

## MONTHLY ASSETS UNDER MANAGEMENT

(\$ in millions)												
2019	Jan-2019	Feb-2019	Mar-2019	Apr-2019	May-2019	June-2019	July-2019	Aug-2019	Sept-2019	Oct-2019	Nov-2019	Dec-2019
<b>Total AUM</b>												
Opening Balance	\$214,734	\$229,977	\$234,401	\$234,979	\$239,643	\$228,665	\$237,466	\$234,843	\$228,813	\$230,874	\$235,846	\$236,744
Net Flows	742	165	(869)	(1,286)	(1,417)	(2,543)	(2,021)	(432)	(1,932)	(533)	(1,544)	2,596
Market Apprec/(Deprec)	12,652	5,499	2,937	6,564	(8,697)	9,035	1,524	(3,844)	4,515	2,902	3,834	6,058
FX Movement	1,849	(1,240)	(1,490)	(614)	(864)	2,309	(2,126)	(1,754)	(522)	2,603	(1,392)	2,841
<b>Ending Balance</b>	<b>\$229,977</b>	<b>\$234,401</b>	<b>\$234,979</b>	<b>\$239,643</b>	<b>\$228,665</b>	<b>\$237,466</b>	<b>\$234,843</b>	<b>\$228,813</b>	<b>\$230,874</b>	<b>\$235,846</b>	<b>\$236,744</b>	<b>\$248,239</b>
Equity	\$190,365	\$194,788	\$195,095	\$199,268	\$188,130	\$195,858	\$192,804	\$187,221	\$188,455	\$193,611	\$194,932	\$205,541
Fixed Income	34,749	34,696	35,008	35,163	35,302	36,589	37,171	36,844	37,722	37,564	37,336	38,263
Other	4,863	4,917	4,876	5,212	5,233	5,019	4,868	4,748	4,697	4,671	4,476	4,435
<b>Ending Balance</b>	<b>\$229,977</b>	<b>\$234,401</b>	<b>\$234,979</b>	<b>\$239,643</b>	<b>\$228,665</b>	<b>\$237,466</b>	<b>\$234,843</b>	<b>\$228,813</b>	<b>\$230,874</b>	<b>\$235,846</b>	<b>\$236,744</b>	<b>\$248,239</b>
2020	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	June-2020	July-2020	Aug-2020	Sept-2020	Oct-2020	Nov-2020	Dec-2020
<b>Total AUM</b>												
Opening Balance	\$248,239	\$243,581	\$226,828	\$193,048	\$204,576	\$210,856	\$214,704	\$222,511	\$232,279	\$227,752	\$224,181	\$247,649
Net Flows	(1,471)	(868)	(2,574)	(2,604)	(2,209)	(1,155)	(1,399)	540	658	324	(1,024)	414
Market Apprec/(Deprec)	(1,084)	(14,001)	(28,602)	13,514	7,514	4,151	4,535	8,160	(3,171)	(3,880)	21,552	7,710
FX Movement	(2,103)	(1,884)	(2,604)	618	975	852	4,671	1,068	(2,014)	(15)	2,940	2,869
<b>Ending Balance</b>	<b>\$243,581</b>	<b>\$226,828</b>	<b>\$193,048</b>	<b>\$204,576</b>	<b>\$210,856</b>	<b>\$214,704</b>	<b>\$222,511</b>	<b>\$232,279</b>	<b>\$227,752</b>	<b>\$224,181</b>	<b>\$247,649</b>	<b>\$258,642</b>
Equity	\$200,411	\$184,038	\$154,641	\$165,492	\$170,642	\$173,515	\$178,639	\$187,301	\$183,755	\$179,583	\$201,083	\$209,732
Fixed Income	38,692	38,421	34,321	34,954	36,032	36,884	39,374	40,402	39,497	39,962	41,626	43,784
Other	4,478	4,369	4,086	4,130	4,182	4,305	4,498	4,576	4,500	4,636	4,940	5,126
<b>Ending Balance</b>	<b>\$243,581</b>	<b>\$226,828</b>	<b>\$193,048</b>	<b>\$204,576</b>	<b>\$210,856</b>	<b>\$214,704</b>	<b>\$222,511</b>	<b>\$232,279</b>	<b>\$227,752</b>	<b>\$224,181</b>	<b>\$247,649</b>	<b>\$258,642</b>
2021	Jan-2021	Feb-2021	Mar-2021	Apr-2021	May-2021	June-2021	July-2021	Aug-2021	Sept-2021	Oct-2021	Nov-2021	Dec-2021
<b>Total AUM</b>												
Opening Balance	\$258,642	\$255,182	\$260,681	\$264,852	\$274,356	\$278,552	\$277,378	\$278,352	\$282,815	\$272,572	\$279,675	\$267,399
Net Flows	(1,093)	195	(781)	(80)	(1,088)	340	(1,057)	(17)	(1,257)	(585)	(3,111)	(3,039)
Market Apprec/(Deprec)	(1,249)	5,573	8,156	6,861	3,373	1,908	2,197	4,982	(6,341)	7,221	(5,785)	8,488
FX Movement	(1,118)	(269)	(3,204)	2,723	1,911	(3,422)	(166)	(502)	(2,645)	467	(3,380)	891
<b>Ending Balance</b>	<b>\$255,182</b>	<b>\$260,681</b>	<b>\$264,852</b>	<b>\$274,356</b>	<b>\$278,552</b>	<b>\$277,378</b>	<b>\$278,352</b>	<b>\$282,815</b>	<b>\$272,572</b>	<b>\$279,675</b>	<b>\$267,399</b>	<b>\$273,739</b>
Equity	\$206,246	\$209,807	\$215,459	\$222,715	\$226,025	\$224,559	\$224,992	\$228,838	\$219,268	\$225,865	\$214,605	\$221,006
Fixed Income	43,872	45,572	44,249	46,301	47,057	47,150	47,661	48,217	47,187	47,703	46,481	46,286
Other	5,064	5,302	5,144	5,340	5,470	5,669	5,699	5,760	6,117	6,107	6,313	6,447
<b>Ending Balance</b>	<b>\$255,182</b>	<b>\$260,681</b>	<b>\$264,852</b>	<b>\$274,356</b>	<b>\$278,552</b>	<b>\$277,378</b>	<b>\$278,352</b>	<b>\$282,815</b>	<b>\$272,572</b>	<b>\$279,675</b>	<b>\$267,399</b>	<b>\$273,739</b>
2022	Jan-2022	Feb-2022 <sup>(1)</sup>										
<b>Total AUM</b>												
Opening Balance	\$273,739	\$258,689										
Net Flows	(4,111)	(2,116)										
Market Apprec/(Deprec)	(9,489)	(5,331)										
FX Movement	(1,450)	327										
<b>Ending Balance</b>	<b>\$258,689</b>	<b>\$251,569</b>										
Equity	\$206,588	\$200,119										
Fixed Income	45,812	44,948										
Other	6,289	6,502										
<b>Ending Balance</b>	<b>\$258,689</b>	<b>\$251,569</b>										

