 |
| Weighted average shares outstanding: | | | | | | | | | |
| Basic | | | | | 100,000,000(i) | | | | 37,500,000 (k) |
| Diluted | | | | | 100,000,000(i) | | | | 100,000,000 (k) |
| Net income per share: | | | | | | | | | |
| Basic | | | | | \$0.56 (j) | | | | \$0.63 (l) |
| Diluted | | | | | \$0.56 (j) | | | | \$0.63 (l) |

See Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income

Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income (\$ in thousands):

- (a) Interest expense includes accrued dividends relating to Lazard Group's mandatorily redeemable preferred stock issued in March 2001, which amounted to \$2,000 and \$4,000 for the three month and six month periods ended June 30, 2004, respectively. The three month and six month periods ended June 30, 2005 include a credit of \$10,000 and \$8,000, respectively, which represents accrued dividends on Lazard Group's mandatorily redeemable preferred stock which were cancelled in connection with the redemption of membership interests of historical partners.
- (b) Reflects adjustments necessary to remove Lazard Group's discontinued operations and when applicable, extraordinary items, related to the separated businesses.
- (c) Prior to the equity public offering, payments for services rendered by the Company's managing directors were accounted for as distributions from members' capital, or as minority interest expense in the case of payments to LAM managing directors and certain key LAM employee members during 2004 and through May 9, 2005, rather than as compensation and benefits expense. As a result, the Company's compensation and benefits expense and net income allocable to members did not reflect most payments for services rendered by Lazard Group's managing directors. Commencing May 10, 2005, payments for services rendered by the Company's managing directors and employee members of LAM will be reported as compensation and benefits expense. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Key Financial Measures and Indicators—Net Income Allocable to Members."

The adjustment reflects the classification of those payments for services rendered prior to May 10, 2005 as compensation and benefits expense and has been determined as if the new compensation policy described below had been in place for all periods prior to May 10, 2005. Accordingly, the pro forma condensed consolidated statements of income data reflect compensation and benefits expense based on new retention agreements that are in effect.

Following the completion of the equity public offering, the Company's policy is that its compensation and benefits expense, including that payable to its managing directors, will not exceed 57.5% of operating revenue each year (although the Company retains the ability to change this policy in the future). The Company's managing directors have been informed of this new policy. The new retention agreements with its managing directors generally provide for a fixed salary and discretionary bonus, which may include an equity-based compensation component. The Company defines "operating revenue" for these purposes as consolidated total revenue from continuing operations less interest expense related to LFB, with such operating revenue being \$282,060 and \$330,131 for the three month periods ended June 30, 2004 and 2005, respectively, and \$491,037 and \$595,660 for the six month periods ended June 30, 2004 and 2005, respectively.

The overall net adjustment to increase historical compensation and benefits expense is \$54,270 and \$28,678 for the three month periods ended June 30, 2004 and 2005, respectively, and \$62,383 and \$75,476 for the six month periods ended June 30, 2004 and 2005, respectively. The net adjustments are the result of (i) aggregating the distributions representing payments for services rendered by managing directors and employee members of LAM prior to May 10, 2005 and, (ii) with respect to the 2004 periods, the net adjustments represent the addition for the portion of distributions representing payments for services rendered by managing directors and employee members of LAM of \$78,741 and \$171,076 for the three month and six month periods ended June 30, 2004, respectively, and the reduction of \$24,471 and \$108,693 for the three month and six month periods ended June 30, 2004, respectively, to reflect the new compensation arrangements with our managing directors to achieve a target compensation expense-to-operating revenue ratio of 57.5% from its historical ratios for those periods of 66.2% and 79.6%, respectively. In the 2005 period, the new compensation arrangements were in effect, thus, the Company's employee compensation and benefits expense to operating revenue ratio is 57.5% and no further adjustment is necessary.

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- (d) Reflects (i) a net tax expense adjustment of \$4,445 for the three month period ended June 30, 2004, which reflects the application of the historical effective Lazard Group income tax rates against the applicable pro forma adjustments, including a tax expense of \$375 reclassified from LAM minority interest, (ii) a net tax expense of \$474, for the three month period ended June 30, 2005, which reflects the application of the historical effective Lazard Group income tax rates against the applicable pro forma adjustments, including a \$284 tax benefit reclassified from LAM minority interest, (iii) a net tax expense adjustments of \$2,469 for the six month period ended June 30, 2004, which reflects the application of the historical effective Lazard Group income tax rate against the applicable pro forma adjustments and (iv) a net tax expense of \$463 for the six month period ended June 30, 2005, which reflects the application of the historical effective Lazard Group income tax rate against the applicable pro forma adjustments, including a \$295 tax benefit reclassified from LAM minority interest.
- (e) Reflects net incremental interest expense related to the separation and recapitalization transactions, including the financing transactions and the amortization of capitalized costs associated with the financing transactions, as if such transactions had been consummated as of January 1, 2004. The adjustments are estimated to be \$13,944 and \$8,683 for the three month periods ended June 30, 2004 and 2005, respectively, and \$27,887 and \$22,626 for the six month periods ended June 30, 2004 and 2005, respectively.
- (f) Reflects the net income tax impact associated with the separation and recapitalization transactions.
- (g) Represents an adjustment for Lazard Ltd entity-level taxes, as illustrated in the following tables:

Allocation of Operating Income

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-----------------|------------------------------|-----------------|
| | 2004 | 2005 | 2004 | 2005 |
| Operating income: | | | | |
| Lazard Group | \$39,360 | \$57,045 | \$45,583 | \$94,573 |
| Lazard Ltd | — | (90) | — | (90) |
| Total | \$39,360 | \$56,955 | \$45,583 | \$94,483 |
| Operating income allocable to Lazard Ltd: | | | | |
| Lazard Group (37.5%) | \$14,760 | \$21,392 | \$17,094 | \$35,465 |
| Lazard Ltd (100%) | — | (90) | — | (90) |
| Total | \$14,760 | \$21,302 | \$17,094 | \$35,375 |
| Operating income allocable to LAZ-MD Holdings: | | | | |
| Lazard Group (62.5%) | \$24,600 | \$35,653 | \$28,489 | \$59,108 |

Pro Forma Income Tax Provision

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-------------------|------------------------------|-----------------|
| | 2004 | 2005 | 2004 | 2005 |
| Lazard Ltd's entity level taxes (28%) | \$4,133 | \$ 5,965 | \$4,786 | \$ 9,905 |
| Flow through provision for Lazard Group income taxes applicable to LAZ-MD Holdings' 62.5% ownership—effective tax rates of 15% and 30.4%* for the three month periods ended June 30, 2004 and 2005 and 15% and 24.3% for the six month periods ended June 30, 2004 and 2005, respectively | 3,689 | 10,845 | 4,273 | 14,363 |
| Total pro forma provision for income taxes | 7,822 | 16,810 | 9,059 | 24,268 |
| Pro forma provision for income taxes before final adjustment for the equity public offering | 5,904 | 19,585 | 6,837 | 25,214 |
| Pro forma adjustment | \$1,918 | \$ (2,775) | \$2,222 | \$ (946) |
| Lazard Ltd consolidated effective tax rate | 19.9% | 29.5% | 19.9% | 25.7% |

* Effective tax rate of 30.4% for the three month period ended June 30, 2005 is due to increasing the estimated pro forma Lazard Group effective tax rate for 2005 from 15%, at the end of March 2005, to 24.3%, at the end of June 2005.

The difference between the U.S. federal statutory tax rate of 35% and Lazard Ltd's estimated effective tax rate of 28% on its 37.5% share of Lazard Group's income is primarily due to the earnings attributable to Lazard Ltd's non-U.S. subsidiaries being taxed at rates lower than the U.S. federal statutory tax rate, partially offset by U.S. state and local taxes which are incremental to the U.S. federal statutory tax rate.

- (h) Minority interest expense includes an adjustment for LAZ-MD Holdings' ownership of 62.5% of the Lazard Group common membership interests outstanding immediately after the equity public offering, with such minority interest being the result of multiplying LAZ-MD Holdings' ownership interests in Lazard Group by Lazard Group's pro forma, as adjusted, net income allocable to members. LAZ-MD Holdings' ownership interests in Lazard Group are exchangeable, on a one-for-one basis, into shares of Class A Common Stock, and, on a fully exchanged basis, would amount to 62,500,000 shares of Class A Common Stock or 62.5% of Lazard Ltd's shares outstanding.
- (i) For purposes of presentation of basic and diluted net income per share, it was assumed that all Lazard Group common membership interests were exchanged into 100,000,000 shares of Class A Common Stock.
- (j) Calculated based on the weighted average basic and diluted shares outstanding, as applicable, as described in note (i) above. Net income per share is not comparable to Lazard Ltd pro forma as adjusted net income per share due to the effect of the recapitalization, including the equity public offering and the financing transactions, and because net income allocable to members does not reflect U.S. corporate federal income taxes since Lazard Group has operated in the U.S. as a limited liability company that was treated as a partnership for U.S. federal tax purposes, whereas Lazard Ltd net income includes a provision in respect of such taxes.
- (k) For purposes of presentation of basic net income per share, the weighted average shares outstanding reflects the 37,500,000 shares of Class A Common Stock outstanding immediately following the equity public offering and the IXIS private placement and recapitalization. For purposes of presentation of diluted net income per share, LAZ-MD Holdings exchangeable interests are included on an as-if-exchanged basis. Shares issuable with respect to the exercise of the purchase contracts associated with the equity security units offered in the ESU offering and the IXIS ESU placement are not included because, under the treasury stock method of accounting, such securities currently are not dilutive.
- (l) Calculated after considering the impact of all the pro forma adjustments described above and based on the weighted average basic and diluted shares outstanding, as applicable, as described in note (k) above. See the table below for a detailed reconciliation of basic to diluted net income per share.

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| | Three Months Ended June 30, 2004 | | | Three Months Ended June 30, 2005 | | |
|--|-------------------------------------|------------|----------------------|-------------------------------------|------------|----------------------|
| | Weighted Average Shares Outstanding | Net Income | Net Income Per Share | Weighted Average Shares Outstanding | Net Income | Net Income Per Share |
| (\$ in thousands, except per share data) | | | | | | |
| Amounts as reported for basic pro forma net income per share | 37,500,000 | \$ 9,280 | \$ 0.25 | 37,500,000 | \$11,967 | \$ 0.32 |
| Amounts applicable to LAZ-MD Holdings exchangeable interests: | | | | | | |
| Share of Lazard Group income | | 18,662 (a) | | | 19,192 (a) | |
| Additional Corporate tax | | (3,199)(b) | | | 864 (b) | |
| Shares issuable | 62,500,000 | | | 62,500,000 | | |
| Amounts as reported for diluted pro forma net income per share | 100,000,000 | \$24,743 | \$ 0.25 | 100,000,000 | \$32,023 | \$ 0.32 |
| (\$ in thousands, except per share data) | | | | | | |
| | Six Months Ended June 30, 2004 | | | Six Months Ended June 30, 2005 | | |
| | Weighted Average Shares Outstanding | Net Income | Net Income Per Share | Weighted Average Shares Outstanding | Net Income | Net Income Per Share |
| (\$ in thousands, except per share data) | | | | | | |
| Amounts as reported for basic pro forma net income per share | 37,500,000 | \$12,356 | \$ 0.33 | 37,500,000 | \$23,703 | \$ 0.63 |
| Amounts applicable to LAZ-MD Holdings exchangeable interests: | | | | | | |
| Share of Lazard Group income | | 24,296 (a) | | | 41,800 (a) | |
| Additional Corporate tax | | (3,704)(b) | | | (2,186)(b) | |
| Shares issuable | 62,500,000 | | | 62,500,000 | | |
| Amounts as reported for diluted pro forma net income per share | 100,000,000 | \$32,948 | \$ 0.33 | 100,000,000 | \$63,317 | \$ 0.63 |

(a) 62.5% of pro forma Lazard Group net income of \$29,860 and \$30,708 for the three months ended June 30, 2004 and 2005, respectively, and \$38,874 and \$66,881 for the six months ended June 30, 2004 and 2005.

(b) Based on pro forma Lazard Group operating income of \$39,360 and \$57,045 for the three months ended June 30, 2004 and 2005, respectively, and \$45,583 and \$94,573 for the six months ended June 30, 2004 and 2005.

(m) Represents adjustments to exclude non-recurring, one-time costs related to the separation and recapitalization, which consisted of interest of \$1,661 and professional fees of \$2,935 for both the three month and six month periods ended June 30, 2005.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements and Certain Factors that May Affect Our Business

Management has included in Parts I and II of this Quarterly Report on Form 10-Q statements that are forward-looking statements. In some cases, you can identify these statements by forward-looking words such as "may," "might," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential" or "continue," and the negative of these terms and other comparable terminology. These forward-looking statements, which are subject to known and unknown risks, uncertainties and assumptions about us, may include projections of our future financial performance based on our growth strategies and anticipated trends in our business. These statements are only predictions based on our current expectations and projections about future events. There are important factors that could cause our actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward-looking statements. These factors include, but are not limited to, those discussed in our Registration Statements on Form S-1 (File Nos. 333-121407 and 333-123463) (collectively, the "Registration Statements") under the caption "Risk Factors," including the following:

- a decline in general economic conditions or the global financial markets,
- losses caused by financial or other problems experienced by third parties,
- losses due to unidentified or unanticipated risks,
- a lack of liquidity, *i.e.*, ready access to funds, for use in our businesses, and
- competitive pressure.

