

MONTHLY ASSETS UNDER MANAGEMENT

| (\$ in millions) | | | | | | | | | | | | |
|------------------------|-------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| 2019 | Jan-2019 | Feb-2019 | Mar-2019 | Apr-2019 | May-2019 | June-2019 | July-2019 | Aug-2019 | Sept-2019 | Oct-2019 | Nov-2019 | Dec-2019 |
| Total AUM | | | | | | | | | | | | |
| Opening Balance | \$214,734 | \$229,977 | \$234,401 | \$234,979 | \$239,643 | \$228,665 | \$237,466 | \$234,843 | \$228,813 | \$230,874 | \$235,846 | \$236,744 |
| Net Flows | 742 | 165 | (869) | (1,286) | (1,417) | (2,543) | (2,021) | (432) | (1,932) | (533) | (1,544) | 2,596 |
| Market Apprec/(Deprec) | 12,652 | 5,499 | 2,937 | 6,564 | (8,697) | 9,035 | 1,524 | (3,844) | 4,515 | 2,902 | 3,834 | 6,058 |
| FX Movement | 1,849 | (1,240) | (1,490) | (614) | (864) | 2,309 | (2,126) | (1,754) | (522) | 2,603 | (1,392) | 2,841 |
| Ending Balance | \$229,977 | \$234,401 | \$234,979 | \$239,643 | \$228,665 | \$237,466 | \$234,843 | \$228,813 | \$230,874 | \$235,846 | \$236,744 | \$248,239 |
| Equity | \$190,365 | \$194,788 | \$195,095 | \$199,268 | \$188,130 | \$195,858 | \$192,804 | \$187,221 | \$188,455 | \$193,611 | \$194,932 | \$205,541 |
| Fixed Income | 34,749 | 34,696 | 35,008 | 35,163 | 35,302 | 36,589 | 37,171 | 36,844 | 37,722 | 37,564 | 37,336 | 38,263 |
| Other | 4,863 | 4,917 | 4,876 | 5,212 | 5,233 | 5,019 | 4,868 | 4,748 | 4,697 | 4,671 | 4,476 | 4,435 |
| Ending Balance | \$229,977 | \$234,401 | \$234,979 | \$239,643 | \$228,665 | \$237,466 | \$234,843 | \$228,813 | \$230,874 | \$235,846 | \$236,744 | \$248,239 |
| 2020 | Jan-2020 | Feb-2020 | Mar-2020 | Apr-2020 | May-2020 | June-2020 | July-2020 | Aug-2020 | Sept-2020 | Oct-2020 | Nov-2020 | Dec-2020 |
| Total AUM | | | | | | | | | | | | |
| Opening Balance | \$248,239 | \$243,581 | \$226,828 | \$193,048 | \$204,576 | \$210,856 | \$214,704 | \$222,511 | \$232,279 | \$227,752 | \$224,181 | \$247,649 |
| Net Flows | (1,471) | (868) | (2,574) | (2,604) | (2,209) | (1,155) | (1,399) | 540 | 658 | 324 | (1,024) | 414 |
| Market Apprec/(Deprec) | (1,084) | (14,001) | (28,602) | 13,514 | 7,514 | 4,151 | 4,535 | 8,160 | (3,171) | (3,880) | 21,552 | 7,710 |
| FX Movement | (2,103) | (1,884) | (2,604) | 618 | 975 | 852 | 4,671 | 1,068 | (2,014) | (15) | 2,940 | 2,869 |
| Ending Balance | \$243,581 | \$226,828 | \$193,048 | \$204,576 | \$210,856 | \$214,704 | \$222,511 | \$232,279 | \$227,752 | \$224,181 | \$247,649 | \$258,642 |