(1) Preliminary - subject to review

## QUARTERLY & FULL YEAR ASSETS UNDER MANAGEMENT

(\$ in millions)

2018	Q1	Q2	Q3	Q4	FY
<b>Total AUM</b>					
Opening Balance	\$249,459	\$251,680	\$237,876	\$240,087	\$249,459
Net Flows	2,407	(3,846)	(288)	(3,171)	(4,898)
Market Apprec/(Deprec)	(2,798)	(1,826)	4,408	(21,082)	(21,298)
FX Movement	2,612	(8,132)	(1,909)	(1,100)	(8,529)
<b>Ending Balance</b>	<b>\$251,680</b>	<b>\$237,876</b>	<b>\$240,087</b>	<b>\$214,734</b>	<b>\$214,734</b>
Equity	\$210,077	\$198,841	\$201,006	\$176,998	\$176,998
Fixed Income	36,656	34,065	34,390	32,938	32,938
Other	4,947	4,970	4,691	4,798	4,798
<b>Ending Balance</b>	<b>\$251,680</b>	<b>\$237,876</b>	<b>\$240,087</b>	<b>\$214,734</b>	<b>\$214,734</b>
<b>2019</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>FY</b>
<b>Total AUM</b>					
Opening Balance	\$214,734	\$234,979	\$237,466	\$230,874	\$214,734
Net Flows	38	(5,246)	(4,385)	519	(9,074)
Market Apprec/(Deprec)	21,088	6,902	2,195	12,794	42,979
FX Movement	(881)	831	(4,402)	4,052	(400)
<b>Ending Balance</b>	<b>\$234,979</b>	<b>\$237,466</b>	<b>\$230,874</b>	<b>\$248,239</b>	<b>\$248,239</b>
Equity	\$195,095	\$195,858	\$188,455	\$205,541	\$205,541
Fixed Income	35,008	36,589	37,722	38,263	38,263
Other	4,876	5,019	4,697	4,435	4,435
<b>Ending Balance</b>	<b>\$234,979</b>	<b>\$237,466</b>	<b>\$230,874</b>	<b>\$248,239</b>	<b>\$248,239</b>
<b>2020</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>FY</b>
<b>Total AUM</b>					
Opening Balance	\$248,239	\$193,048	\$214,704	\$227,752	\$248,239
Net Flows	(4,913)	(5,968)	(201)	(286)	(11,368)
Market Apprec/(Deprec)	(43,687)	25,179	9,524	25,382	16,398
FX Movement	(6,591)	2,445	3,725	5,794	5,373
<b>Ending Balance</b>	<b>\$193,048</b>	<b>\$214,704</b>	<b>\$227,752</b>	<b>\$258,642</b>	<b>\$258,642</b>
Equity	154,641	173,515	183,755	209,732	209,732
Fixed Income	34,321	36,884	39,497	43,784	43,784
Other	4,086	4,305	4,500	5,126	5,126
<b>Ending Balance</b>	<b>\$193,048</b>	<b>\$214,704</b>	<b>\$227,752</b>	<b>\$258,642</b>	<b>\$258,642</b>
<b>2021</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>FY</b>
<b>Total AUM</b>					
Opening Balance	\$258,642	\$264,852	\$277,378	\$272,572	\$258,642
Net Flows	(1,679)	(828)	(2,331)	(6,735)	(11,573)
Market Apprec/(Deprec)	12,480	12,142	838	9,924	35,384
FX Movement	(4,591)	1,212	(3,313)	(2,022)	(8,714)
<b>Ending Balance</b>	<b>\$264,852</b>	<b>\$277,378</b>	<b>\$272,572</b>	<b>\$273,739</b>	<b>\$273,739</b>
Equity	215,459	224,559	219,268	\$221,006	221,006
Fixed Income	44,249	47,150	47,187	46,286	46,286
Other	5,144	5,669	6,117	6,447	6,447
<b>Ending Balance</b>	<b>\$264,852</b>	<b>\$277,378</b>	<b>\$272,572</b>	<b>\$273,739</b>	<b>\$273,739</b>