The Company operates in a very competitive and rapidly changing environment. New risks and uncertainties emerge from time to time, and it is not possible for our management to predict all risks and uncertainties, nor can management assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

Although management believes the expectations reflected in the forward-looking statements are reasonable, management cannot guarantee future results, level of activity, performance or achievements. Moreover, neither management nor any other person assumes responsibility for the accuracy or completeness of any of these forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. The Company is under no duty to update any of these forward-looking statements after the date of this Quarterly Report on Form 10-Q to conform our prior statements to actual results or revised expectations and does not intend to do so.

Forward-looking statements include, but are not limited to, statements about our:

- business' possible or assumed future results of operations and operating cash flows,
- business' strategies and investment policies,
- business' financing plans and the availability of short-term borrowing,
- business' competitive position,
- potential growth opportunities available to its business,
- recruitment and retention of its managing directors and employees,
- target levels of compensation,
- business' potential operating performance, achievements, productivity improvements, efficiency and cost reduction efforts,
- likelihood of success and impact of litigation,

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- expected tax rate,
- changes in interest and tax rates,
- expectation with respect to the economy, securities markets, the market for mergers and acquisitions activity, the market for asset management activity and other industry trends,
- benefits to our business resulting from the effects of the separation and recapitalization transactions, including the equity public offering and the financing transactions,
- effects of competition on its business, and
- impact of future legislation and regulation on its business.

Lazard Ltd is committed to providing timely and accurate information to the investing public, consistent with our legal and regulatory obligations. To that end, Lazard and its operating companies use their websites to convey information about their businesses, including the anticipated release of quarterly financial results and the posting of updates of assets under management in various hedge funds and mutual funds and other investment products managed by Lazard Asset Management LLC and its subsidiaries. Monthly updates of these funds will be posted to the Lazard Asset Management website (www.lazardnet.com) on the 3rd business day following the end of each month. Investors can link to Lazard and its operating company websites through www.lazard.com. Our websites and the information contained therein or connected thereto shall not be deemed to be incorporated into this quarterly report.

Completion of Separation and Recapitalization Transactions

The separation and recapitalization transactions were completed as of May 10, 2005, at which time the separated business became part of LFCM Holdings. Except as otherwise expressly noted, this quarterly report, including this “Management’s Discussion and Analysis of Financial Condition and Results of Operations” (the “MD&A”) and the historical consolidated financial data of Lazard Group and Lazard Ltd, reflect the historical results of operations and financial position of Lazard Group and Lazard Ltd, and includes the separated businesses in discontinued operations. In addition to other adjustments, the pro forma financial data included in this Form 10-Q reflect financial data of Lazard Group and Lazard Ltd giving effect to the separation, as well as other adjustments made as a result of the equity public offering, the financing transactions and the recapitalization.

Historical results of operations are reported as a historical partnership until the equity public offering on May 10, 2005 and do not include payments for services rendered by managing directors as compensation expense and a provision for U.S. federal income taxes. Such payments and tax provisions are included in subsequent periods. Therefore, historical results for periods prior to the equity public offering on May 10, 2005 and subsequent thereto are not comparable. This MD&A includes certain pro forma financial data to present operating results on a comparable basis in this regard.

Business Summary

Lazard Group’s principal sources of revenue are derived from activities in the following business segments:

- Financial Advisory, which includes providing advice on mergers, acquisitions, restructurings and other financial matters, and
- Asset Management, which includes the management of equity and fixed income securities and merchant banking funds.

In addition, Lazard Group records selected other activities in Corporate, including cash and marketable investments, certain long-term investments and the commercial banking activities of LFB. LFB is a registered bank regulated by the Banque de France. LFB’s primary operations include the management of the treasury

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positions of Lazard Group's Paris House through its money market desk and, to a lesser extent, credit activities relating to securing loans granted to clients of LFG and custodial oversight over assets of various clients. In addition, LFB also operates many support functions of the Paris House. Lazard Group also allocates outstanding indebtedness to Corporate. Accordingly, following the equity public offering, the indebtedness and interest expense related to the financing transactions is accounted for as part of Corporate.

Prior to May 10, 2005, Lazard Group also had a business segment called Capital Markets and Other, which consisted of equity, fixed income and convertibles sales and trading, broking, research and underwriting services, merchant banking fund management activities outside of France as well as other specified non-operating assets and liabilities. Lazard Group transferred its Capital Markets and Other segment to LFCM Holdings on May 10, 2005 and it is no longer a segment of the Company, and the assets, liabilities and operating results of the former segment are reflected as discontinued operations for all periods prior to May 10, 2005.

For the three month period ended June 30, 2005, Financial Advisory, Asset Management, and Corporate contributed approximately 67%, 34% and (1)% of consolidated net revenue, respectively. For the six month period ended June 30, 2005, Financial Advisory, Asset Management and Corporate contributed approximately 64%, 37% and (1)% of consolidated net revenue, respectively.

Business Environment

Economic and market conditions, particularly global mergers and acquisitions ("M&A") activity, can significantly affect our financial performance. Lazard operates in a very competitive and rapidly changing environment. New risks and uncertainties emerge from time to time, and it is not possible for Lazard's management to predict all risks and uncertainties, nor can Lazard assess the impact of all factors on Lazard's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. See the section entitled "Risk Factors" in the Registration Statement. Net income and revenues in any period may not be indicative of full-year results or the results of any other period and may vary significantly from year to year and quarter to quarter.

The respective source for the data contained herein relating to (i) the volume of global and trans-Atlantic completed and announced merger and acquisition transactions is Dealogic as of July 18, 2005, (ii) the amount of corporate debt defaults is Moody's Investors Service, Inc., all rights reserved.

Financial Advisory

For the six month period ended June 30, 2005, the volume of global completed M&A transactions increased 23% versus the corresponding period ended June 30, 2004, increasing to \$948 billion from \$770 billion, respectively, with the volume of trans-Atlantic completed M&A transactions experiencing a 5% increase. Over the same period, the volume of global announced M&A transactions increased by 41% in 2005, from \$980 billion to \$1,378 billion, and the volume of trans-Atlantic announced M&A transactions increased by 20% from \$61 billion to \$73 billion, reflecting growing industry-wide activity. Over the same time frame, financial restructuring activity continued to decline, with the amount of corporate debt defaults falling from \$6 billion to \$3 billion. Lazard believes that its Financial Advisory business would benefit from any sustained increase in M&A volume.

For the three month period ended June 30, 2005, Lazard Group's M&A net revenue increased to \$182 million from \$135 million, or 35%, versus the corresponding period in 2004 as M&A activity rebounded. At the same time, Financial Restructuring net revenue also increased to \$16 million from \$14 million, or 20%, over the same time period, reflecting increased restructuring activity despite declining levels of global corporate debt defaults. For the six month period ended June 30, 2005, Lazard's M&A net revenue increased to \$304 million from \$209 million, or 46% versus the corresponding period in 2004. Financial restructuring net revenue also increased to \$40 million from \$32 million or 27% over the same time period.

Asset Management

While global stock markets experienced substantial appreciation in 2004, markets in the first half of 2005 were mixed. In the first half of 2005, global markets softened as evidenced by the MSCI World Index declining by 2%. European markets, however, showed gains with the FTSE 100, CAC 40 and DAX indices gaining 6%, 11% and 8%, respectively. In the U.S., the Dow Jones Industrial, S&P 500 and NASDAQ indices declined 5%, 2% and 5%, respectively, during the same period. Despite the recent softness, global stock markets over the last twelve months remained on the positive side. From July 1, 2004 until June 30, 2005, the MSCI World Index rose by 8%, and the FTSE 100, CAC 40 and DAX indices rose by 15%, 13%, and 13%, respectively. In the U.S., the S&P 500 and NASDAQ indices remained slightly positive with gains of 4% and 0.4%, respectively, while the Dow Jones Industrial declined by 2% during the same twelve month period. The changes in global market indices generally correspond with Lazard Group's market-related changes in its Assets Under Management ("AUM").

Recent Developments

As described in more detail in Notes 1 and 2 to the accompanying Notes to Condensed Consolidated Financial Statements, on May 10, 2005 the equity public offering, the financing transactions, the separation and the recapitalization were consummated.

Key Financial Measures and Indicators

Net Revenue

The majority of Lazard Group's Financial Advisory net revenue is earned from the successful completion of mergers, acquisitions, restructurings or similar transactions. In some client engagements, often those involving financially distressed companies, revenue is earned in the form of retainers and similar fees that are contractually agreed upon with each client for each assignment and are not necessarily linked to the completion of a transaction. In addition, Lazard also earns fees from providing strategic advice to clients, with such fees not being dependent on a specific transaction. Lazard Group's Financial Advisory segment also earns revenue from public and private securities offerings in conjunction with activities of its former Capital Markets and Other segment. In general, such fees are shared equally between Lazard Group's Financial Advisory and its former Capital Markets and Other segments. As a result of the consummation of the equity public offering, Lazard Group now has an arrangement with LFCM Holdings under which the separated Capital Markets business will continue to distribute securities in public offerings originated by Lazard Group's Financial Advisory business in a manner similar to its practice prior to the equity public offering. The main driver of Financial Advisory net revenue is overall M&A and restructuring volume, particularly in the industries and geographic markets in which Lazard Group focuses.

Lazard Group's Asset Management segment includes LAM, LFG and merchant banking operations. Asset Management net revenue is derived from fees for investment management and advisory services provided to institutional and private clients. The main driver of Asset Management net revenue is the level of AUM, which is influenced in large part by Lazard's investment performance and by Lazard's ability to successfully attract and retain assets, as well as the broader performance of the global equity markets and, to a lesser extent, fixed income markets. As a result, fluctuations in financial markets and client asset inflows and outflows have a direct effect on Asset Management net revenue and operating income. In addition, as Lazard Group's AUM include significant assets that are denominated in currencies other than U.S. dollars, changes in the value of the U.S. dollar relative to non-U.S. currencies will impact the value of Lazard Group's AUM. Fees vary with the type of assets managed, with higher fees earned on actively managed equity assets, alternative investments (such as hedge funds) and merchant banking products, and lower fees earned on fixed income and cash management products. Lazard Group also earns performance-based incentive fees on some investment products, such as hedge funds, merchant banking funds and other investment products. Incentive fees on hedge funds are typically calculated based on a specified percentage of a fund's net appreciation during a fiscal period and can be subject to loss carry-forward provisions in which losses incurred in the current period are applied against future period

net appreciation. Incentive fees on merchant banking funds also may be earned in the form of a carried interest when profits from merchant banking investments exceed a specified threshold. Lazard Group's Asset Management net revenue during the three month and six month periods ended June 30, 2004 and 2005 demonstrate the volatility that incentive fees have on total net revenue.

Corporate net revenue consists primarily of investment income generated from long-term investments, including principal investments that Lazard Group has made in merchant banking and alternative investment funds managed by the Asset Management segment, net interest income generated by LFB, interest income related to cash and marketable investments and interest expense related to outstanding borrowings. As a result of the consummation of the equity public offering, interest expense related to the financing transactions is now included as part of Corporate. Corporate net revenue can fluctuate due to mark-to-market adjustments on long-term and marketable investments, changes in interest rates and in interest rate spreads earned by LFB and changes in the levels of Lazard's cash, marketable investments, long-term investments and indebtedness. Although Corporate net revenue in the first half of 2005 represented (1)% of Lazard Group's net revenue, total assets in this segment represented 75% of Lazard Group's consolidated total assets as of June 30, 2005, principally attributable to the relatively significant amounts of assets associated with LFB, and, to a lesser extent, cash, marketable investments and long-term investment balances.

Lazard expects to experience significant fluctuations in net revenue and operating income during the course of any given year. These fluctuations arise because a significant portion of Financial Advisory net revenue is earned upon the successful completion of a transaction or financial restructuring, the timing of which is uncertain and is not subject to Lazard's control. Asset Management net revenue is also subject to periodic fluctuations. Asset Management fees are generally based on AUM measured as of the end of a quarter or month, and an increase or reduction in AUM at such dates, due to market price fluctuations, currency fluctuations, net client asset flows or otherwise, will result in a corresponding increase or decrease in management fees. In addition, incentive fees earned on AUM are generally not recorded until the fourth quarter of Lazard Group's fiscal year, when potential uncertainties regarding the ultimate realizable amounts have been determined.