| Equity | \$200,411 | \$184,038 | \$154,641 | \$165,492 | \$170,642 | \$173,515 | \$178,639 | \$187,301 | \$183,755 | \$179,583 | \$201,083 | \$209,732 |
| Fixed Income | 38,692 | 38,421 | 34,321 | 34,954 | 36,032 | 36,884 | 39,374 | 40,402 | 39,497 | 39,962 | 41,626 | 43,784 |
| Other | 4,478 | 4,369 | 4,086 | 4,130 | 4,182 | 4,305 | 4,498 | 4,576 | 4,500 | 4,636 | 4,940 | 5,126 |
| Ending Balance | \$243,581 | \$226,828 | \$193,048 | \$204,576 | \$210,856 | \$214,704 | \$222,511 | \$232,279 | \$227,752 | \$224,181 | \$247,649 | \$258,642 |
| 2021 | Jan-2021 | Feb-2021 | Mar-2021 | Apr-2021 | May-2021 | June-2021 | July-2021 | Aug-2021 | Sept-2021 | Oct-2021 | Nov-2021 | Dec-2021 |
| Total AUM | | | | | | | | | | | | |
| Opening Balance | \$258,642 | \$255,182 | \$260,681 | \$264,852 | \$274,356 | \$278,552 | \$277,378 | \$278,352 | \$282,815 | \$272,572 | \$279,675 | \$267,399 |
| Net Flows | (1,093) | 195 | (781) | (80) | (1,088) | 340 | (1,057) | (17) | (1,257) | (585) | (3,111) | (3,039) |
| Market Apprec/(Deprec) | (1,249) | 5,573 | 8,156 | 6,861 | 3,373 | 1,908 | 2,197 | 4,982 | (6,341) | 7,221 | (5,785) | 8,488 |
| FX Movement | (1,118) | (269) | (3,204) | 2,723 | 1,911 | (3,422) | (166) | (502) | (2,645) | 467 | (3,380) | 891 |
| Ending Balance | \$255,182 | \$260,681 | \$264,852 | \$274,356 | \$278,552 | \$277,378 | \$278,352 | \$282,815 | \$272,572 | \$279,675 | \$267,399 | \$273,739 |
| Equity | \$206,246 | \$209,807 | \$215,459 | \$222,715 | \$226,025 | \$224,559 | \$224,992 | \$228,838 | \$219,268 | \$225,865 | \$214,605 | \$221,006 |
| Fixed Income | 43,872 | 45,572 | 44,249 | 46,301 | 47,057 | 47,150 | 47,661 | 48,217 | 47,187 | 47,703 | 46,481 | 46,286 |
| Other | 5,064 | 5,302 | 5,144 | 5,340 | 5,470 | 5,669 | 5,699 | 5,760 | 6,117 | 6,107 | 6,313 | 6,447 |
| Ending Balance | \$255,182 | \$260,681 | \$264,852 | \$274,356 | \$278,552 | \$277,378 | \$278,352 | \$282,815 | \$272,572 | \$279,675 | \$267,399 | \$273,739 |
| 2022 | Jan-2022⁽¹⁾ | | | | | | | | | | | |
| Total AUM | | | | | | | | | | | | |
| Opening Balance | \$273,739 | | | | | | | | | | | |
| Net Flows | (4,111) | | | | | | | | | | | |
| Market Apprec/(Deprec) | (9,489) | | | | | | | | | | | |
| FX Movement | (1,450) | | | | | | | | | | | |
| Ending Balance | \$258,689 | | | | | | | | | | | |
| Equity | \$206,588 | | | | | | | | | | | |
| Fixed Income | 45,812 | | | | | | | | | | | |
| Other | 6,289 | | | | | | | | | | | |
| Ending Balance | \$258,689 | | | | | | | | | | | |