Discontinued Operations

As described above, in connection with the separation Lazard Group transferred the Capital Markets and Other segment to LFCM Holdings as of May 10, 2005. Capital Markets and Other net revenue largely consisted of primary revenue earned from underwriting fees from securities offerings and secondary revenue earned in the form of commissions and trading profits from principal transactions in Lazard Group's equity, fixed income and convertibles businesses and underwriting and other fee revenue from corporate broking in the U.K. Lazard Group also earned fund management fees and, if applicable, carried interest incentive fees related to merchant banking funds managed as part of this former segment. Such carried interest incentive fees were earned when profits from merchant banking investments exceeded a specified threshold. In addition, Lazard Group generated investment income and net interest income principally from long-term investments, cash balances and securities financing transactions.

Operating Expenses

The majority of Lazard Group's operating expenses relate to compensation and benefits. As a limited liability company, prior to this consummation of the equity public offering on May 10, 2005 payments for services rendered by the majority of Lazard Group's managing directors were accounted for as distributions of members' capital. In addition, subsequent to January 1, 2003, payments for services rendered by managing directors of LAM (and employee members of LAM) were accounted for as minority interest expense. See "—Minority Interest." As a result, Lazard Group's compensation and benefits expense and operating income, including for the six month period ended June 30, 2005, have not reflected most payments for services rendered by Lazard Group's managing directors. Subsequent to the consummation of the equity public offering, Lazard Group now includes all payments for services rendered by its managing directors, including the managing directors of LAM and distributions to profit participation members, in compensation and benefits expense.

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The balance of Lazard Group's operating expenses is referred to below as "non-compensation expense," which includes costs for premises and occupancy, professional fees, travel and entertainment, communications and information services, equipment, depreciation and amortization and other expenses.

The operating expenses set forth in "—Consolidated Results of Operations" reflects some, but not all of the added costs Lazard expects to incur as a result of the equity public offering. Lazard expects that it will incur additional expenses for, among other things, directors' fees, SEC reporting and compliance, investor relations, legal, accounting and other costs associated with being a public company.

Provision for Income Taxes

Lazard Group has historically operated in the U.S. as a limited liability company that was treated as a partnership for U.S. federal income tax purposes. As a result, Lazard Group has not been subject to U.S. federal income taxes. Taxes related to income earned by partnerships represent obligations of the individual partners. Outside the U.S., Lazard Group historically has operated principally through corporations and has been subject to local income taxes. Income taxes shown on Lazard Group's historical consolidated statements of income are attributable to taxes incurred in non-U.S. entities and to UBT attributable to Lazard Group's operations apportioned to New York City.

Following the equity public offering, Lazard Group is continuing to operate in the U.S. as a limited liability company treated as a partnership for U.S. federal income tax purposes and remains subject to local income taxes outside the U.S. and to UBT. In addition, Lazard Ltd's corporate subsidiaries are subject to additional income taxes, which taxes will be reflected in its consolidated financial statements as described in Note (g) in the "Unaudited Pro Forma Financial Information—Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income."

Minority Interest

The Company consolidates various LAM related general partnership interests that it controls but does not wholly own, its business in Italy which through a strategic alliance is owned 40% by Intesa and the operations of LAM because the Company controls LAM. As a result of consolidating these companies, the Company recognizes the portion of income not associated with the Company's ownership as minority interest.

Also, as described in Note 1, commencing May 10, 2005, the Company no longer recognizes payments for services rendered by the managing directors of LAM (and employee members of LAM) as charges to minority interest. Effective May 10, 2005, those charges are now included in compensation and benefits and distributions to profit participation members. In addition, commencing May 10, 2005, the Company records a charge to minority interest expense relating to LAZ-MD Holdings' 62.5% ownership of Lazard Group common interests, with such expense amounting to \$22,813 for the period May 10, 2005 through June 30, 2005. Accordingly, for these reasons, amounts recorded as minority interest expense for periods prior to May 10, 2005 are not comparable to amounts recorded as minority interest expense for periods commencing May 10, 2005.

Net Income (Net Income Allocable to Members)

Prior to the equity public offering, payments for services rendered by Lazard Group's managing directors were accounted for as distributions from members' capital, or as minority interest expense in the case of payments to LAM managing directors and certain key LAM employee members, rather than as compensation and benefits expense. As a result, prior to May 10, 2005 Lazard Group's compensation and benefits expense and net income allocable to members, did not reflect most payments for services rendered by its managing directors. Following the consummation of the equity public offering and financing transactions, Lazard Ltd now includes all payments for services rendered by its managing directors, including the managing directors of LAM and distributions to profit participation members, in compensation and benefits expense.

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Results of Operations

Lazard's consolidated financial statements are presented in U.S. dollars. Many of our non-U.S. subsidiaries have a functional currency (*i.e.*, the currency in which operational activities are primarily conducted) that is other than the U.S. dollar, generally the currency of the country in which the subsidiaries are domiciled. Such subsidiaries' assets and liabilities are translated into U.S. dollars using exchange rates as of the respective balance sheet date while revenue and expenses are translated at average exchange rates during the respective periods. Adjustments that result from translating amounts from a subsidiary's functional currency are reported as a component of members' and stockholders' equity. Foreign currency remeasurement gains and losses on transactions in non-functional currencies are included in the consolidated statements of income.

Historical results of operations are reported as a historical partnership until the equity public offering on May 10, 2005 and do not include payments for services rendered by managing directors as compensation expense and a provision for U.S. federal income taxes. Such payments and tax provisions are included in subsequent periods. Therefore, historical results for periods prior to the equity public offering on May 10, 2005 and subsequent thereto are not comparable. This MD&A includes certain pro forma financial data to present operating results on a more comparable basis.

The consolidated results of operations for the three month and six month periods ended June 30, 2004 and 2005 are set forth below:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|------------|------------------------------|------------|
| | 2004 | 2005 | 2004 | 2005 |
| | (\$ in thousands) | | | |
| Net Revenue: | | | | |
| Financial Advisory | \$ 170,076 | \$ 211,566 | \$ 275,571 | \$ 368,825 |
| Asset Management | 103,861 | 108,837 | 200,687 | 215,701 |
| Corporate | 2,578 | (3,040) | 3,712 | (7,064) |
| Net revenue | 276,515 | 317,363 | 479,970 | 577,462 |
| Operating Expenses: | | | | |
| Compensation and benefits (and, commencing to May 10, 2005, distributions to profit participation members) | 107,916 | 161,148 | 219,963 | 267,029 |
| Non-compensation expense | 61,025 | 66,495 | 124,154 | 122,444 |
| Total operating expenses | 168,941 | 227,643 | 344,117 | 389,473 |
| Operating Income from Continuing Operations | 107,574 | 89,720 | 135,853 | 187,989 |
| Provision (benefit) for income taxes | 14,951 | 25,463 | 12,342 | 33,266 |
| Income from Continuing Operations Before Minority Interest | 92,623 | 64,257 | 123,511 | 154,723 |
| Minority Interest | 25,746 | 26,346 | 40,710 | 36,606 |
| Income from Continuing Operations | 66,877 | 37,911 | 82,801 | 118,117 |
| Income (Loss) from Discontinued Operations | 6,979 | (10,318) | 6,108 | (17,168) |
| Extraordinary Gain | 5,507 | — | 5,507 | — |
| Net Income (Net Income Allocable to Members of Lazard Group Prior to May 10, 2005) | \$ 79,363 | \$ 27,593 | \$ 94,416 | \$ 100,949 |

Certain pro forma information with respect to the periods described above are presented below:

| | | | | |
|--|------------|------------|------------|------------|
| Pro Forma Net Revenue | \$ 262,571 | \$ 310,341 | \$ 452,083 | \$ 556,497 |
| Pro Forma Operating Income from Continuing Operations | \$ 39,360 | \$ 56,955 | \$ 45,583 | \$ 94,483 |
| Pro Forma Income from Continuing Operations | \$ 9,280 | \$ 11,967 | \$ 12,356 | \$ 23,703 |

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The Company calculates operating revenue as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-----------------------------|--------------------------------|------------------|------------------------------|------------------|
| | 2004 | 2005 | 2004 | 2005 |
| (\$ in thousands) | | | | |
| Operating Revenue: | | | | |
| Net revenue | \$276,515 | \$317,363 | \$479,970 | \$577,462 |
| Add - interest expense | 9,916 | 19,035 | 20,141 | 28,943 |
| Total revenue | 286,431 | 336,398 | 500,111 | 606,405 |
| Less - LFB interest expense | (4,371) | (6,267) | (9,074) | (10,745) |
| Operating Revenue | <u>\$282,060</u> | <u>\$330,131</u> | <u>\$491,037</u> | <u>\$595,660</u> |

Certain key ratios, statistics and headcount information for the three month and six months periods ended June 30, 2004 and 2005 are set forth below:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-------------------------------|--------------------------------|-------------|------------------------------|-------------|
| | 2004 | 2005 | 2004 | 2005 |
| As a % of Net Revenue: | | | | |
| Financial Advisory | 62% | 67% | 57% | 64% |
| Asset Management | 37 | 34 | 42 | 37 |
| Corporate | 1 | (1) | 1 | (1) |
| Net Revenue | <u>100%</u> | <u>100%</u> | <u>100%</u> | <u>100%</u> |

| | | | | |
|-------------------------------|------------|------------|------------|------------|
| As a % of Net Revenue: | | | | |
| Operating Income—historical | 39% | 28% | 28% | 33% |
| Operating Income—pro forma | <u>15%</u> | <u>18%</u> | <u>10%</u> | <u>17%</u> |

| | As of June 30, | |
|---|----------------|--------------|
| | 2004 | 2005 |
| Headcount, as of the end of each period, after the separation: | | |
| Managing Directors: | | |
| Financial Advisory | 125 | 132 |
| Asset Management | 33 | 39 |
| Corporate | 6 | 6 |
| Limited Managing Directors | 19 | 18 |
| Other Employees: | | |
| Professional | 792 | 793 |
| Other | 1,398 | 1,262 |
| Total | <u>2,373</u> | <u>2,250</u> |

Consolidated Results of Operations

A discussion of the Company's consolidated results of operations is set forth below, followed by a more detailed discussion of business segment results. Historical results of operations are reported as a historical partnership until the equity public offering on May 10, 2005 and do not include payments for services rendered by managing directors as compensation expense and a provision for U.S. federal income taxes. Such payments and tax provisions are included in subsequent periods. Therefore, historical results for periods prior to the equity public offering on May 10, 2005 and subsequent thereto are not comparable. This MD&A includes certain pro forma financial data to present operating results on a more comparable basis.

Revenues

Three Months Ended June 30, 2005 versus June 30, 2004

Net revenue was \$317 million for the three month period ended June 30, 2005, up \$40 million, or 15%, versus net revenue of \$277 million for the corresponding period in 2004. During the 2005 period, M&A net revenue increased by 35%, Financial Restructuring net revenue increased by 20%, and Asset Management net revenue increased by 5%.

Six Months Ended June 30, 2005 versus June 30, 2004

For the six month period ended June 30, 2005, net revenue was \$577 million, up \$97 million, or 20%, versus net revenue of \$480 million for the corresponding period in 2004. During the 2005 period, M&A net revenue increased by 46%, Financial Restructuring net revenue increased by 27% and Asset Management net revenue increased by 7%.

Operating Expenses

Three Months Ended June 30, 2005 versus June 30, 2004

Compensation and benefits expense in 2005 was \$161 million for the three month period ended June 30, 2005, an increase of \$53 million, or 49%, versus expense of \$108 million for the corresponding period in 2004. The expense increase was primarily due to the Company's inclusion, subsequent to the consummation of the equity public offering, of all payments for services rendered by its managing directors in compensation and benefits expense, including distributions to profit participation members payments for services rendered by managing directors of LAM (and employee members of LAM) which previously had been accounted for as minority interest expense, partially offset by reductions in pension and post-retirement health benefit costs.

Non-compensation expense was \$66 million or 20% of operating revenues in the three month period ended June 30, 2005, compared with \$61 million or 22% of operating revenues in the comparable period in 2004. On a pro forma basis, which in 2005 excludes one-time professional fees related to the equity public offering, non-compensation expense was \$64 million or 19% of operating revenue of \$330 million in the 2005 period, compared with \$61 million or 22% of operating revenue of \$282 million in the 2004 period. The decrease in the year-to-date ratio is due to the operating leverage from higher operating revenue more than offsetting the increase in non-compensation expense. Excluding the one-time professional fees related to the equity public offering, of approximately \$3 million, non-compensation expense increased approximately \$3 million or 4% in the 2005 period compared with the comparable 2004 period. Premises and occupancy expenses in the 2005 period were \$17 million, a decrease of approximately \$1 million, or 5%, due primarily to less occupied space in London. Professional fees in the 2005 period were \$15 million, up \$5 million, or 46% versus the 2004 period due in large part to fees related to the equity public offering and increases in various consulting fees. Travel and entertainment expenses in the 2005 period were \$11 million, a decrease of \$1 million, or 10%, versus \$12 million for the 2004 period. Communication and information services and equipment costs in the 2005 period, in the aggregate, were \$12 million, essentially flat versus the 2004 period. Other expenses were \$12 million, an increase of \$4 million, or 48%, versus \$8 million for the 2004 period due to partially due to costs related to being a public company and from other expenses spread across various businesses.

Operating income was \$90 million for the three month period ended June 30, 2005, a decrease of \$18 million, or 17% versus operating income of \$108 million for the corresponding period in 2004. Operating income as a percentage of net revenue was 28% for the second quarter in 2005 versus 39% for the corresponding period in 2004, with the decline in margin principally related to the increase in compensation and benefits as described above, partially offset by the increase in revenues. On a pro forma basis, operating income as a percentage of pro forma net revenue was 18% for the 2005 period versus 15% for the corresponding period in 2004, with the increase due to the operating leverage from higher operating revenue.

Six Months Ended June 30, 2005 versus June 30, 2004

Compensation and benefits expense was \$267 million for the six month period ended June 30, 2005, an increase of \$47 million, or 21%, versus expense of \$220 million for the corresponding period in 2004. The

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expense increase was primarily due to the Company's inclusion, subsequent to the consummation of the equity public offering, of all payments for services rendered by its managing directors in compensation and benefits expense, including distributions to profit participation members and payments for services rendered by managing directors of LAM (and employee members of LAM) which previously had been accounted for as minority interest expense, partially offset by reductions in pension and post-retirement health benefit costs.

Non-compensation expense was \$122 million or 21% of operating revenue in the six month period ended June 30, 2005, compared with \$124 million or 25% of operating revenue in the comparable period in 2004. On a pro forma basis, which in 2005 excludes one-time professional fees related to the equity public offering, non-compensation expense was approximately \$120 million or 20% of operating revenue of \$596 million in the 2005 period, compared with \$124 million or 25% of operating revenue of \$491 million in the 2004 period. The decrease in the year-to-date ratio is due to the operating leverage from higher operating revenues more than offsetting the increase in non-compensation expense. Excluding the one-time professional fees related to the equity public offering, of approximately \$3 million, non-compensation expense decreased approximately \$5 million or 4% in the 2005 period compared with the comparable 2004 period. Premises and occupancy expenses in the 2005 period were \$34 million, a decrease of approximately \$3 million, or 8%, due primarily to less occupied space in London. Professional fees in the 2005 period were \$24 million, up \$3 million or 14% versus the 2004 period primarily due to fees related to the equity public offering and increases in various consulting fees. Travel and entertainment expenses in the 2005 period were \$20 million, a decrease of \$4 million, or 18%, versus the 2004 period. Communication and information services and equipment costs in the 2005 period, in the aggregate, were \$24 million, flat versus the 2004 period. Other expenses were \$20 million, an increase of approximately \$2 million, or 14%, versus \$18 million for the 2004 period due primarily to costs relating to being a public company and from all other expenses spread across various businesses.

Operating income was \$188 million for the 2005 period, an increase of \$52 million, or 38% greater than operating income of \$136 million for the corresponding period in 2004. Operating income as a percentage of net revenue was 33% for the first six months in 2005 versus 28% for the corresponding period in 2004, with the increase in margin primarily resulting from the increase in revenues, partially offset by the increase in compensation and benefits expense described above. On a pro forma basis, operating income as a percentage of pro forma net revenue was 17% for the 2005 period versus 10% for the corresponding period in 2004, with the increase due to the operating leverage from higher operating revenue.

Income Taxes

Provision for income taxes was \$25 million for the three month period ended June 30, 2005 an increase of approximately \$10 million versus \$15 million for the corresponding period in 2004. For the six month period ended June 30, 2005 the provision for income taxes was \$33 million, an increase of \$21 million versus \$12 million for the corresponding period in 2004. The increases in the second quarter and six month periods of 2005 are primarily due to increased profitability in locations that are subject to corporate income taxes and the additional income taxes incurred in Lazard Ltd as described in Note (g) in the "Unaudited Pro Forma Financial Information—Notes to Unaudited Pro Forma Condensed Consolidated Statements of Income."

Discontinued Operations

Net losses from discontinued operations were \$10 million for the three month period ended June 30, 2005, versus net income of \$7 million in the corresponding period in 2004. For the six month period ended June 30, 2005, net losses from discontinued operations were \$17 million versus net income of \$6 million in the corresponding period in 2004.

Minority Interest

Minority interest was \$26 million for the three month period ended June 30, 2005, essentially flat versus \$26 million for the corresponding period in 2004.

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For the six month period ended June 30, 2005, minority interest was \$37 million, a decrease of \$4 million versus \$41 million for the corresponding period in 2004. The decrease in the six month period of 2005 was principally due to compensation for LAM members now being recorded in compensation and benefits expense commencing with the consummation of equity public offering on May 10, 2005, while prior thereto such amounts were recorded in minority interest expense, partially offset by increases in 2005 in the minority interest associated with the Strategic Alliance with Intesa due to the increase in profits from our financial advisory business in Italy and the minority interest expense related to LAZ-MD Holdings' 62.5% ownership of Lazard Group's common interests commencing May 10, 2005.

As described above, amounts recorded as minority interest expense for periods prior to May 10, 2005 are not comparable to amounts recorded as minority interest expense for periods commencing May 10, 2005.

Business Segments

The following data discusses net revenue and operating income for the Company's continuing operations by business segment. The operating results exclude a discussion of Corporate, due to its relatively minor contribution to operating results. Each segment's operating expenses include (i) compensation and benefits expenses that are incurred directly in support of the businesses and (ii) other operating expenses, which include directly incurred expenses for premises and occupancy, professional fees, travel and entertainment, communications and information services, equipment, and indirect support costs (including compensation and benefits expense and other operating expenses related thereto) for administrative services. Such administrative services include, but are not limited to, accounting, tax, legal, facilities management and senior management activities. Such support costs are allocated to the relevant segments based on various statistical drivers such as, among other items, headcount, square footage and transactional volume.

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Financial Advisory

The following table summarizes the operating results of the Financial Advisory segment.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|------------------|------------------------------|-------------------|
| | 2004 | 2005 | 2004 | 2005 |
| | (\$ in thousands) | | | |
| M&A | \$ 135,108 | \$ 182,007 | \$ 208,942 | \$ 304,318 |
| Financial Restructuring | 13,500 | 16,263 | 31,700 | 40,411 |
| Corporate Finance and Other | 21,468 | 13,296 | 34,929 | 24,096 |
| Net Revenue | 170,076 | 211,566 | 275,571 | 368,825 |
| Direct Compensation and Benefits and, commencing May 10, 2005, distributions to profit participation members | 51,618 | 89,027 | 111,005 | 138,912 |
| Other Operating Expenses(a) | 52,607 | 51,461 | 105,821 | 98,973 |
| Total Operating Expenses | 104,225 | 140,488 | 216,826 | 237,885 |
| Operating Income | \$ 65,851 | \$ 71,078 | \$ 58,745 | \$ 130,940 |
| Operating Income as a Percentage of Net Revenue | 39% | 34% | 21% | 36% |
| | As of June 30, | | | |
| | 2004 | 2005 | | |
| Headcount (b): | | | | |
| Managing Directors | 125 | 132 | | |
| Limited Managing Directors | 4 | 4 | | |
| Other Employees: | | | | |
| Professional | 514 | 510 | | |
| Other | 346 | 317 | | |
| Total | 989 | 963 | | |

(a) Includes indirect support costs (including compensation and benefits expense and other operating expenses related thereto).

(b) Excludes headcount related to indirect support functions. Such headcount is included in the Corporate headcount.

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Net revenue trends in Financial Advisory for M&A and Financial Restructuring generally are correlated to the volume of completed industry-wide mergers and acquisitions activity and restructurings occurring subsequent to corporate debt defaults, respectively. However, deviations from this relationship can occur in any given year for a number of reasons. For instance, material variances in the level of mergers and acquisitions activity in a particular geography where Lazard Group has significant market share or the number of its advisory engagements with respect to larger-sized transactions can cause its results to diverge from industry-wide activity. Certain Lazard Group client statistics and global industry statistics are set forth below:

| | Six Months Ended June 30, | |
|---|------------------------------|--------|
| | 2004 | 2005 |
| Lazard Statistics: | | |
| Number of Clients: | | |
| Total | 265 | 278 |
| With Fees Greater than \$1 million | 75 | 82 |
| Percentage of Total Fees from Top 10 Clients | 32% | 35% |
| Number of M&A Transactions Completed Greater than \$1 billion | 13 | 20 |
| Industry Statistics (\$ in billions): | | |
| Volume of Completed M&A Transactions: | | |
| Global | \$ 770 | \$ 948 |
| Trans-Atlantic | 58 | 61 |
| Global Corporate Debt Defaults | 6 | 3 |

Clients with whom Lazard Group transacted significant business in the first six months of 2005 included Alcan, Clayton Dubilier & Rice, Eurofind, Hollywood Entertainment, Lee Enterprises, National Australia Bank, Pfizer Inc, RAC plc, Telecom Italia Mobile, Telesystem International Wireless, Transurban, Tussauds and USGen New England.

Financial Advisory net revenue for the 2005 six month period was earned from 278 clients, compared to 265 in 2004. Advisory fees of \$1 million or more were earned from 82 of Lazard Group's clients for the six month period ended June 30, 2005, compared to 75 in the corresponding period in 2004.

The geographical distribution of Financial Advisory net revenue is set forth below in percentage terms. The offices that generate Financial Advisory net revenue are located in North America, Europe (principally in the U.K., France, Italy and Germany) and the rest of the world (principally in Asia).

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---------------|--------------------------------|------|------------------------------|------|
| | 2004 | 2005 | 2004 | 2005 |
| North America | 41% | 36% | 46% | 40% |
| Europe | 57 | 62 | 53 | 58 |
| Rest of World | 2 | 2 | 1 | 2 |
| Total | 100% | 100% | 100% | 100% |

The Company's managing directors and many of its professionals have significant experience, and many of them are able to use this experience to advise on both mergers and acquisitions and restructuring transactions, depending on clients' needs. This flexibility allows Lazard Group to better match its professional staff with the counter-cyclical business cycles of mergers and acquisitions and financial restructurings. While Lazard Group measures revenue by practice area, Lazard Group does not separately measure the separate costs or profitability of mergers and acquisitions services as compared to financial restructuring services. Accordingly, Lazard Group measures performance in its Financial Advisory segment based on overall segment net revenue and operating income margins.

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On June 15, 2005, Lazard Ltd issued a press release announcing that it had reorganized its European investment banking group, which will be run as one business. The new European organization will continue to be based on the priority of client relationships, balancing the contributions of local expertise with Lazard's global industry groups. Lazard also announced that Gerardo Braggiotti had delivered to Lazard notice stating that he will resign effective July 15, 2005, which he subsequently did. Lazard does not expect any material adverse effect on its overall 2005 financial results from his resignation.

Financial Advisory Results of Operations

Three Months Ended June 30, 2005 versus June 30, 2004

In the 2005 period, M&A net revenue increased by \$47 million, or 35%, driven by the improved environment for mergers and acquisitions activity. The increase in M&A net revenue was also accompanied by approximately \$3 million, or 20%, increase in Financial Restructuring net revenue versus the corresponding period in 2004. Other Financial Advisory net revenue decreased by \$8 million primarily from decreased underwriting activity and private equity fund raising.

Operating expenses were \$140 million for the 2005 period, an increase of \$36 million, or 35%, versus operating expenses of \$104 million in the corresponding period in 2004. Compensation and benefits expense increased by \$37 million, or 72%, primarily due to the Company's inclusion, subsequent to the consummation of the equity public offering, of all payments for services rendered by its managing directors, including distributions to profit participation members, in compensation and benefits expense, partially offset by lower pension and post-retirement health benefit costs. Other operating expenses decreased by \$1 million, or 2%.

Financial Advisory operating income was \$71 million for the 2005 period, an increase of \$5 million, versus operating income of \$66 million for the corresponding period in 2004. Operating income as a percentage of segment net revenue was 34% for the 2005 period versus 39% for the corresponding period in 2004, with the decline in margin in 2005 attributable to the increase in recorded compensation expense in the 2005 period, partially offset by higher revenues in that period.

Six Months Ended June 30, 2005 versus June 30, 2004

In the 2005 period, M&A net revenue increased by \$95 million, or 46%, driven by the improved environment for mergers and acquisitions activity. The increase in M&A net revenue was also accompanied by an approximate \$9 million, or 27%, increase in Financial Restructuring net revenue versus the corresponding period in 2004. Other Financial Advisory net revenue decreased by \$11 million primarily from decreased underwriting activity.