(1) Preliminary - subject to review

QUARTERLY & FULL YEAR ASSETS UNDER MANAGEMENT

(\$ in millions)

| 2018 | Q1 | Q2 | Q3 | Q4 | FY |
|------------------------|------------------|------------------|------------------|------------------|------------------|
| Total AUM | | | | | |
| Opening Balance | \$249,459 | \$251,680 | \$237,876 | \$240,087 | \$249,459 |
| Net Flows | 2,407 | (3,846) | (288) | (3,171) | (4,898) |
| Market Apprec/(Deprec) | (2,798) | (1,826) | 4,408 | (21,082) | (21,298) |
| FX Movement | 2,612 | (8,132) | (1,909) | (1,100) | (8,529) |
| Ending Balance | \$251,680 | \$237,876 | \$240,087 | \$214,734 | \$214,734 |
| Equity | \$210,077 | \$198,841 | \$201,006 | \$176,998 | \$176,998 |
| Fixed Income | 36,656 | 34,065 | 34,390 | 32,938 | 32,938 |
| Other | 4,947 | 4,970 | 4,691 | 4,798 | 4,798 |
| Ending Balance | \$251,680 | \$237,876 | \$240,087 | \$214,734 | \$214,734 |
| 2019 | Q1 | Q2 | Q3 | Q4 | FY |
| Total AUM | | | | | |
| Opening Balance | \$214,734 | \$234,979 | \$237,466 | \$230,874 | \$214,734 |
| Net Flows | 38 | (5,246) | (4,385) | 519 | (9,074) |
| Market Apprec/(Deprec) | 21,088 | 6,902 | 2,195 | 12,794 | 42,979 |
| FX Movement | (881) | 831 | (4,402) | 4,052 | (400) |
| Ending Balance | \$234,979 | \$237,466 | \$230,874 | \$248,239 | \$248,239 |
| Equity | \$195,095 | \$195,858 | \$188,455 | \$205,541 | \$205,541 |
| Fixed Income | 35,008 | 36,589 | 37,722 | 38,263 | 38,263 |
| Other | 4,876 | 5,019 | 4,697 | 4,435 | 4,435 |
| Ending Balance | \$234,979 | \$237,466 | \$230,874 | \$248,239 | \$248,239 |
| 2020 | Q1 | Q2 | Q3 | Q4 | FY |
| Total AUM | | | | | |
| Opening Balance | \$248,239 | \$193,048 | \$214,704 | \$227,752 | \$248,239 |
| Net Flows | (4,913) | (5,968) | (201) | (286) | (11,368) |
| Market Apprec/(Deprec) | (43,687) | 25,179 | 9,524 | 25,382 | 16,398 |
| FX Movement | (6,591) | 2,445 | 3,725 | 5,794 | 5,373 |
| Ending Balance | \$193,048 | \$214,704 | \$227,752 | \$258,642 | \$258,642 |
| Equity | 154,641 | 173,515 | 183,755 | 209,732 | 209,732 |
| Fixed Income | 34,321 | 36,884 | 39,497 | 43,784 | 43,784 |
| Other | 4,086 | 4,305 | 4,500 | 5,126 | 5,126 |
| Ending Balance | \$193,048 | \$214,704 | \$227,752 | \$258,642 | \$258,642 |
| 2021 | Q1 | Q2 | Q3 | Q4 | FY |
| Total AUM | | | | | |
| Opening Balance | \$258,642 | \$264,852 | \$277,378 | \$272,572 | \$258,642 |
| Net Flows | (1,679) | (828) | (2,331) | (6,735) | (11,573) |
| Market Apprec/(Deprec) | 12,480 | 12,142 | 838 | 9,924 | 35,384 |
| FX Movement | (4,591) | 1,212 | (3,313) | (2,022) | (8,714) |
| Ending Balance | \$264,852 | \$277,378 | \$272,572 | \$273,739 | \$273,739 |
| Equity | 215,459 | 224,559 | 219,268 | \$221,006 | 221,006 |
| Fixed Income | 44,249 | 47,150 | 47,187 | 46,286 | 46,286 |
| Other | 5,144 | 5,669 | 6,117 | 6,447 | 6,447 |
| Ending Balance | \$264,852 | \$277,378 | \$272,572 | \$273,739 | \$273,739 |