Operating expenses were \$238 million for the 2005 period, an increase of \$21 million, or 10%, versus operating expenses of \$217 million in the corresponding period in 2004. Compensation and benefits expense increased by \$28 million, or 25%, primarily due to the Company's inclusion, subsequent to the consummation of the equity public offering, of all payments for services rendered by its managing directors, including distributions to profit participation members, in compensation and benefits expense, partially offset by lower pension and post-retirement health benefit costs. Other operating expenses decreased by \$7 million, or 6%. The principal reasons for this decrease related to (i) travel and entertainment expense, which decreased by \$5 million, and (ii) premises and occupancy expense, which decreased by approximately \$2 million due to less occupied space in London.

Financial Advisory operating income was \$131 million for the 2005 period, an increase of \$72 million, versus operating income of \$59 million for the corresponding period in 2004. Operating income as a percentage of segment net revenue was 36% for the 2005 period versus 21% for the corresponding period in 2004, with the increase in margin in 2005 attributable to the increase in revenues, partially offset by the increase in recorded compensation expense in the 2005 period.

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Asset Management

The following table shows the composition of AUM mandates for the Asset Management segment:

| | As of | |
|----------------------------|----------------------|------------------|
| | December 31, 2004 | June 30, 2005 |
| | (\$ in millions) | |
| AUM: | | |
| International Equities | \$39,267 | \$37,248 |
| Global Equities | 17,762 | 16,323 |
| U.S. Equities | 12,716 | 12,506 |
| Total Equities | 69,745 | 66,077 |
| International Fixed Income | 6,226 | 6,614 |
| Global Fixed Income | 2,008 | 2,068 |
| U.S. Fixed Income | 2,970 | 2,529 |
| Total Fixed Income | 11,204 | 11,211 |
| Alternative Investments | 2,800 | 3,054 |
| Merchant Banking | 551 | 801 |
| Cash Management | 2,135 | 1,869 |
| Total AUM | \$86,435 | \$83,012 |

Average AUM for the three month and six month periods ended June 30, 2004 and June 30, 2005 is set forth below. Average AUM is based on an average of quarterly ending balances for the respective periods.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-------------|--------------------------------|----------|------------------------------|----------|
| | 2004 | 2005 | 2004 | 2005 |
| | (\$ in millions) | | | |
| Average AUM | \$78,991 | \$84,634 | \$78,784 | \$85,235 |

The following is a summary of changes in AUM for the three month and six month periods ended June 30, 2004 and June 30, 2005.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------------------------|--------------------------------|-----------------|------------------------------|-----------------|
| | 2004 | 2005 | 2004 | 2005 |
| | (\$ in millions) | | | |
| AUM—Beginning of Period | \$80,000 | \$86,257 | \$78,371 | \$86,435 |
| Net Flows | (1,636) | (2,943) | (1,654) | (2,577) |
| Market Appreciation/(Depreciation) | (280) | 357 | 1,589 | 290 |
| Foreign Currency Adjustments | (102) | (659) | (324) | (1,136) |
| AUM—End of Period | \$77,982 | \$83,012 | \$77,982 | \$83,012 |

AUM as of June 30, 2005 was \$83.0 billion, down \$3.4 billion from AUM of \$86.4 billion as of December 31, 2004. During the six month period ended June 30, 2005, AUM decreased due to net outflows of \$2.6 billion and decreases related to changes in foreign currency exchange rates of \$1.1 billion, partially offset by market appreciation of \$0.3 billion. Net outflows were experienced primarily in International and Global Equities.

For the three month period ended June 30, 2005, average AUM was \$84.6 billion, an increase of \$5.6 billion, or 7%, versus \$79.0 billion in the corresponding period in 2004.

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For the six month period ended June 30, 2005, average AUM was \$85.2 billion, an increase of approximately \$6.4 billion, or 8%, versus \$78.8 billion in the corresponding period in 2004.

The following table summarizes the operating results of the Asset Management segment.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|------------------|------------------------------|------------------|
| | 2004 | 2005 | 2004 | 2005 |
| | (\$ in thousands) | | | |
| Management and Other Fees | \$ 94,743 | \$ 105,725 | \$ 191,539 | \$ 207,768 |
| Incentive Fees | 9,118 | 3,112 | 9,148 | 7,933 |
| Net Revenue | 103,861 | 108,837 | 200,687 | 215,701 |
| Direct Compensation and Benefits, and, commencing May 10, 2005, distributions to profit participant members | 32,568 | 44,473 | 62,552 | 78,213 |
| Other Operating Expenses(a) | 35,410 | 39,580 | 70,329 | 75,823 |
| Total Operating Expenses | 67,978 | 84,053 | 132,881 | 154,036 |
| Operating Income | \$ 35,883 | \$ 24,784 | \$ 67,806 | \$ 61,665 |
| Operating Income as a Percentage of Net Revenue | 35% | 23% | 34% | 29% |
| | As of June 30, | | | |
| | 2004 | 2005 | | |
| Headcount(b): | | | | |
| Managing Directors | 33 | 39 | | |
| Limited Managing Directors | 2 | 2 | | |
| Other Employees: | | | | |
| Professional | 265 | 271 | | |
| Other | 323 | 323 | | |
| Total | 623 | 635 | | |

(a) Includes indirect support costs (including compensation and benefits expense and other operating expenses related thereto).

(b) Excludes headcount related to indirect support functions. Such headcount is included in the Corporate headcount.

The geographical distribution of Asset Management net revenue is set forth below in percentage terms:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---------------|--------------------------------|-------------|------------------------------|-------------|
| | 2004 | 2005 | 2004 | 2005 |
| North America | 62% | 55% | 61% | 58% |
| Europe | 31 | 35 | 32 | 33 |
| Rest of World | 7 | 10 | 7 | 9 |
| Total | 100% | 100% | 100% | 100% |

Asset Management Results of Operations

Three Months Ended June 30, 2005 versus June 30, 2004

Asset Management net revenue was \$109 million in the 2005 period, an increase of \$5 million, or 5%, versus net revenue of \$104 million in the corresponding period in 2004. Management and Other fees for the 2005 period were \$106 million, up \$11 million, or 12%, versus the corresponding period in 2004 and was generally consistent with the growth in average AUM. Incentive fees earned in the 2005 period were approximately \$3 million, versus \$9 million recorded in the corresponding period in 2004.

Operating expenses were \$84 million for the 2005 period, an increase of \$16 million, or 24%, versus operating expenses of \$68 million in the corresponding period in 2004. Compensation and benefits expense increased by \$12 million, or 37% versus the corresponding period in 2004, principally due to the Company's inclusion, subsequent to the consummation of the equity public offering, of all payments for services rendered by its managing directors in compensation and benefits expense, including distributions to profit participation members and payments for services rendered by managing directors of LAM (and employee members of LAM) which previously had been accounted for as minority interest expense. Other operating expenses increased by \$4 million, or 12%, versus the corresponding period in 2004 principally due to increased professional fees, travel and entertainment expense and support group charges.

Asset Management operating income was \$25 million in the 2005 period, a decrease of \$11 million, or 31%, versus operating income of \$36 million for the corresponding period in 2004. Operating income as a percentage of segment net revenue was 23% for the 2005 period versus 35% for the corresponding period in 2004, with the decline in 2005 attributable to the increase in recorded compensation expense in the 2005 period, partially offset by higher revenues in that period.

Six Months Ended June 30, 2005 versus June 30, 2004

Asset Management net revenue was \$216 million in the 2005 period, an increase of \$15 million, or 7%, versus net revenue of \$201 million in the corresponding period in 2004. Management and Other fees for the 2005 period were \$208 million, up \$16 million, or 8%, versus the corresponding period in 2004 consistent with the growth in average AUM. Incentive fees earned in the 2005 period were \$8 million, versus \$9 million recorded in the corresponding period in 2004.

Operating expenses were \$154 million for the 2005 period, an increase of \$21 million, or 16%, versus operating expenses of \$133 million in the corresponding period in 2004. Compensation and benefits expense increased by \$16 million, or 25% versus the corresponding period in 2004, principally due to the Company's inclusion, subsequent to the consummation of the equity public offering, of all payments for services rendered by its managing directors in compensation and benefits expense, including distributions to profit participation members and payments for services rendered by managing directors of LAM (and employee members of LAM) which previously had been accounted for as minority interest expense. Other operating expenses increased by \$5 million, or 8%, versus the corresponding period in 2004 principally due to increased professional fees, travel and entertainment and support group charges.

Asset Management operating income was \$62 million in the 2005 period, a decrease of \$6 million, or 9%, versus operating income of \$68 million for the corresponding period in 2004. Operating income as a percentage of segment net revenue was 29% for the 2005 period versus 34% for the corresponding period in 2004, with the decline in 2005 attributable to the increase in recorded compensation expense in the 2005 period, partially offset by higher revenues in that period.

Cash Flows

Historically, the Company's cash flows have been influenced primarily by the timing of receipt of Financial Advisory and Asset Management fees, the timing of distributions to members and payment of bonuses to

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employees. In general, we collect our accounts receivable within 60 days. In restructuring transactions, particularly restructurings involving bankruptcies, receivables sometimes take longer to collect than 60 days due to issues such as court-ordered holdbacks.

Cash and cash equivalents were \$321 million at June 30, 2005, an increase of \$15 million versus cash and cash equivalents of \$306 million at December 31, 2004. During the six month period ended June 30, 2005, cash of \$685 million was provided by operating activities, including \$101 million from net income, \$45 million of noncash charges, principally consisting of depreciation and amortization of \$8 million and minority interest of \$37 million and \$539 million being provided by net changes in other operating assets and operating liabilities. Cash of \$1 million was used in investing activities. Financing activities during this period used \$661 million of cash, primarily for distributions to historical partners, members, separated businesses and minority interest holders partially offset by proceeds from the financing transactions. The Company traditionally makes payments for employee bonuses and distributions to members and minority interest holders primarily in the first four months of the year with respect to the prior year's results.

Liquidity and Capital Resources

Historically, the Company's source of liquidity has been cash provided by operations, with a traditional seasonal pattern of cash flow. While employee salaries are paid throughout the year, annual discretionary bonuses have historically been paid to employees in January relating to the prior year. The Company's managing directors are paid a salary during the year, but a majority of their annual cash distributions with respect to the prior year have historically been paid to them in three monthly installments in February, March and April. In addition, and to a lesser extent, during the year we pay certain tax advances on behalf of our managing directors, and these advances serve to reduce the amounts due to the managing directors in the three installments described above. As a consequence, our level of cash on hand decreases significantly during the first four months of the year and gradually builds up over the remaining eight months of the year. We expect this seasonal pattern of cash flow to continue.

We regularly monitor our liquidity position, including cash levels, credit lines, principal investment commitments, interest and principal payments on debt, capital expenditures and matters relating to liquidity and to compliance with regulatory net capital requirements. We maintain lines of credit in excess of anticipated liquidity requirements. As of June 30, 2005, Lazard Group had \$163 million in unused lines of credit available to it. This amount includes a \$25 million credit line to our affiliate in Paris that subsequently expired on July 18, 2005, but excludes a \$25 million credit line to Lazard Frères & Co. LLC that is currently covered by a commitment letter described below.

Lazard Group's annual cash flow generated from operations historically has been sufficient to enable it to meet its annual obligations. We believe that our cash flows from operating activities, after giving effect to the separation, should be sufficient for us to fund our current obligations for the next 12 months and beyond. In addition, we intend to maintain lines of credit that can be utilized should the need arise. Concurrently with the equity public offering, Lazard Group entered into a five year, \$125 million senior revolving credit facility with a group of lenders. In addition, Lazard Group entered into a commitment letter dated April 14, 2005 which provides that, subject to customary conditions precedent for transactions of this nature, including regulatory approval, a group of lenders will provide a separate \$25 million subordinated credit facility for Lazard Frères & Co. LLC, our U.S. broker dealer subsidiary. The Lazard Frères & Co. LLC facility will be a four-year revolving credit facility, and then will continue as a term loan facility for an additional year. This commitment letter expires, as extended, September 29, 2005. The senior revolving credit facility contains customary affirmative and negative covenants and events of default for facilities of this type, and we expect that the Lazard Frères & Co. LLC facility will as well. The senior revolving credit facility, among other things, limits the ability of the borrower to incur debt, grant liens, pay dividends, enter into mergers or to sell all or substantially all of its assets and contains financial covenants that must be maintained. We expect that the Lazard Frères & Co. LLC facility will contain similar restrictions and covenants for a facility of its type. Upon approval by the NASD, the Lazard

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Frères & Co. LLC facility will qualify as a satisfactory subordination agreement in accordance with the applicable NASD rules and regulations. We may, to the extent required and subject to restrictions contained in our financing arrangements, use other financing sources in addition to any new credit facilities.

As of June 30, 2005, Lazard Group was in compliance with all of its obligations under its various borrowing arrangements.

We actively monitor our regulatory capital base. Our principal subsidiaries are subject to regulatory requirements in their respective jurisdictions to ensure their general financial soundness and liquidity, which require, among other things, that we comply with certain minimum capital requirements, record-keeping, reporting procedures, relationships with customers, experience and training requirements for employees and certain other requirements and procedures. These regulatory requirements may restrict the flow of funds to affiliates. Regulatory approval is generally required for paying dividends in excess of certain established levels. See Note 14 of Notes to Unaudited Condensed Consolidated Financial Statements for further information. These regulations differ in the U.S., the U.K., France, and other countries in which we operate. Our capital structure is designed to provide each of our subsidiaries with capital and liquidity consistent with its business and regulatory requirements. For a discussion of regulations relating to us, see “Business—Regulation” included in the Registration Statements.

Substantially all of the net proceeds received from the equity public offering and the financing transactions were used in connection with the recapitalization, and, to a lesser extent, to capitalize LFCM Holdings and LAZ-MD Holdings. See Notes 1 and 2 of Notes to Unaudited Condensed Consolidated Financial Statements. We expect that the net incremental interest cost related to the financing transactions will be approximately \$56 million per year. We expect to service the resultant incremental debt with operating cash flow and the utilization of credit facilities and, to the extent required, other financing sources.

Net revenue and operating income historically have fluctuated significantly between quarters. This variability arises from the fact that transaction completion fees comprise the majority of our net revenue, with the billing and recognition of such fees being dependent upon the successful completion of client transactions, the occurrence and timing of which is irregular and not subject to Lazard’s control. In addition, incentive fees earned on AUM and compensation related thereto are generally not recorded until the fourth quarter of Lazard Group’s fiscal year, when potential uncertainties regarding the ultimate realizable amounts have been determined.

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Contractual Obligations

The following table sets forth information relating to Lazard Group's contractual obligations as of December 31, 2004:

| | Contractual Obligations Payment Due by Period | | | | |
|--|---|---------------------|-------------------|------------------|----------------------|
| | Total | Less than 1 Year | 1-3 Years | 3-5 Years | More than 5 Years |
| | (\$ in thousands) | | | | |
| Operating Leases | \$ 542,124 | \$ 50,145 | \$ 94,356 | \$ 88,414 | \$ 309,209 |
| Capital Leases | 66,554 | 26,558 | 5,770 | 5,770 | 28,456 |
| Notes Payable and Subordinated Loans (a) | 270,777 | 20,777 | | | 250,000 |
| Mandatorily Redeemable Preferred Stock (a) | 100,000 | | | | 100,000 |
| Merchant Banking Commitments (b) | 14,031 | 2,526 | 11,505 | | |
| Contractual Commitments to Managing Directors, Senior Advisors and Employees (c) | 72,573 | 38,008 | 33,583 | 982 | |
| Total (d) | \$ 1,066,059 | \$ 138,014 | \$ 145,214 | \$ 95,166 | \$ 687,665 |

- (a) In May 2005, the \$50 million in aggregate principal amount of 7.53% Senior Notes due 2011 was prepaid and the Mandatorily Redeemable Preferred Stock were redeemed in connection with the separation and recapitalization transactions.
- (b) Lazard Group may be required to fund these merchant banking commitments at any time through 2006, depending on the timing and level of investments by its merchant banking funds.
- (c) During 2002, 2003 and 2004, following the hiring of new senior management, Lazard Group invested significant amounts in the recruitment and retention of senior professionals in an effort to reinvest in the intellectual capital of Lazard Group's business. The majority of these commitments expired on December 31, 2004. The nature of the commitments to managing directors and employees, which represent most of the future commitments, is related primarily to guaranteed payments for services of managing directors and guaranteed compensation for employees. These payments and compensation were guaranteed to recruit and retain the professional talent needed to promote growth in our business. As a result, while payments for services rendered by Lazard Group's managing directors prior to 2002 generally did not exceed net income allocable to members, in 2002, 2003 and 2004 distributions to Lazard Group's managing directors exceeded our net income allocable to members.
- (d) The table above does not include any potential obligations relating to the LAM equity rights.

The contractual obligations table above does not include the following developments since December 31, 2004: (1) obligations related to Corporate Partners II Limited, a new private equity fund formed on February 25, 2005, with \$1 billion of institutional capital commitments and a \$100 million capital commitment from us, the principal portion of which may require funding at any time through 2010; (2) obligations related to the first closing of a new private equity fund formed in July 2005, with the ability to raise up to a maximum of \$550 million of capital commitments, including a minimum and maximum capital commitment from us of \$10 million to approximately \$27 million, respectively, the principal portion of which will require funding at any time through 2008; (3) any potential payment related to the IXIS cooperation arrangement (the level of this potential payment to IXIS would depend, among other things, on the level of revenue generated by the cooperation activities, and the potential payment is limited to a maximum of approximately €16.5 million (subject to reduction in certain circumstances) which would only occur if the cooperation activities generate no revenue over the course of the three-year initial period of such activities, the cooperation agreement is not renewed and Lazard Ltd's stock price fails to sustain certain price levels); and (4) any possible change in the relationship with Intesa (see Note 3 of Notes to Condensed Consolidated Financial Statements). In addition, the table above does not include the debt obligations incurred in May 2005 concurrent with the financing transactions related to Lazard Group's issuance of \$550 million in principal amount of 7.125% senior notes due 2015 and \$437.5 million in

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principal amount of 6.12% senior notes issued to Lazard Group Finance in connection with the issuance of the equity security units. These debt obligations are described in more detail in Note 2 of Notes to Unaudited Condensed Consolidated Financial Statements.

Critical Accounting Policies and Estimates

Management's discussion and analysis of our consolidated financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in conformity with U.S. GAAP. The preparation of Lazard's consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, Lazard evaluates its estimates, including those related to revenue recognition, compensation liabilities, income taxes, investing activities and goodwill. Lazard bases these estimates on historical experience and various other assumptions that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Lazard believes that the critical accounting policies set forth below comprise the most significant estimates and judgments used in the preparation of its consolidated financial statements.

Revenue Recognition

Lazard generates substantially all of its net revenue from providing financial advisory and asset management services to clients. Lazard recognizes revenue when the following criteria are met:

- there is persuasive evidence of an arrangement with a client,
- the agreed-upon services have been provided,
- fees are fixed or determinable, and
- collection is probable.

Lazard's clients generally enter into agreements with Lazard that vary in duration depending on the nature of the service provided. Lazard typically bills clients for the full amounts due under the applicable agreements on or after the dates on which the specified service has been provided. Generally, payments are due within 60 days of billing. Lazard assesses whether collection is probable based on a number of factors, including past transaction history with the client and an assessment of the client's current creditworthiness. If, in Lazard's judgment, collection of a fee is not probable, Lazard will not recognize revenue until the uncertainty is removed. In rare cases, an allowance for doubtful collection may be established, for example, if a fee is in dispute or litigation has commenced.

Income Taxes

As part of the process of preparing its consolidated financial statements, Lazard is required to estimate its income taxes in each of the jurisdictions in which it operates. This process requires Lazard to estimate its actual current tax liability and to assess temporary differences resulting from differing book versus tax treatment of items, such as deferred revenue, compensation and benefits expense, unrealized gains on long-term investments and depreciation. These temporary differences result in deferred tax assets and liabilities, which are included within Lazard's consolidated statements of financial condition. Lazard must then assess the likelihood that its deferred tax assets will be recovered from future taxable income, and, to the extent it believes that recovery is not likely, Lazard must establish a valuation allowance. Significant management judgment is required in determining Lazard's provision for income taxes, its deferred tax assets and liabilities and any valuation allowance recorded against its net deferred tax assets. In connection with the consolidation of Lazard Group and Lazard Ltd and the redemption of the historical and working member interests, Lazard Ltd recorded deferred tax assets of \$32,000 and \$239,000, respectively, with such amounts fully offset by a valuation allowance due to the uncertainty of realizing the benefits of the book versus tax basis differences. Lazard's determination of the need for a valuation

allowance is based on its estimates of future taxable income by jurisdiction, and the period over which its corresponding deferred tax assets will be recoverable. If actual results differ from these estimates or Lazard adjusts these estimates in future periods, Lazard may need to adjust its valuation allowance, which could materially impact Lazard's consolidated financial position and results of operations.

In addition, in order to determine the quarterly tax rate, Lazard is required to estimate full year pre-tax income and the related annual income tax expense in each jurisdiction. Tax exposures can involve complex issues and may require an extended period of time to resolve. Changes in the geographic mix or estimated level of annual pre-tax income can affect Lazard's overall effective tax rate. Significant management judgment is required in determining Lazard's provision for income taxes, its deferred tax assets and liabilities and any valuation allowance recorded against its net deferred tax assets. Furthermore, Lazard's interpretation of complex tax laws may impact its measurement of current and deferred income taxes.

Valuation of Investments

"Marketable investments" and "long-term investments" consist principally of investments in exchange traded funds, merchant banking and alternative investment funds, and other privately managed investments. Gains and losses on marketable investments and long-term investments, which arise from changes in the fair value of the investments, are not predictable and can cause periodic fluctuations in net income allocable to members.

In determining fair value, Lazard separates its investments into two categories. The first category consists of those investments that are publicly-traded, which, as of June 30, 2005, were approximately 18% of Lazard's marketable investments and long-term investments. For these investments, we determine value by quoted market prices. The second category consists of those that are not publicly-traded. For these investments, Lazard determines value based upon its best estimate of fair value. As of June 30, 2005, this second category of investments comprises the remaining 82% of Lazard's marketable investments and long-term investments.

The fair value of those investments that are not publicly traded is based upon an analysis of the investee's financial results, condition, cash flows and prospects. Adjustments to the carrying value of such investments are made if there are third-party transactions evidencing a change in value. Adjustments also are made, in the absence of third-party transactions, if Lazard determines that the expected realizable value of the investment differs from its carrying value. In reaching that determination, Lazard considers many factors, including, but not limited to, the operating cash flows and financial performance of the investee, expected exit timing and strategy, and any specific rights or terms associated with the investment, such as conversion features and liquidation preferences. Partnership interests, including general partnership and limited partnership interests in real estate funds, are recorded at fair value based on changes in the fair value of the partnership's underlying net assets.

Because of the inherent uncertainty in the valuation of investments that are not readily marketable, estimated values may differ significantly from the values that would have been reported had a ready market for such investments existed. Lazard seeks to maintain the necessary resources, with the appropriate experience and training, to ensure that control and independent price verification functions are adequately performed.

Goodwill

In accordance with Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*, goodwill is tested for impairment annually or more frequently if circumstances indicate impairment may have occurred. In this process, Lazard makes estimates and assumptions in order to determine the fair value of its assets and liabilities and to project future earnings using valuation techniques, including a discounted cash flow model. Lazard uses its best judgment and information available to it at the time to perform this review. Because Lazard's assumptions and estimates are used in projecting future earnings as part of the valuation, actual results could differ.

Consolidation of VIEs

The consolidated financial statements include the accounts of Lazard Group and all other entities in which we are the primary beneficiary or control. Lazard determines whether it has a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity or a variable interest entity (“VIE”) under U.S. GAAP.

- **Voting Interest Entities.** Voting interest entities are entities in which (i) the total equity investment at risk is sufficient to enable the entity to finance itself independently and (ii) the equity holders have the obligation to absorb losses, the right to receive residual returns and the right to make decisions about the entity’s activities. Voting interest entities are consolidated in accordance with Accounting Research Bulletin (“ARB”) No. 51, “Consolidated Financial Statements,” as amended by SFAS No. 94, “Consolidated Financial Statements.” ARB No. 51 states that the usual condition for a controlling financial interest in an entity is ownership of a majority voting interest. SFAS No. 94 amends ARB No. 51 to require consolidation of all majority-owned subsidiaries unless control is temporary or does not rest with the majority owner. SFAS No. 94 also requires consolidation of a majority-owned subsidiary even if it has non-homogeneous operations, a large minority interest, or a foreign location. Accordingly, Lazard consolidates voting interest entities in which it has the majority of the voting interest in accordance with ARB No. 51 and SFAS No. 94.
- **Variable Interest Entities.** VIEs are entities that lack one or more of the characteristics of a voting interest entity. A controlling financial interest in a VIE is present when an enterprise has a variable interest, or a combination of variable interests, that will absorb a majority of the VIE’s expected losses, receive a majority of the VIE’s expected residual returns, or both.

The enterprise with a controlling financial interest, known as the primary beneficiary, consolidates the VIE.

Lazard determines whether it is the primary beneficiary of a VIE by first performing a qualitative analysis of the VIE that includes, among other factors, its capital structure, contractual terms, and related party relationships. Where qualitative analysis is not conclusive, Lazard performs a quantitative analysis. For purposes of allocating a VIE’s expected losses and expected residual returns to the VIE’s variable interest holders, Lazard calculates its share of the VIE’s expected losses and expected residual returns using a cash flows model that allocates those expected losses and residual returns to it, based on contractual arrangements and/or Lazard’s position in the capital structure of the VIE under various scenarios. Lazard would reconsider its assessment of whether it is the primary beneficiary if there are changes to any of the variables used in determining the primary beneficiary. Those variables may include changes to financial arrangements, contractual terms, capital structure and related party relationships.

In accordance with FASB Interpretation No. 46R the assets, liabilities and results of operations of the VIE are included in the consolidated financial statements of Lazard if it is determined that we are the primary beneficiary. Any third party interest in these consolidated entities is reflected as minority interest in our consolidated financial statements.

Risk Management

Risk management is an important part of our business, but historically was focused primarily on the activities of the Capital Markets and Other segment, which was transferred to LCFM Holdings on May 10, 2005. The discussion below relates to risk management for Lazard’s continuing operations, namely its Financial Advisory and Asset Management segments and Corporate.

Lazard believes that, due to the nature of the businesses and the manner in which it conducts our operations, the Financial Advisory and Asset Management segments are not subject to material market risks such as equity price risk, but are subject to foreign currency exchange rate risks which are summarized below.

Foreign Currency Exchange Rate Risk

Foreign currency exchange rate risk arises from the possibility that our revenue and expenses may be affected by movements in the rate of exchange between non-U.S. dollar denominated balances (primarily euros and British pounds) and the U.S. dollar, the currency in which our financial statements are presented. In addition, Asset Management revenues are based primarily on the value of AUM. Accordingly, market appreciation/depreciation, including fluctuation in foreign currency exchange rates, directly impact Asset Management net revenue and net income.

For the six month period ended June 30, 2005, approximately 62% of Lazard's consolidated operating income was generated in non-U.S. dollar currencies.

Lazard generally does not hedge non-dollar foreign exchange exposure, as described above, arising in its operations outside the U.S. These foreign operations manage their individual foreign currency exposures with reference to their own base currency. However, Lazard does track and control the foreign currency exchange rate risks arising in each principal operation and has established limits for such exposures. With respect to LFB's operations, LFB may take open foreign exchange positions with a view to profit within internally defined limits, but LFB does not utilize foreign exchange options in this context.

Lazard's Corporate activities are exposed to risks arising from transactions in trading and non-trading derivatives and to interest rate risk arising from short-term assets and third party loans.

Trading and Non-Trading Derivatives

We enter into forward foreign exchange contracts, interest rate swaps and other contracts for trading purposes, and non-trading derivative contracts, including forward foreign exchange contracts, interest rate swaps, cross-currency interest rate swaps and other derivative contracts to hedge exposures to interest rate and currency fluctuations. These trading and non-trading contracts are recorded at their fair values on our statements of financial condition and the related gains and losses on trading contracts are included in "trading gains and losses—net" on our consolidated statements of income. Lazard's hedging strategy is an integral part of its trading strategy and therefore the related gains and losses on Lazard's hedging activities also are recorded in "trading gains and losses-net" on the consolidated statements of income.

The table below presents the fair values of Lazard's trading and non-trading derivatives as of:

| | December 31, 2004 | June 30, 2005 |
|----------------------------------|----------------------|------------------|
| (\$ in thousands) | | |
| Assets: | | |
| Trading Derivatives: | | |
| Interest rate swap contracts | \$ 377 | \$ 268 |
| Exchange rate contracts | 289 | — |
| Total | \$ 666 | \$ 268 |
| Liabilities: | | |
| Trading Derivatives: | | |
| Interest rate swap contracts | \$ 1,124 | \$ 865 |
| Exchange rate contracts | 291 | — |
| Total trading derivatives | 1,415 | 865 |
| Non-Trading Derivatives: | | |
| Interest rate swap contracts | 3,204 | 4,922 |
| Total | \$ 4,619 | \$5,787 |

Interest Rate and Foreign Currency Risk—Trading, Non-Trading and Securities Owned

The risk management strategies that we employ use various stress tests to measure the risks of trading, non-trading and securities owned activities. Based on balances of securities owned, Lazard's interest rate risk as measured by a 0.25% +/- movement in interest rates totaled \$175 thousand as of December 31, 2004 and was approximately \$50 thousand as of June 30, 2005. Foreign currency risk, on those same balances, measured by a 2% +/- movement against the U.S. dollar totaled \$23 thousand as of December 31, 2004 and \$29 thousand as of June 30, 2005.

Interest Rate Risk—Short Term Investments and Corporate Indebtedness

A significant portion of Lazard's liabilities have fixed interest rates or maximum interest rates, while its cash and short-term investments generally have floating interest rates. Lazard Group estimates that operating income relating to cash and short-term investments and corporate indebtedness would change by approximately \$2 million, on an annual basis, in the event interest rates were to increase or decrease by 1%.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Risk Management

Quantitative and qualitative disclosures about market risk are included under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations—Risk Management." Because the Capital Markets and Other segment was separated from the operations of the Company in connection with the separation on May 10, 2005, the market risks specific to the Capital Markets and Other segment no longer apply to the Company.

Item 4. Controls and Procedures

Our management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Exchange Act as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this quarterly report, our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) are effective, in all material respects, to ensure that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

In addition, no change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) occurred during our most recent fiscal quarter that has materially affected, or is likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Our businesses, as well as the financial services industry generally, are subject to extensive regulation throughout the world. Lazard is involved in a number of judicial, regulatory and arbitration proceedings and inquiries concerning matters arising in connection with the conduct of our businesses. Lazard believes, based on currently available information, that the results of such matters, in the aggregate, will not have a material adverse effect on its financial condition but might be material to its operating results for any particular period, depending, in part, upon the operating results for such period.

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Lazard has received a request for information from the NASD as part of what it understands to be an industry investigation relating to gifts and gratuities, which is focused primarily on Lazard's former Capital Markets business, which business was transferred to LFCM Holdings as a part of the separation. In addition, Lazard has received requests for information from the SEC and the U.S. Attorney's Office for the District of Massachusetts seeking information concerning gifts and entertainment involving an unaffiliated mutual fund company, which are also focused on that same business. Lazard believes that other broker-dealers have also received requests for information. These investigations are continuing and we cannot predict their potential outcomes, which outcomes, if any, could include regulatory consequences. Lazard intends to continue to fully cooperate in these inquiries. In the course of an internal review of these matters, prior to the separation, there were personnel changes in Lazard's former Capital Markets business, including resignations by individuals who were formerly associated with such separated businesses.

Lazard Ltd and Goldman Sachs & Co., the lead underwriter of Lazard Ltd's equity public offering of its Class A Common Stock, as well as several members of Lazard Ltd's management and board of directors, have been named as defendants in several putative class action lawsuits and a putative stockholder derivative lawsuit filed in the U.S. District Court for the Southern District of New York, and in a putative class action lawsuit and a putative stockholder derivative lawsuit filed in the Supreme Court of the State of New York. The defendants have moved to remove the putative class action lawsuit filed in the Supreme Court of the State of New York to the U.S. District Court for the Eastern District of New York. The putative class action lawsuits purport to have been filed on behalf of persons who purchased securities of Lazard Ltd in connection with the equity public offering or in the open market. The putative class actions allege various violations of the federal securities laws and seek, inter alia, compensatory damages, rescission or rescissory damages and other unspecified equitable, injunctive or other relief. The putative derivative actions purport to be brought on behalf of Lazard Ltd against its directors and Goldman Sachs & Co. and allege, among other things, that the directors breached their fiduciary duties to Lazard Ltd in connection with matters related to the equity public offering and seek compensatory damages, punitive damages and other unspecified equitable or other relief. We believe that the suits are without merit and intend to defend them vigorously.

For a description of recent developments involving Lazard Group's relationship with Intesa, see Note 3 of Notes to Unaudited Condensed Consolidated Financial Statements.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On May 10, 2005, in connection with the recapitalization, we issued 1,316,838 shares of Class A Common Stock to our chief executive officer, in exchange for his historical partner interests in Lazard Group. He exchanged these historical partner interests for shares of Class A Common Stock in lieu of a cash redemption payment in the aggregate amount of \$32.9 million that he would otherwise have been entitled to receive in the redemption for these interests. In this exchange, our chief executive officer received shares of Class A Common Stock equal in value (valued at the price per share of \$25 in the equity public offering completed on that same day) to the aggregate cash redemption payment that he would have received in cash in the redemption. The exchange was effected by our chief executive officer contributing his historical partner interests to a newly formed corporation, and then exchanging the shares of that corporation with us for shares of Class A Common Stock. In our opinion, this transaction was exempt from registration under Section 4(2) of the Securities Act.

On May 10, 2005, we issued 34,183,162 shares of our Class A Common Stock, par value \$.01 per share ("Class A Common Stock"), in a registered public offering pursuant to the Registration Statement and pursuant to an additional registration statement (the "462(b) Registration Statement") filed pursuant to Rule 462(b) of the Securities Act of 1933, as amended (the "Securities Act"). The offering has terminated, and all securities registered pursuant to the Registration Statement and the 462(b) Registration Statement have been sold. The managing underwriter for the offering was Goldman, Sachs & Co. An aggregate of 35,034,265 shares of Class A Common Stock were registered pursuant to the Registration Statement at an aggregate estimated offering price of

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\$945,925,155 (based upon the estimated maximum price of \$27.00 per share that was estimated by Lazard Ltd in accordance with Rule 457(a) of the Securities Act, prior to the pricing of the equity public offering). Another 4,276,371 shares of Class A Common Stock were registered pursuant to the 462(b) Registration Statement at an aggregate offering price of \$106,909,275. A total of 34,183,162 shares of Class A Common Stock were sold at an aggregate actual offering price of \$854,579,050 (based upon the price of \$25.00 per share at which the shares actually sold). An aggregate of 5,127,474 shares of Class A Common Stock were registered and were available to cover over-allotments, but such shares were not issued. The amount of expenses incurred by us in connection with the issuance and distribution of the Class A Common Stock (including underwriting discounts and commission, expenses paid to the underwriters and certain other expenses) was approximately \$66 million. The net offering proceeds to us from the equity public offering after subtracting these expenses was approximately \$789 million.

On May 10, 2005, we issued 11,500,000 equity security units (“ESUs”), in a registered public offering pursuant to a Registration Statement on Form S-1, which was declared effective by the SEC on May 4, 2005 (Commission file number 333-123463). The offering has terminated, and all securities registered pursuant to this Registration Statement have been sold. The managing underwriter for the offering was Goldman, Sachs & Co. An aggregate of 11,500,000 units of ESUs were registered pursuant to the Registration Statement at an aggregate estimated offering price of \$287,500,000 (based upon the estimated maximum price of \$25.00 per unit that was estimated by us in accordance with Rule 457(a) of the Securities Act prior to the pricing of the public offering). A total of 11,500,000 units of ESUs were sold at an aggregate actual offering price of \$287,500,000 (based upon the price of \$25.00 per share at which the securities actually sold). The amount of expenses incurred by us in connection with the issuance and distribution of the ESUs (including underwriting discounts and commission, expenses paid to the underwriters and certain other expenses) was approximately \$11 million. The net offering proceeds to us from the ESU offering after subtracting these expenses was approximately \$276.5 million.

On May 10, 2005, pursuant to an investment agreement, we issued to IXIS—Corporate & Investment Bank (“IXIS”), which is a subsidiary of Caisse Nationale des Caisses d’Epargne an aggregate of \$200,000,000 of our securities, \$150,000,000 of which were ESUs and \$50,000,000 of which were shares of our Class A Common Stock. The ESUs and the Class A Common Stock were issued to IXIS in a private placement under Section 4(2) of the Securities Act and Regulation S promulgated thereunder. IXIS purchased 6,000,000 ESUs at \$25.00 per unit, and purchased 2,000,000 shares of our Class A Common Stock at \$25.00 per share. With respect to the ESUs, IXIS received a payment from us equal in percentage terms to those paid to the underwriters for the public offering of the ESUs. The aggregate payment that IXIS received in respect of the sale of the ESUs was approximately \$4,875,000. The ESUs have the same features of the ESUs sold to the public in the registered public offering. For additional description of the terms and conditions of the investment agreement and the securities purchased by IXIS, see “Description of Capital Stock—IXIS Investment in Our Common Stock” and “Description of Indebtedness—IXIS Investment in Exchangeable Debt Securities” in the Registration Statement, which description is incorporated herein by reference.

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The following table illustrates our sources and uses of proceeds relating to the equity public offering of the Class A Common Stock, the offering of the ESUs and the other financing transactions described above:

| Sources of Proceeds | (\$ in thousands) | | Uses of Proceeds |
|--|--------------------|---|--------------------|
| Common stock issued pursuant to the equity public offering | \$ 854,579 | Redemption of historical interests (b) | \$1,617,032 |
| Common stock issued pursuant to the IXIS investment agreement | 50,000 | Repay 7.53% Senior Notes due 2011 (c) | 57,650 |
| Cashless exchange of historical interests for Class A Common Stock (a) | 32,921 | Capitalization of LAZ-MD Holdings and LFCM Holdings | 150,000 |
| Equity security units issued pursuant to the ESU offering | 287,500 | Estimated transaction fees and expenses | 87,000 |
| Equity security units issued in the IXIS ESU placement | 150,000 | Retained cash | 52,657 |
| Lazard Group senior notes, net of original issue discount of \$435 | 549,565 | | |
| Exchange of long-term investments as a portion of redemption consideration | 39,774 | | |
| Total | \$1,964,339 | Total | \$1,964,339 |

- (a) For a description of this exchange, see “The Separation and Recapitalization Transactions and the Lazard Organizational Structure—The Separation and Recapitalization Transactions—The Redemption of Historical Partners’ Interests” in the Registration Statement which description is incorporated herein by reference.
- (b) Includes exchange of certain long-term investments as a portion of redemption consideration and the cashless exchange of the historical partner interests of our Chief Executive Officer for Class A Common Stock.
- (c) Includes “make-whole” amount of \$7.65 million.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5. Other Information

None.

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Item 6. Exhibits

- 2.1 Master Separation Agreement, dated as of May 10, 2005, by and among the Registrant, Lazard Group LLC, LAZ-MD Holdings LLC and LFCM Holdings LLC (incorporated by reference to Exhibit 2.1 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 2.2 Class B-1 and Class C Members Transaction Agreement (incorporated by reference to Exhibit 2.2 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1 filed on December 17, 2004).
- 3.1 Certificate of Incorporation and Memorandum of Association of the Registrant (incorporated by reference to Exhibit 3.1 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on March 21, 2005).
- 3.2 Certificate of Incorporation in Change of Name of the Registrant (incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on March 21, 2005).
- 3.3 Amended and Restated Bye-laws of Lazard Ltd (incorporated by reference to Exhibit 3.3 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 4.1 Form of Specimen Certificate for Class A common stock (incorporated by reference to Exhibit 4.1 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on April 11, 2005).
- 4.2 Indenture, dated as of May 10, 2005, by and between Lazard Group Finance LLC and The Bank of New York, as Trustee (incorporated by reference to Exhibit 4.2 to Lazard Ltd's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 4.3 First Supplemental Indenture, dated as of May 10, 2005, by and between Lazard Group Finance LLC and The Bank of New York, as Trustee (incorporated by reference to Exhibit 4.3 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 4.4 Second Supplemental Indenture, dated as of May 10, 2005, by and between the Lazard Group Finance LLC and The Bank of New York, as Trustee (incorporated by reference to Exhibit 10.36 to Lazard Group LLC's Registration Statement (File No. 333-126751) on Form S-4 filed on July 21, 2005).
- 4.5 Purchase Contract Agreement, dated as of May 10, 2005, by and between the Registrant and The Bank of New York, as Purchase Contract Agent (incorporated by reference to Exhibit 4.4 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 4.6 Pledge Agreement, dated as of May 10, 2005, by and among the Registrant, The Bank of New York, as Collateral Agent, Custodial Agent and Securities Intermediary and The Bank of New York, as Purchase Contract Agent (incorporated by reference to Exhibit 4.5 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 4.7 Pledge Agreement, dated as of May 10, 2005, by and among Lazard Group Finance LLC, The Bank of New York, as Collateral Agent, Custodial Agent and Securities Intermediary and The Bank of New York, as Trustee (incorporated by reference to Exhibit 4.6 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 4.8 Form of Normal Equity Security Units Certificate (included in Exhibit 4.4).
- 4.9 Form of Stripped Equity Security Units Certificate (included in Exhibit 4.4).
- 4.10 Form of Senior Note (included in Exhibit 4.3).

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- 10.1 Stockholders' Agreement, dated as of May 10, 2005, by and among LAZ-MD Holdings LLC, the Registrant and certain members of LAZ-MD Holdings LLC (incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.2 Operating Agreement of Lazard Group LLC, dated as of May 10, 2005 (incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.3 Tax Receivable Agreement, dated as of May 10, 2005, by and among Ltd Sub A, Ltd Sub B and LFCM Holdings LLC (incorporated by reference to Exhibit 10.3 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.4 Employee Benefits Agreement, dated as of May 10, 2005, by and among the Registrant, Lazard Group LLC, LAZ-MD Holdings LLC and LFCM Holdings LLC (incorporated by reference to Exhibit 10.4 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.5 Insurance Matters Agreement, dated as of May 10, 2005, by and between Lazard Group LLC and LFCM Holdings LLC (incorporated by reference to Exhibit 10.5 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.6 License Agreement, dated as of May 10, 2005, by and among Lazard Strategic Coordination Company, LLC, Lazard Frères & Co. LLC, Lazard Frères S.A.S., Lazard & Co. Holdings Limited and LFCM Holdings LLC (incorporated by reference to Exhibit 10.6 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.7 Administrative Services Agreement, dated as of May 10, 2005, by and among LAZ-MD Holdings LLC, LFCM Holdings LLC and Lazard Group LLC (incorporated by reference to Exhibit 10.7 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.8 Business Alliance Agreement, dated as of May 10, 2005, by and between Lazard Group LLC and LFCM Holdings LLC (incorporated by reference to Exhibit 10.8 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.9 First Amended and Restated Limited Liability Company Agreement of Lazard Asset Management LLC, dated as of January 10, 2003 (incorporated by reference to Exhibit 10.10 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.10 Master Transaction and Relationship Agreement, dated as of March 26, 2003, by and among Banca Intesa S.p.A., Lazard LLC and Lazard & Co. S.r.l. (incorporated by reference to Exhibit 10.11 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.11 Note Purchase Agreement, dated as of March 26, 2003, by and among Lazard Funding LLC, Lazard LLC and Banca Intesa S.p.A. (incorporated by reference to Exhibit 10.12 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.12 \$150 Million Subordinated Convertible Promissory Note due 2018, issued by Lazard Funding LLC to Banca Intesa S.p.A. (incorporated by reference to Exhibit 10.13 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.13 \$50 Million Subordinated Non-Transferable Promissory Note due 2078, issued by Lazard & Co. S.r.l. to Banca Intesa S.p.A. (incorporated by reference to Exhibit 10.14 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).

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- 10.14 Guaranty of Lazard LLC to Banca Intesa S.p.A., dated as of March 26, 2003 (incorporated by reference to Exhibit 10.15 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.15 Amended and Restated Operating Agreement of Lazard Strategic Coordination Company LLC, dated as of January 1, 2002 (incorporated by reference to Exhibit 10.16 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.16 Note Purchase Agreement, dated as of May 11, 2001, by and between Lazard Funding Limited LLC, Lazard LLC, and the purchasers thereto (incorporated by reference to Exhibit 10.17 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.17 Amendment No. 1, dated as of August 27, 2003, to the Note Purchase Agreement, dated as of May 11, 2001, by and between Lazard Funding Limited LLC, Lazard LLC and the purchasers thereto (incorporated by reference to Exhibit 10.18 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.18 Lease, dated as of January 27, 1994, by and between Rockefeller Center Properties and Lazard Frères & Co. LLC (incorporated by reference to Exhibit 10.19 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.19 Lease with an Option to Purchase, dated as of July 11, 1990, by and between Sicomibail and Finabail and SCI du 121 Boulevard Hausmann (English translation) (incorporated by reference to Exhibit 10.20 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.20 Occupational Lease, dated as of August 9, 2002, Burford (Stratton) Nominee 1 Limited, Burford (Stratton) Nominee 2 Limited, Burford (Stratton) Limited, Lazard & Co., Limited and Lazard LLC (incorporated by reference to Exhibit 10.21 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on February 11, 2005).
- 10.21 2005 Equity Incentive Plan (incorporated by reference to Exhibit 10.21 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on May 2, 2005).
- 10.22 2005 Bonus Plan (incorporated by reference to Exhibit 10.23 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on March 21, 2005).
- 10.23 Agreement Relating to Retention and Noncompetition and Other Covenants, dated as of May 4, 2005, by and among Lazard Ltd, Lazard Group LLC and Bruce Wasserstein (incorporated by reference to Exhibit 10.23 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.24 Agreement Relating to Reorganization of Lazard, dated as of May 10, 2005, by and among Lazard LLC and Bruce Wasserstein (incorporated by reference to Exhibit 10.24 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.25 Agreement Relating to Retention and Noncompetition and Other Covenants, dated as of May 4, 2005, by and among the Registrant, Lazard Group LLC and Steven J. Golub (incorporated by reference to Exhibit 10.25 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.26 Form of Agreement Relating to Retention and Noncompetition and Other Covenants, dated as of May 4, 2005, applicable to, and related Schedule I for, each of Michael J. Castellano, Scott D. Hoffman and Charles G. Ward III (incorporated by reference to Exhibit 10.26 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).

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- 10.27 Agreements Relating to Retention and Noncompetition and Other Covenants (incorporated by reference to Exhibit 10.27 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on April 11, 2005).
- 10.28 Amended and Restated Letter Agreement, effective as of January 1, 2004, between Vernon E. Jordan, Jr. and Lazard Frères & Co. LLC (incorporated by reference to Exhibit 10.28 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.29 Letter Agreement, dated as of March 15, 2005, from IXIS Corporate and Investment Bank to Lazard LLC and Lazard Ltd (incorporated by reference to Exhibit 10.27 to the Registrant's Registration Statement (File No. 333-121407) on Form S-1/A filed on March 21, 2005).
- 10.30 Registration Rights Agreement, dated as of May 10, 2005 by and among Lazard Group Finance LLC, the Registrant, Lazard LLC and IXIS Corporate and Investment Bank (incorporated by reference to Exhibit 10.30 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.31 Letter Agreement, dated as of May 10, 2005, with Bruce Wasserstein family trusts (incorporated by reference to Exhibit 10.31 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.32 Senior Revolving Credit Agreement, dated as of May 10, 2005, among Lazard Group LLC, the Banks from time to time parties thereto, Citibank, N.A., The Bank of New York, New York Branch, JP Morgan Chase Bank, N.A. and JP Morgan Chase Bank, N.A., as Administrative Agent (incorporated by reference to Exhibit 10.32 to the Registrant's Quarterly Report (File No. 001-32492) on Form 10-Q filed on June 16, 2005).
- 10.33 Description of Non-Executive Director Compensation.
 - 31.1 Rule 13a-14(a) Certification of Bruce Wasserstein.
 - 31.2 Rule 13a-14(a) Certification of Michael J. Castellano.
 - 32.1 Section 1350 Certification for Bruce Wasserstein.
 - 32.2 Section 1350 Certification for Michael J. Castellano.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 12, 2005

LAZARD LTD

By: /s/ Bruce Wasserstein

Name: Bruce Wasserstein

Title: Chairman and Chief Executive Officer

By: /s/ Michael J. Castellano

Name: Michael J. Castellano

Title: Chief Financial Officer

Description of Non-Executive Director Compensation

On August 9, 2005, the Board of Directors of Lazard Ltd approved an arrangement for the compensation of Non-Executive Directors that will provide them with an annual cash retainer of US \$50,000 and an annual award of deferred stock units ("DSUs") with a grant value of US \$50,000. The Chair of the Audit Committee shall be paid an additional annual retainer of US \$30,000 and the Chairs of each of the Nominating & Governance Committee and the Compensation Committee shall be paid an additional annual retainer US \$20,000, in each case to be paid 50% in cash and 50% in DSUs. Each of the other members of the Audit Committee shall be paid an additional annual retainer of US \$20,000 and each of the other members of the Nominating & Governance Committee and the Compensation Committee shall be paid an additional annual retainer of US \$15,000, in each case to be paid 50% in cash and 50% in DSUs. All DSUs awarded under this arrangement will be (i) issued under the Lazard Ltd 2005 Equity Incentive Plan or any successor plan thereto, and (ii) converted to Lazard Class A common stock, par value \$0.01 per share, and distributed to the Director in accordance with the vesting schedule determined by the Nominating & Governance Committee.

I, Bruce Wasserstein, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 30, 2005 of Lazard Ltd (the "Registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) [Reserved]

(c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 12, 2005

/s/ Bruce Wasserstein

Bruce Wasserstein

Chairman and Chief Executive Officer

I, Michael J. Castellano, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 30, 2005 of Lazard Ltd (the "Registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) [Reserved]

(c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 12, 2005

/s/ Michael J. Castellano

Michael J. Castellano

Chief Financial Officer

August 12, 2005
Securities and Exchange Commission
450 Fifth Street, N.W.
Washington, DC 20549

Pursuant to 18 U.S.C. § 1350, the undersigned officer of Lazard Ltd (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ Bruce Wasserstein

Bruce Wasserstein
Chairman and Chief Executive Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.

August 12, 2005
Securities and Exchange Commission
450 Fifth Street, N.W.
Washington, DC 20549

Pursuant to 18 U.S.C. § 1350, the undersigned officer of Lazard Ltd (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ Michael J. Castellano

Michael J. Castellano
Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.